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## Mutual Trade Defects Discussed by Ferguson

Canada's High Commissioner Delivered Powerful British Empire Trade Address to Empire Club in Toronto on Tuesday.—Ignorance on Both Sides Hurting Business, He Says.

"I would like to tell you something of the impressions I have gained from my sojourn in Great Britain, the results of closely observing the British people, and of learning their outlook and their attitude towards the Dominions.

### Faults on Both Sides

"One of the first things that I learned has to do with the too prevalent legend in this country that British manufacturers, business men and exporters are stupid in regard to trade with the Dominion, and do not send us the type of goods we want or arrange the form of purchase best adapted to conditions here. I am not saying that there is not a good deal of ground for this complaint, but I would like to emphasize strongly that we are just as bad as the Englishman in this respect.

"Time and again I have run across cases of Canadians sending goods to England without any effort to provide them in the form and manner desirable or adaptable to English requirements. In this connection there seems to be three great defects regarding our trade in the Old Country. Firstly, Canadian exporters seem to lack any appreciation of consumers' taste, or of what can be most easily handled and distributed.

"In the second place, there seems to be a complete lack of standardization of most of our products. New Zealand, Australia, California, almost all other countries or exporting regions have standards and brands for their products that mean quality and uniformity to British merchandisers and consumers. We are lamentably out of the picture in this way.

"Finally, there is no continuity of supply of our products, a weakness that I have been told of repeatedly by our trade commissioners in Great Britain. Purchasers over there often will purchase a Canadian article or product once, and may not be able to get the same thing again for months afterward. I have often wondered if it would not be a good thing to establish some authority at Ottawa to regulate the forwarding of our goods to the British Isles."

These three deficiencies of Canadian business interests trying to do business with the consumers in Great Britain were the high lights of an address delivered Tuesday at the Empire Club banquet in the Royal York hotel, Toronto, by Hon. G. Howard Ferguson, Canada's High Commissioner in London, and former Premier of the Province of Ontario.

Another thing that Mr. Ferguson had found out while in England was that the British industrialist business men and citizens generally conceded that the dominions were fully entitled to develop their own secondary industries. The British people no longer regarded the dominions as colonies, capable of producing only raw materials, but as countries that not only had the right, but should be encouraged to develop secondary industries.

Mr. Ferguson voiced a serious warning against a tendency he feared might develop to "expect too much to emerge from the Imperial Conference."

"Surely the principal purpose and capacity of the conference is to lay down broad fundamental principles and deal with the more important of the specific considerations involved. As perhaps many of you know, 85 per cent. of our trade is in 15 items, so that little damage will be done if only part of all of these items are dealt with. We must remember that there will be other conferences, and that the one next July is mainly to lay definite and agreed upon foundations for the future. I do not think it would be wise nor that it is intended to try and accomplish everything at one sitting."

### No Exclusion Policy

The conference would also refrain from approaching the problem on a purely exclusive basis. Mr. Ferguson hoped, and while furthering intra-Empire trade and Empire solidarity, would not withhold recognition of the desirability of completely international trade, foreign commerce and credits. Rather it would work on an inclusive principle, he trusted, unifying the loosely-linked portions of the Empire into a strong trading entity and developing brisk trade between that entity's components.

Mr. Ferguson paid warm tribute to the "most remarkable character and

## COMMISSIONER HOE GIVES INTERESTING LECTURE

Presents Great Number of Lantern Slides Showing Different Classes in India.—Spent Twenty-five Years in That Country.

There was a splendid attendance at the lecture on India in Knox church Tuesday evening. Commissioner Hoe has delved down deeply into that varied people and has snags which are exceptionally clear in every detail.

The meeting opened with the hymn, "Stand Up, Stand Up, For Jesus," after which Rev. J. T. Priest, of the local Baptist congregation, led in prayer. Major Best, of the Salvation Army, then introduced the chairman of the program, Rev. W. H. Smith, who spoke briefly, explaining that it was through the co-operation of all the ministers that the lecture was made possible. Mr. Best then introduced the Commissioner who in turn took charge of the program. Mr. Hoe explained that he had been 40 years in the Salvation Army, 25 years of which were spent in India. He then proceeded with the slides, explaining each as he went along. They dealt with the different castes or classes of natives, here and there pointing out converts through his efforts, telling of the strange habits and customs of those people and how they are distinguished. He also showed a number of slides of the various officers and workers in the Salvation Army in India, including several of Mrs. Hoe. The audience was amazed at some of the fanatic beliefs and disbeliefs of the natives of India, and marvelled at the beautiful landscape, which the lecturer had snapped. The Commissioner also sang a number of native songs, which were most interesting.

Mr. W. Laidlaw spoke a few words, commending the Salvation Army on their splendid work and wishing for them continued success in their noble undertakings.

The meeting was closed with the benediction which was pronounced by Rev. B. D. Armstrong of the Presbyterian church.

## LAWN BOWLING CLUB HELD ANNUAL MEETING

Held Wednesday Evening of Last Week, When Officers for Coming Year Were Elected.—Much Interest Being Taken in Game This Year.

Durham lawn bowlers got away to a good start last week when, at the annual meeting in W. S. Hunter's office on Wednesday of last week, there was a good attendance and considerable enthusiasm. It was the occasion of the annual meeting and election of officers, the following is the slate for the coming summer:

Hon. President, J. P. Young; President, G. C. Webster; Vice-President, J. S. McIlraith; Secretary, J. N. Perdue; Treasurer, W. S. Hunter; Membership committee, J. P. Young, J. J. Smith and J. Aldred; Tournament committee, J. S. McIlraith, H. Cross and W. R. Alder; Grounds committee, R. Aljoe, J. P. Hunter and A. Hay; Games committee, T. Henderson, W. R. Alder and W. S. Hunter.

The date for the annual tournament was sent for Thursday, June 23, the date for the Scotch doubles being left to the tournament committee to arrange, the meeting recommending the latter part of August.

## FUNERAL OF HUGH McLEAN

The funeral of the late Mr. Hugh McLean was held from his home on the third concession of Bentinck on Thursday afternoon last, and was largely attended, despite the fact that the roads were almost impassable. The service was conducted by the family pastor, Rev. J. Galloway of Mullock Baptist church, who spoke from the words: "Sleep on now and take your rest." The pallbearers were Messrs. William McCracken, John Grierson, Dan McLean, Donald McDonald, Duncan McQuarrie, Duncan Clark and Hugh McCormack. The flower bearers were Malcolm McCallum, Hugh McDonald, Archie McLean, Donald McCormack, Malcolm McKechnie and Peter McQuarrie. Interment was in Rocky Saugeen cemetery.

Friends from a distance were Miss Christina McLean, St. Catharines; Bert Hewins, Mountburg; Charles Mount, Puslinch; Duncan Clark, Owen Sound, and W. H. and Clifton Rogers, Holstein.

The family, through the columns of the Chronicle, wish to express their gratitude to friends for the many expressions of sympathy, and kindness extended in their bereavement.

## Local Hydro System Undergoing Repairs

Extensive Repairs Being Made During Past Week, With Probability Work Will Continue For Next Few Weeks.

Durham's hydro system is undergoing extensive repairs at present, the whole outside system being given a thorough going over and replacements made where needed. This is the first repairing the system has had since erected in 1915, and includes the stringing of new and heavier wires where needed, the replacement of poles and cross-arms, and whatever may be found necessary.

About a dozen men are on the job, which will last six weeks or so, and outside of the linemen, who must be experienced, the labor required is being drawn from the married unemployed in town, who will no doubt welcome the work.

It is not expected any great inconvenience will be experienced by the patrons while this work is being done. Anyway, they will not be put to any more trouble than is necessary. The only shut-downs we know of at present will be a week from next Sunday, when the town will be "dead" electrically all day. On this day not even the churches will be supplied with juice, and those who do their cooking on electric stoves are advised to do it on Saturday and eat it cold on Sunday.

It is 17 years since the present system was installed, and the longest anticipated service without overhaul is 20 years. The local commission is taking no chances, however, and as several extensions are needed it was considered wise to make a complete job of the whole system.

## NEW FORD V-8 ON DISPLAY YESTERDAY

Large Crowd Turned Out to See Latest Ford Production on Display at Smith Bros. Garage.—Had Wonderful Motor and Gave Evidence of Great Speed and Power.

The new Ford V-8 arrived in Durham yesterday, the first to be placed on exhibition here, and with the advanced advertising and the curiosity to see this new production from the Ford plant a large crowd gathered during the day to look it over. This newest product caused favorable comment and the different innovations on the "V" not on previous models were explained by a representative from the factory.

The new machine has a speed of 92 miles an hour, the Chronicle was told, and the gas consumption was one and a half miles less on a gallon when compared with the Model A. On in the afternoon the car called at the Chronicle office and we were privileged to go for a spin in it, and found the performance everything that we had been led to believe. It picked up to 50 and 60, and even higher, in a very few seconds, there was no indication of vibration and was particularly silent at all speeds. The car also gave a good performance at low speeds. With the other good points the riding qualities at all speeds were all that could be desired.

The car on display here yesterday was passing through on a visit to the different agencies in the district. We understand production has not yet got under way, and it will be a few days yet before the smaller agencies are supplied. Smith Bros. expect to have a car on their floor next week.

The Ford this year is longer than the last year's model, being 106 inches. It is to be manufactured on a production scale, and the bodies in both the 8s and the 4s are the same. "Lift out the eight and put in the four, is all that is necessary for the change," said the representative to the Chronicle. This is one of the factors that allow the selling of the new eight-cylinder car at a price only some \$80 more than the four.

It is not our intention to attempt a technical description of the new Ford 8. This will in all likelihood be attended to by future advertising.

## SPINSTERS NEVER AGE

A philanthropist has endowed a home for aged spinsters. The idea is worthy, but where could one find a spinster willing to admit such a silly affliction as age?—Fort Wayne News-Sentinel.

## TEMPERATURES FOR PAST WEEK

	8 a.m.	Max.	Min.	Rain
Thursday	28	40	23	
Friday	34	46	27	
Saturday	29	36	25	
Sunday	30	44	26	
Monday	32	46	28	
Tuesday	36	60	28	
Wednesday	48	68	33	

## Unfairness Charged At I.O.D.E. Meeting

Fire From Floor of House Followed Election of Provincial President at Annual Meeting at Hamilton.

With four hundred delegates representing practically all the principal centres of Ontario in attendance, the 12th annual meeting of Provincial Chapter of Ontario I.O.D.E., opened in the Royal Connaught Hotel, Hamilton, on Tuesday of last week.

Mayor Peebles extended a welcome on behalf of the city and commended the ladies for their patriotic efforts. Referring to the present period of depression he predicted that the Empire would be first to recover.

Mrs. C. E. Burden, of Toronto, national president, brought greetings from that body.

"Our order calls for the highest type of leadership, and the women you elect to office must be courageous and impartial in judgment and sincere," said Mrs. S. T. Creet, president of Provincial Chapter, during her address.

"We are richer for this adversity," she said, after referring to the difficulties of the past year and added that with greater opportunities had come responsibilities. Mrs. Creet reminded that should an increase in immigration result from the Imperial Conference it would be the duty of the order to extend a helping hand to the new settler.

A gratifying gain in membership was announced by Mrs. M. J. Mulock of St. Catharines, provincial organizing secretary. During the year eight new chapters were formed.

Ontario led all provinces of Canada in the number of new chapters organized last year. Mrs. Wm. Morrison, honorary provincial secretary, informed the members.

Reports from the different branches were adopted and business of a routine nature was disposed of.

Lieut.-Col. Geo. A. Drew of Toronto, and Miss Ethel Raymond, of Brantford, were guest speakers.

Usually tranquil sessions of Provincial Chapter developed a tense atmosphere on Wednesday when announcement was made of the election of Mrs. William Morrison, Hamilton, former honorary secretary, over Mrs. S. T. Creet, Hamilton, last year's president. The change, which was made on vote of provincial councillors, proved a great surprise to the 400 delegates representing Ontario chapters.

On motion of Mrs. W. P. Sharpe of Brampton, the meeting enthusiastically endorsed a resolution of confidence in the retiring president.

The charge that British fair play had been violated was made from the floor of the convention by an indignant delegate, and Mrs. M. J. Mulock, St. Catharines, immediately rose to defend the action of the provincial councillors. She assured the meeting that the election had been conducted in a straight forward and business-like manner and that there was no underlying interest so far as the selection of Mrs. Morrison was concerned.

"You will see by the result that I am not your president any more," said Mrs. Creet, in graciously accepting the decision. She appealed to the members to support the new officials and said she had given of her best during her one year term.

"A month ago I told the executive that my plans were settled and that if it was their wish I would continue, because I had started one or two things and would like to finish them. But that, ladies, was not to be and it has been taken out of my hands. While I will not be active on the executive I still am a Daughter of the Empire," said Mrs. Creet.

Dealing with the policy of electing officers the retiring president said the unexpected development might result in primary chapters seriously considering a change in the constitution. "I would urge the primary chapters to consult the constitution and do not be afraid to change it, as you must get a little more democratic and you will then not be dominated by a small body of women," concluded Mrs. Creet.

Other officers were chosen as follows: Mrs. W. R. Dunn, Mrs. W. G. Lumbers, Toronto; Mrs. M. B. Morden, Hamilton; Mrs. A. E. Miller, London; Mrs. Gordon J. Henderson, Hamilton; Mrs. J. C. Pinnington, Windsor, vice-presidents; Mrs. Fred Walker, Hamilton, secretary; Mrs. Oscar Main, Hamilton, treasurer; Mrs. J. D. Deweller, London, educational secretary; Mrs. O. C. Treal, Bridgeburg, Echoes secretary; Mrs. Ormiston, Uxbridge, Standard bearer; Mrs. M. J. Mulock, St. Catharines, organizing secretary. Miss Margaret Hunter was the delegate from Durham Chapter.

## MISSIONS IN INDIA WAS SUBJECT SUNDAY

Missionary on Furlough Spoke in Baptist Church at Mullock on Sunday Morning, and in Durham in the Evening.—Customs of People Described and Benefits of Mission Extolled.

Miss Pratt, of the Canadian Baptist mission at Cocanada, India, spoke in the Baptist church here last Sunday evening. In the morning she addressed the congregation at Mullock. Cocanada is on the east coast of India on the Bay of Bengal, and lies between Calcutta on the north and Madras on the south.

Miss Pratt has spent the past 20 years, is home on furlough, and will address many meetings during her stay in Canada. She told of her work in India in the girls' boarding school at Cocanada, where the students, between the ages of 8 and 18 are given a regular course of study, taught hygiene, discipline, and the ideals of Christianity. The school is thorough and the students when graduated have learned the art of doing all their own home work.

The school is quite an extensive affair, and each year over 30 teachers are graduated, each receiving a government certificate. Miss Pratt told of the lives of these girls after graduation, how many of them continued to other colleges, entered training as nurses, taken courses in medicine, or having gone out as missionaries among their people.

Miss Pratt's address was quite inspiring to the ladies of the local Baptist Women's Missionary Society, who learned first hand of the uses to which their contributions are being put in India.

## Town Will Observe Thursday As Usual

No Change in Half-holiday Day or Conditions This Summer, According to Decision Arrived at Wednesday by Business Men.

Durham merchants will observe Thursday as their half holiday this summer. This is the day that has been observed for years, in fact, the only day the town ever had, we believe, and has proven so satisfactory that it was deemed inadvisable to change. The people have got used to it, and it has generally proved very satisfactory to town and surrounding country.

The stores will open each Wednesday evening as in other years during the months of May, June, July and August, but during September, the last month of the half-holiday season, will remain closed.

## CASE WAS SETTLED OUT OF COURT

Durham Men Settle Differences and Case Did Not Go Before Bruce County Jury.

The following dispatch from Walkerton last Friday is taken from a report of the county court proceedings held in that town last week:

"Adlam vs. Vollett, an action brought by Wilfred Adlam against Wm. J. Vollett, a merchant of Durham, to recover damages for alleged malicious prosecution, the defendant being claimed to have caused the arrest of the plaintiff on a criminal charge on which he was later found to be innocent, was the only other jury case to be heard. This case was settled without it going to the jury, \$100 damages being awarded to plaintiff, and \$180 being paid toward his cost."

## "PERFECT MAN," AS SEEN BY CLOTHING DESIGNERS

Are you a perfect man? The specification is as follows: Height should be 5 feet 8 inches; weight, 140 pounds; waist 30 to 31 inches; hips, 37 inches; length of arm, 18 inches; length of leg, 32 inches. If these are your measurements, then you are a perfect man—according to the American clothing designers. The average Englishman is too short and too heavy to fill the bill. He is 5 feet 7¼ inches tall, and weighs 155 pounds. The Irishman comes nearer the ideal. The average height of Irishmen is 5 feet 8 inches—just right! And average weight 153 pounds—only 13 pounds too heavy. Scots, by the way, are on the average, the tallest people in the British Isles. Their average height is 5 feet 8¾ inches.

Archibald—"Won't you ever look with favor upon my suit?"  
Annabelle—"I didn't want to appear rude, but it looks to me as if it needs cleaning and pressing."

## Export Bonus On Farm Produce Mooted

Beef, Bacon, Cheese and Eggs Principal Products Thought to Be Under Consideration.—Rural Members' Ideas Given Preference in Legislation for Farmers.

Announcement by the Bennett Government of a plan whereby exports of beef, bacon, cheese and eggs would be bonused as an encouragement to mixed farming is considered to be a possibility during the present session of Parliament.

Probably the major factor which may withhold the Government's hand in this respect is the effect of such a policy on the deliberations of the Imperial Conference at Ottawa this Summer. If it is considered that thousands of this kind will prejudice none of the proposals to be considered at the conference, there is every likelihood that the Government will make an announcement before the session closes.

Premier Bennett admitted that the matter was "under consideration" when John Vallance (Liberal, South Battleford) questioned him on it Tuesday at the opening of the House of Commons. This statement of the Prime Minister's was generally regarded as bearing great significance.

Among M.P.'s representing rural constituencies, particularly Ontario, Quebec and Maritime men, the plan enunciated last week by Earl Rowe (Conservative, Dufferin-Simcoe) has received considerable support. Those who do not openly support it are certainly in no mood to oppose it considering the present condition of agriculture. City members are not so enthusiastic, but since most of them take the view that rural members know best what Canadian farmers want, the urbanites would be disposed to approve anything the Government adopted.

Any announcement made by the Government, it is believed, would be in the form of a bill to establish a marketing board and authority for such a body to pay out bonuses. The idea is that the marketing board would supervise the export of all the products of mixed farming and with the help of a bonus ensure to the British buyer that steady supply which, it is said, has been lacking in the past.

## NOTE IN BOTTLE FLOATED 16 YEARS

Missive Bears Names of Well-Known Men, and Steamer Vaughan, but Is Not Important.

After knocking about in Lake Winnipeg for approximately sixteen and a half years, a bottle, containing a peculiar document, was picked up on the shore of Sturgeon island, among some rocks, by Mrs. Georgia (Dolly) Bristow, of Gimli, Man.

Mrs. Bristow tells how she came across the bottle, and seeing it bobbing about among the rocks retrieved it out of curiosity but was unable to open it to get at the yellow paper it contained. Breaking the glass was the simplest solution of the problem and the result was the revelation of an apparently meaningless list of names and dates, including mention of the steamer Vaughan.

The names on the paper are: D. A. McIntyre, George Burbridge, John McDonald, George A. Wood, J. W. Umphrey, G. Gainsford, Mr. McIntyre, a well-known federal government engineer, and was on official business, as where the others named, except John McDonald, proprietor of the Albion hotel, who was a guest. George A. Wood has since died; Mr. Gainsford, who is a son-in-law of the late Sir Hugh John Macdonald, was on business for the hydrographic branch of the marine department.

J. W. Umphrey, then in the federal employ, is now a Manitoba government engineer. Discussing the subject of the bottle Mr. Umphrey declares there was no particular significance to it, as nothing untoward had occurred on the trip, which he remembered quite well. Like all others who learned of the finding of the bottle, he was surprised that it was found, and that it had survived intact for so long.

## GOOD PLAY COMING

The play, "The Meanest Man in Town," will be in Durham on Wednesday, May 4. It is coming under the auspices of St. Peter's E. C. church and will be presented in the town hall. We have no further particulars at present, but would advise all to keep the date open and watch for fuller announcement next week.