#### ADS:-

Advertisements of one inch or less, 25 cts. for first insertion, and 15 cents for each subsequent insertion, Over one inch and under two inches, double the above amount. Yearly rates on application.

## Medical Directory.

DRS. JAMIESON & JAMIESON Office and residence a short distance east of the Hahn House, on Lambton Street, Lower Town, Durham. Office hours: 2 to 5 p.m., 7 to 8 p.m., except Sundays.

#### J. G. HUTTON, M.D., C.M.

Office: Over A. B. Currey's office, nearly opposite the Registry Office. Residence: Second house south of Registry Office on East side of Albert Street. Office hours: 9 to 11 a.m., 2 to 4 p. m. and 7 to 9 p. m. Telephone communication between office and residence at all hours.

J. L. SMITH, M.B., M.C.P.S.O. Office and residence, Corner of Countess and Lambton Streets, opposite old post office. Office hours: 9 to 11 a.m., 1.30 to 4 p.m., 7 to 9 p.m., Sundays and Thursday afternoons excepted.

#### DR. BURT Late Assistant Royal London Opthalmic Hospital, England, and to Golden Square Throat and Nose Hospital. Specialist: Eye, Ear, Throat and Nose. Office: 13 Frost Street, Owen Sound.

DR. BROWN L.R.C.P., London, England. Graduate of London, New York and Chicago. Diseases of Eye, Ear, Nose and Throat. Neustadt, Ont.

#### Dental Directory

DR. W. C. PICKERING, Dentist. Office: Over J. & J. Hunter's Store, Durham, Ont.

J. F. GRANT, D.D.S., L.D.S: Honor Graduate University of Toronto, Graduate Royal College Dental Surgeons of Ontario. Dentistry in all its branches. Office: Over D. C. Glenelg, 100 acres. If not sold, will Town's Jewellery Store.

#### Legal Directory

A. B. CURREY Barrister and Solicitor Durham and Hanover. Money to Loan

#### LUCAS & HENRY Barristers, Solicitors, Etc.

Markdale, Durham and Dundalk A member of the firm will be in Appointments may be made with the Clerk in the office.

I. B. Lucas, K.C. W. D. Henry, B.A.

## Licensed Auctioneer

DAN. McLEAN Licensed Auctioneer for County of Grey. Satisfaction guaranteed made at The Chronicle Office or with himself.

#### RESIDENCE FOR SALE

Good double house in upper town; in good repair. This property is being offered cheap to quick purchaser and is a desirable property. Apply to Mrs. A.W.H. Lauder, Durham, Ontario.

#### J. RAINFORD Piano Tuner Durham, Ontario.

General expert. Repairs a specialty. Orders left at H. J. Snell's Music Store promptly attended to. D153m

## MILK REDUCED TO 10c.

Mr. W. R. Watson, milk vender, wishes to announce that he has reduced milk to 10c. a quart, and cream to 55c., and is prepared to supply any quantity. Wash bottles and return promptly, as they are needed in the business.

## FARM FOR SALE

Being Lots 16 and 17, 3rd Concession, N.D.R., Glenelg, 100 acres, about 80 acres cleared and in good state of cultivation; remainder fairly good bush land; 51/2 miles from Durham; one mile from school; price right; easy terms. Apply to Walter N. Turnbull, R.R. 2, Priceville. 1 26 5pd tf

## FOR SALE

Good double house and comfortable frame house in Upper Town; hardwood floors, two mantels, hot air heating; large clothes closets in bedrooms; good cistern; hen-house; onehalf acre of good garden land. Cheap to quick buyer.-R. J. Matthews, Durham.

## HOUSE AND LOT FOR SALE

A comfortable 8-roomed solid brick residence and over a quarter of an acre of land; well located in Durham. Has all modern cenveni- fishing on Lots 3 and 4, Concession 1. ences, including furnace, complete bath, electric fixtures, etc. On the Bell. lot is a good stable, part of which is fitted up as a garage. Enquire at The Chronicle Office. 39 tf

bulls, 12 months old for sale, or will up to Wednesday, May 10. Lowest exchange for year-old cattle. Apply or any tender not necessarily acceptto Ernest Greenwood, R.R. 1, Dur- ed. Apply to Edward Kress, Dur-4272 ham. ham.

## SPIRELLA CORSETS

Ladies-Call at once and get your goods. Intending buyers will do well to examine our large stock now on hand. Any style and size. Prices from \$4.50 up.

#### THE SPIRELLA PARLORS Mrs. J. C. Nichol

Representative. Nov. 28 1yr.

## All Our Graduates

have been placed to date and still there are calls for more. Get your course NOW. If you do not get it you pay for it anyway in smaller earnings and lost opportunities.

Enter any day. Write, call or phone for information.

CENTRAL BUSINESS COLLEGE Stratford and Mount Forest

#### NOTICE TO FARMERS

The Durham U.F.O. Live Stock Association will ship stock from Durham on Tuesdays. Shippers are requested to give three days' notice. James Lawrence, Manager,

Phone 606 r 3 Durham, R.R. 1 11 27 tf.

GOOD STOCK FARM FOR SALE Good buildings, well watered, fairly well fenced. For particulars apply at The Chronicle Office. 1213m

#### FARM FOR SALE

Lots 13 and 14, Con. 2, N.D.R., be rented. Apply to Sarah Webber, or A. H. Jackson, Executors. 4134

#### FARM FOR SALE OR RENT

Lot 60, Concession 2, Glenelg, adjoining the Town of Durham; good buildings and land in good state of cultivation; school located on farm. Further particulars, apply to Mrs. Durham on Tuesday of each week. G. H. Tolchard, Chesley, R.R. 4, or A. B. Currey, Solicitor, Durham, On-216 tf

#### BONNIE BRAE POULTRY FARM

Book your order now for eggs and baby chicks from our flock of pure bred O.A.C. White Leghorns. These Terms reasonable. Dates of sales birds have exceptional heavy laying ancestry and were raised on unlimited range conditions. Also hatching eggs from our bred-to-lay White Wyandottes. Hatching eggs, \$1.25 per 15; \$8.00 per 100; day-old Chicks, 20c. each .- Mrs. J. C. Henderson, Durham, Ontario, 3 30 tf

## POTATOES FOR SALE

American Wonder seed potatoes: excellent stock; \$1.10 per 90th. bag. Apply to J. W. McGirr, R. R. 4, Durham; phone 605 r 15.

## BARLEY FOR SALE

Some O.A.C. approved 6-rowed Barley, \$1.00 per bushel .- A. Mc-Cuaig, R.R. 1, Priceville.

## SASH, DOORS, ETC.

Having installed suitable machinery, I am prepared to make Sash, Doors, General House Fittings, etc. also to do custom surface planing. Factory near G.T.R. Station. Patronage solicited.-W. R. F. Clark, Durham, Ont. 3 16 12pd

## PROPERTY FOR SALE

In town of Durham, comprising 111/2 acres of good land, comfortable house, now rented, known as the Wall property. Must sell, as owner is unable to work.-Apply to John Harvey, Durham.

## THRESHING OUTFIT FOR SALE

White engine and Mount Forest separator, in good condition; will be sold at a sacrifice.-W. R. F. Clark, Durham.

## PIGS FOR SALE

Twelve or fourteen young pigs about a menth old. Apply to W. D. Marshall, R.R. 1, Varney.

## FISHING PROHIBITED

All persons are prohibited from North Durham Road.—Thomas

## TENDERS WANTED

To excavate under the Hospital Building up town (the old Rectory) BULLS FOR SALE OR EXCHANGE 36 ft. x 25 ft., by 6 feet deep, leaving This had a bad effect. It was then Two pure bred Aberdeen-Angus joists 7 feet clear. Tenders received

Standardizing of Farm Products Necessary for Best Market.

Instances of the Folly of Not Grading - Selling by Description vs. Inspection — Butter Exportation In New Zealand.

(Contributed by Ontario Department of Agriculture, Toronto.)

Grading of farm products is necessary for the enlargement of markets. It is based upon knowledge of what the consumer wants. It gives the consumer of farm products the kind, shape, size and quality of products desired. It brings increased returns to farmers and effects savings to the middlemen.

In the production of farm products, unavoidably widely varying shapes, sizes and qualities of products are brought into existence. These must be sorted out so that the product sent to a certain market will meet with the approval of the purchaser. Standardizing means that a grade of product will be the same year in and year out, in this way confidence in grades may be built up. The Folly of Not Grading Instanced.

It must be remembered that consumers, like farmers, are engaged in business. They are not able to sort products. Therefore, when they purchase ungraded products they have to bu; things they don't want, and this results in waste. Grading of farm products would mean a reduction in the cost of marketing. For example, out of 2,600 cars of apples can be given. Apply to C. S. Dunsappearing on a Chicago market with- moor, R.R. 4, Durham. in a period of three months in the fall of 1914, it was found that 410 cars were unfit for sale; and not only was this true, but they also depressed the price of apples. The freight, cartage and labor of handling had been paid for the purpose of starting 410 cars of apples on the way to market, which nobody would accept did not want, and could not use.

Or to take butter: Investigations have demonstrated that lack of grading has resulted in serious loss to middlemen. In the state of Kansas for instance, one-fifth of the butter received was paid for at the rate of 27.1 cents per pound,—the ruling price for butter-though this 20 per cent. had to be reworked before it could be used by consumers. For this butter renovators paid 20 cents per pound, so that there was a loss of 7 cents per pound. No middleman can long stand this.

The problem of financing the sale of farm products is important. By grading farm products finance is facilitated. Suppose a farmer has a carload of a certain grade of product. He may go to the bank and say: "I have a carload of No. 1 apples, I want to borrow some money." The bank manager understands what this means and is prepared to advance money. But if the farmer goes to the bank with ungraded products the banker immediately asks, "What kind? Who grew them? Are they good or bad?" He may even require that they be inspected, and in the end the farmer will not get as satisfactory advances as though the products was graded. Description vs. Inspection.

Grading reduces the selling cost by enabling sale by description rather than sale by inspection or by sample. Sale by inspection requires that products be sent to some central point and that people go to see those products. It is easily seen that this is not then have been received by him. an expensive way of selling. And not only is this true, but it is easy to over-estimate the requirements of buyers on a certain day, which results in flooding of the market, with consequent lowering of price. Sale by description is made possible through advertising, but before advertising can be successful products must be graded. Not all advertizing is economical, but it has its place in effecting more efficient methods

of selling. Graded products always bring better prices to farmers. Agriculture is still the main industry in Ontario, and this means that we must export the surplus of farm products. finding markets for this surplus we come into competition with New Zealand, Denmark, Holland, Australia, and United States. Most of these countries, certainly the first four named, enforce rigid inspection of products for export. Why? Because grading is the basis of enlargement of markets. Consumers demand the wery best of all products, their likes and dislikes are varied, and we must meet these demands. For many years we have tried to make the Englishman eat the sort of bacon we thought he should eat; but he won't. He prefers Danish bacon because the Dane sells him the sort he wants, properly graded, to meet all his requirements. Or take apples: A short time ago a certain gentleman from Ontario endeavored to establish a market for Ontario apples through the consumer owned co-operative stores in Great Britain. What was the answer? "Just as soon as you get an organization from which we can order 10,000 boxes of No. 1's or No. 2's, graded and packed in such a manner that we can depend upon the quality year in and year out, we will talk business, but until then we cannot risk it."

New Zealand's Experience.

In New Zealand, farmers satisfied the home market for butter a long time ago. They had to export the 542pd surplus, and the Government offered premium for the first shipment of butter which would satisfy consumers in Great Britain. What was the result? Dishonest people stole brands of quality products and shipped inferior butter under these brands. found necessary to have Government inspection which would extend right back to the producer, so that inferior butter could be traced to its source and the cause removed .-J. Coke, Dept. Farm Economics, O. A College, Guelph.

#### CARD OF THANKS

Mrs. William Marshall and family desire to thank the friends and neighbors for the kindly help and Q.-I understand that Canada has sympathy shown them during the made some practical contribution long illness of their husband and in restoring the forests of the British father. The kindness shown by the Isles devasted by war necessities. people generally will never be for- What does this amount to? gotten.

#### WANTED

Cabinet maker to work on caskets Steady work the year round. Apply, stating wages, to Mt. Forest Casket Company, Mt. Forest.

#### FOR SALE

1 second-hand Gasoline Engine, 31/2 horsepower, in good running order. for \$25.00. Also Brantford Iron Pumps, the easiest working and and up .- W. D. Connor, Durham, Ontario.

#### HOUSE FOR SALE

The J. P. Hunter property in Upper Town, Durham, solid brick house, 11 rooms; one and a half protection is approximately \$500,000. acres of land; good bearing orchard, all kinds of fruit; good frame barn; across street from property are three park lots of three acres each; will sell separately or en bloc, at reasonable price. Have moved to farm east of town and am anxious to dispose of property. Immediate possession

#### FARM FOR SALE

"Bonnie Brae" Farm, property of the late Thomas Brown, just south pen; well watered by never-failing spaces. spring creeks; must sell inside of two Durham, Ont.

#### BULK SALES ACT NOTICE TO CREDITORS

In the matter of the estate of a certain Grocery, Flour and Feed what is the method of preparation, Stock, by Robert G. Lindsay, of the one fact is of paramount importance, Town of Durham, in the County o Grey, Merchant.

Notice is hereby given that al persons having any claims or demands against Robert G. Lindsay, of the Town of Durham, in the County of Grey, Merchant, are required to forward to the undersigned on or before the 15th day of May, A.D. 1922, full particulars in writing of their claims, and the nature of security, if any, held by them.

And notice is further given that the undersigned will proceed to distribute the proceeds of said sale among the parties entitled thereto, having regard only to the claims o which he shall then have had notice, and that the undersigned will not be liable for the proceeds of the said sale or any part thereof to any persons of whose claims notice shall Dated at Durham this 21st day of

April, A.D. 1922. A. B. CURREY, Trustee, Durham, Ontario.

## MORTGAGE SALE

Under and by virtue of the powers contained in a certain Indenture of Mortgage which will be produced at the time of sale, there will be offered for sale by Public Auction on Friday, the 5th day of May, 1922, at the hour of 2.30 o'clock in the afternoon, at the Hahn Hotel in the Town of Durham, by Robert Brigham, Auctioneer, the property known as part of Lot Number Thirteen, on the West side of Garafraxa Street, in the Town of Durham, having a frontage on Garafraxa Street of forty-nine feet, five inches, by a depth of seventyeight feet.

The property is located in the centre of the business district of the Town of Durham, and on the property are located two desirable stores, both of which are now occupied. This property will be sold subject to a first mortgage of \$5,000.00, conditions of sale and subject to a reserve bid. Terms.-Ten per cent. of the pur-

chase price to be paid to the Vendors Solicitors at the time of sale, and the balance of the purchase price within thirty days thereafter. Further particulars, terms and conditions of sale made known at the time of sale or upon application

#### Middlebro' & Spereman, Solicitors for the Vendor,

Owen Sound, Ont. Dated at Owen Sound this 25th day of April, A.D. 1922.

"Bill," said the foreman after the accident, "did you break the news to poor Mrs. Murphy about her husband getting blown sky-high in the explosion?" "I did." "Did you break it gently?" "I did. I told her that Tom got that raise he'd been looking

## **QUESTIONS AND ANSWERS**

ON FORESTRY.

(By Canadian Forestry Assoc.)

A.—The Dominion Forestry Branch has sent the British Forestry Commission over 13,000 pounds of seed, mostly Douglas Fir, Western Hemlock and Sitka Spruce, (British Columbria trees) and this great quantity will be planted in nursery beds and millions of young trees developed therefrom. The number of seeds averages about 200,000 to the pound which would make the Canadian contribution almost three billion tree seeds. Of cause this entire number will not germinate and only a cheapest pump on the market. \$7.00 fraction will reach maturity when the seedlings are planted out in the 3 16 tf forests of the Mother Country.

Q.-How many forest rangers are guarding the forest wealth of Ontario this year?

A .- About one thousand men. The amount spent by Ontario on forest

Q.-How many men were killed and injured in the air patrol for forest protections last year in Canada?

A .- One man was killed in the carrying out of the entire program of the Air Board, which included total flying distance of 181,000 miles There were a few casualties in privately-flown machines but considering the distances covered, the loss to personnel compared excellently with an average season of canoe and and other standard forms of patrol.

Q.—Is there any preference as beof Durham; 70 acres, more or less; tween young trees developed in a two comfortable frame dwellings; nursery and saplings taken from good barn, good henhouse, good pig- the woods for planting in open park

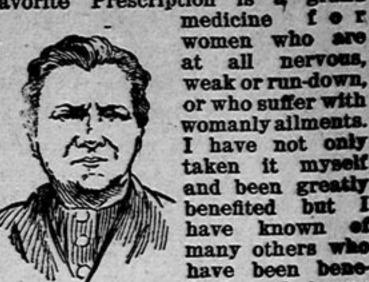
A .- By all means stick to the weeks. Apply at Chronicle Office, nursery stock. It may be smaller 2 to start with but usually it will produce a larger and healther free with in a very few years.

#### A HINT FOR COOKING EGGS

In cooking egg dishes, no matter

RUN-DOWN, NERVOUS? Weak Women can Find the Help

They Need St. Thomas, Ont .- "Dr. Pierce's Favorite Prescription is a grand



weak or run-down, or who suffer with womanly ailments. I have not only taken it myself and been greatly benefited but I have known of many others who have been benefited, and in no

case have I ever heard one word of condemnation against Dr. Pierce's Favorite Prescription, but always praise."-Mrs. Sarah Burke, 108 Scott St.

The use of Dr. Pierce's Favorite. Prescription makes women happy by making them healthy. A great many women in every part of Canada owe their good health of today to this famous Prescription.

HAVE YOU STOMACH TROUBLE? This Woman Had Suffered Great Distress and Gives Her Experience

Dundalk, Ont .- "I am only too glad to tell what Dr. Pierce's Golden Medical Discovery has done for me. I doctored three months and got no relief but, thanks to Dr. Pierce's medicine, I found a cure at last. 1 will recommend it to any poor sufferer with ulcerated stomach and mouth. When I started taking the 'Discovery' I weighed 93 pounds; now I weigh 119. No other medicine for me."-Mrs. Malcolm McLaren.

You can quickly put yourself in A-1 condition by going to your druggist and obtaining Dr. Pierce's Golden Medical Discovery in tablets or liquid; or send 10c to Dr. Pierce's Laboratory in Bridgeburg, Ont., for trial pkg. and write for free medical advice.

namely, that they should be subjected to only a moderate degree of heat. This is necessary because the principal constituent of the egg is albumen, and the proper temperature for cooking albumen is from 160 to 180 degrees Fahrenheit.

Eggs cooked at this temperature will be found tender, soft and jellylike and very easily digested, while those cooked at 212 degrees, or even higher., will be firm, tough, very hard to digest, and frequently when prepared in the form of custard or scrambled, they will separate into a watery form of "curds and whey."



"EAT MORE BREAD, DOLLY!"

"Then you'll grow a big dirl."

Miss Three has the right idea. Good Bread and plenty of it is childhood's right.

## HENDERSON'S BREAD

The Home Loaf is the perfect ration for building strong boys and girls.

HENDERSON'S BAKERY

# Headquarters for Feed

We have a good stock of all kinds of Feed on hand, including

WHOLE CORN, CHOPPED CORN, WHOLE SCREENINGS, GROUND SCREENINGS. WHOLE FEED OATS, CHOPPED OATS. CRUSHED OATS. CRUSHED OATS, CORN AND BARLEY, CRACKED CORN, Mixed POULTRY FEED FEED OATMEAL, OAT FEED, CLANSMAN STOCK FEED **GROUND FLAX** 

MIXED FEED OF ALL KINDS which we are selling at close prices in any quantity

SPECIAL PRICES IN 5 TON LOTS Club together and get your Feed at Carload Prices

> No Town Delivery **Terms Cash** BUSINESS HOURS: 8 a.m. to 5 p.m.

ROB ROY MILLS LIMITED PHONES: Day 4, Night 81. DURHAM, ONT.