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JETES.

A SOLDIER OF COMMERCE

CHAPTER I.

THE DISAPPEARANCE OF AN AMERICAN. HE senior member of the firm of Townsend & Burdick, manufacturers of windmills, pumps and other appurtenances of that nature, was serenely centemplating in his New York office the increased revenues he would receive from the large sales to be made by Harvey Irons, their hustling, energetic representative in Russia. The last letter written by Mr. Townsend to Mr. Irons was to the effect that the latter's suggestion that a market could be had in Russia was a good one and for him to use his own judgment.

Thereafter there were no letters sent between the senior member and the agent, but cablegrams, mostly conveying large orders, frequently came from Mr. Irons, and other cablegrams, conveying money, were sent by Mr. Townsend. Orders came from St. Petersburg, Moscow and other cities. As time went on the increase of business gave warrant for the roseate hue of

Mr. Townsend's dreams. While Mr. Townsend was contemplating his happy future he was startled at receiving the following message from Paris:

Expelled from Russia. Going back an-

As Mr. Townsend was somewhat hazy on the subject of Russia and had no information as to how Irons had gone in on his first visit, it can easily be imagined that Mr. Townsend had very little idea of what the other way of going back chosen by Mr. Irons might be.

He cabled to Harvey Irons as fol-

What do you mean? Answer at once. TOWNSEND.

He waited in vain for an answer. He became greatly perturbed and conferred with his ortner.

"I tell you, Burdick," he said, "Irons must be in trouble. I can learn nothing. There is something left unexplained."

"There always was," said Mr. Burdick. "Irons is a man who acts according to what he finds on the spot. We can't sit in New York and tell him what to do in Russia. If he says he is expelled and is going back, he is going back. Leave him alone."

"I can do nothing else," said Mr. Townsend, "as I do not know where

"I do. He is in Russia. Just wait. You will get big orders from Russia yet. Irons against the entire police of the empire. My confidence in him is so unshakable I believe-well, I'll bet you a thousand dollars he turns up all right with Russian orders." "I'll not take the bet. I share your

confidence. We'll wait."

And so they waited. Easiz Effendi sat crosslegged on a law?" divan watching the passing show. Hafiz Effendi was himself a part of the show, but this did not concern him. Hafiz was morose.

"Curses upon the Muscovite!" he muttered as he drew long breaths from his chibouk and watched an elderly Grusian and his daughter pass by. "The new law is in effect and the bride for the prince not yet obtained. And Mizik, the officer of the ameer, will soon be here to ascertain the truth."

Hafiz Effendi had not traveled all the way from Constantinople simply to witness the fair at Tiflis. Hafiz had made his wealth in the business of supplying wealthy Osmanlis with pretty Circassian or Georgian girls for their wives, and his income had been rudely stopped by the new order of the czar. The hated Muscovite government had interdicted the trade in women which had made Circassia and Georgia in-

Here was the annual fair at Tiflis under full sway, and all the wealth | Effendi led Mizik, the agent of the and beauty of the Caucasus were pres-

Hafiz Effendi shook his head, grunted another curse against the Muscovite and then, placing his chibouk in the care of Muley, the keeper of the bazaar, wandered, or, rather, waddled, round the gay streets of the fair. Following in his wake was a tall, handsome young officer, whose uniform, as well as his accent, proclaimed him to

be from St. Petersburg. he saw the frown on the face of the perity than any other portion of the Turk, "our friend Hafiz seems indig- fair within sight. Bales of finest linen nant. He eyes every pretty woman | were displayed. Near the end of a long with something like greed. I'll keep table could be seen an elderly merchant my eye on him."

command of the department of the service that had for its object the obliteration of the slave trade between the Caucasus and Persia and Turkey.

Men from all parts were at Tifiis, exhibiting in the bazaars rugs and coats I came?" of rare wools from Persia, silks from China, costly pipes of every conceivable shape and size carved by hand by the men of Trebizond, shoes from Massachusetts, knives from England-in short, the products of the world were pread out that those who walked could see and perchance purchase. Haffs Effendi turned and saw the quethod. His way, the way of his peo-

tion. "It is one that brings the work

is nothing sold here save what is ex-

in astonishment. "Who could have asked more? Is there not enough?" he asked, gazing at a pretty Circassian

ber," said Orskoff, walking off with scant courtesy.

"Ah, hast thou come, O Mizik? The day is well. The sun never fails to shine upon the faithful," replied Hafiz. "It is so, O wise and mighty Hafiz."

"And how is my friend, the great and heaven born ameer of Bokhara?" asked

impatient that thy mission has not yet been fulfilled. It was told to me in the sacred precincts of the palace to come to Tiflis, seek out Hafiz Effendi and ascertain if he has found what the ameer wishes."

"For the bride of our young Prince Davonca. And thou hast been prom-

ised much wealth, Hafiz Effendi." "It is true, and I have found the young woman. But the accursed Mus-

have the most beautiful bride in the

"I did not say it was an impossibili ty," said Hafiz testily. "It is dangerous. Speak in a low tone. Better, come to the kahve kept by my brother.

Hafiz led the way to a coffee house,

"It has been said." "By the horn of the sacred bull!" "But come, if thou art refreshed with

my brother's coffee, let us depart. would show you something."

tiful one!" "She is chosen. Hold thy tongue and

new law, followed his guide from the

CONTRACT.

LACID in his bazaar a Persian ameer, to a seat at the farther end of

were smoking satisfactorily. "There

Mizik kept his eyes on the object spoken of by the Turk. The linen bazaar was larger, cleaner, better equip-"Ah," said this officer to himself as ped and gave more evidence of prosin Georgian costume watching his sev-For Captain Sergius Orskoff was in | eral employees handle and sell his

"That, my friend from Bokhara," said Hafiz, "is Ignatz Biartelkis, the richest merchant in Tiflis."

"For the excellent reason, my friend, that he does not know he is going to

perform this generous act." earned the power of the arm

that reaches from St. Petersburg to the Caspian. Suddenly he started from

"Curses!" said Hafiz. "You will be

"There she is!" said Mizik breath-

"There he is, as I have spoken. His

eyes are not now turned this way, but

hold yourself with calmness. Orskoff

At that moment the officer mention-

ed, who had been sauntering along the

crowded street, stopped to speak to

girl who had come to the door of the

bazaar of Ignatz Biartelkis. She was

a girl who would cause others than

Mizik to stare. Her complexion was

like the blush of a peach. Her eyes

were black and shaded with long, silky

lashes. Her hair was long and fell in

a raven flood below her waist. She

wore a tall, bejeweled headdress that

made her seem almost statuesque.

From her shoulders a long, elegant

covering of lace barely hid a gown

that might have come from Paris. On

her feet were tiny patent leather shoes

from the bazzar of the Jewish trader

two doors away. Upon her fingers were

various rings-diamonds, rubies and

sapphires. Jeweled bracelets were up-

en her wrists. Her form was elegance

endowed with human life. The com-

bination of the modern and the charac-

teristic dress of her people made so

charming a tout ensemble that all who

passed the bazaar paused to gaze at

"Would that one content the mighty

"Would she? She is fit for the wife

"That, my friend, is the daughter of

"Then of what avail is all our talk?"

Hafiz noted the dejected look on

"My friend, thou art not experienced

in the world," he said. "I have spoken.

That is to be the wife of the son of the

"Our heaven born lerd will load you

"I intend that he shall. It is for no

small amount that I take this risk.

Look the other way. The accursed

As the handsome soldier moved away

"I will drink his blood!" muttered

"Be careful, my friend, that he does

not drink yours," said Hafiz. "That

man knows how to fight. His sword

mies. Come, let us move along. I do

not wish to be seen too long opposite

that bazaar. There will be a stir when

Again they went to the kahve kept

"Let us, my friend, talk over this

"I came for that," said Mizik shortly.

"I do not need to ask that your

sweep your people from Bokhara."

Hafiz grinned derisively.

deliver her to you?"

"Let them come; we are very power

"Nevertheless keep your tongue si-

lent. Now, admitting that I am capa-

her as far as the Caspian, how shall I

"On the Caspian there is a vessel

manned by brave men from the ameer's

dominion. They are Taujiks, as I am,

matter," said the Turk after ordering

the girl smiled archly at him, and he

with the jewels of the earth."

saluted her in courtly fashion.

Orskoff is turning."

the thing is known."

coffee.

by the brother of Hafiz.

Would he part

prince of Bokhara?" asked Hafiz slyly.

of a ruler of gods! Who is she?"

Ignatz Biartelkis."

"Sons of heaven!

"Rather with his life."

"Her name?"

"Koura."

Mizik's face.

with her?"

the girl.

knows things when he sees them."

shot, and you will have me shot by

the Muscovite. There he is."

"Very well. Leave the matter in my hands. I will go after the thing is done to Bokhara to obtain my reward, with you as my guide and to swear

that I deserve it." "But how will you get the girl and how will you get to the Caspian?"

"I have not yet determined that most important matter. I will visit you tomorrow, or, if you wish, I will be pleased to see you here. I may have a plan then."

"Very well," said Mizik, with a crestfallen air. "I can be trusted."

"I will see you tomorrow." And Hafis Effendi waddled out of the kahve.

CHAPTER III.

THE BOAT ON THE MUR. one of the wharfs on the Kur river, near Tiflis, a peculiarly shaped vessel lay moored. It was a substantial enough vessel for the purposes for which it was used-to convey merchandise from one port on the Caspian or its rivers to another. It had just brought a cargo of goeds to the bazaars at the fair. It had a high curved buy?" prow, with a strange looking carving as a figurehead. It was broad amidships, and at the stern a high deck covered the cabin accommodations. It was manned by dusky sailors, and the captain was Hassan, a Turk from Constantinople.

Hassan was a man well along in years and had taken to the Caspian water trade as the best means of making sufficient wealth with which to settle down in his home at Stamboul and enjoy himself. Unfortunately for Hassan the trade had not proved as profitable as he expected, because the Russian government had given rights and privileges-concessions they called themto a German company to run a line of steamboats from port to pert. Hassan's field-or sea-of activity was therefore limited to these occasions when the fair at Tiffis or a sudden rush of goods to Astrakhan made the usual boats unable to accommodate the increase of trade.

A caravan from Trebizond had brought to one of the Caspian ports a vast amount of goods for the fair, and Hassan had succeeded in getting some of the overflow for his vessel. Having delivered these goods to the Persian, Russian, Jewish and Turkish merchants to whom they were assigned, he lay at the wharf trying to pick up a

return cargo. The night of the day on which Hafiz Effendi and Mizik, from Bokhara, had met, Hassan strolled on the upper deck at the stern of his vessel smoking a cigarette. He was disconsolate and was seriously contemplating leaving the river and getting back to the Casplan, for his chances of obtaining a cargo for any Caspian port seemed

Suddenly a figure clad in a long black coat, bent and bearded like the usual trading Jew at the fair, stole from behind the shadow of a warehouse on the wharf and came cautiously toward the vessel. Hassen, bracing himself and pulling from the folds of his garments a dagger, advanced to the edge of the deck.

"What do you desire, stranger?" he asked loudly.

mouth be kept shut," said Hafiz. "If "In the name of Allah, hold your our purpose were known, it is possible tongue!" came a reply in low tones. that the great ruler of all the tribes of "It is I."

the Caucasus would send his armies to "By that voice I should say it was Hafiz Effendi," said Hassan hopefully, for he knew that if Hafiz Effendi had business that necessitated a disguise

it would pay well. "I am Hafiz," said the old slave trader as he walked upon the deck. "Are ble of getting the girl and conveying

we alone?"

are asleep." "Let us sit down and talk. I have come with an offer that no man who

is not a fool will refuse. Hassan, hast thou a wife?" "Thou knowest well I have two."

"Are they well cared for?" "I am poor and should have but one.

I was once better supplied with wealth." "As I thought, my friend. Allah be

praised that you have so good a friend as I to think of you at a time when your purse could again be fined. How would you like to earn a thousand goldpieces of 25 piasters each by taking a certain person down the Kur to the Caspian?"

sand pieces of gold! Hast thou come to make me rich?"

thousand pieces of 25 plasters in gold." "In the name of Allah, what carge hast thou found?"

"A woman, one who will be a princess. Harken, Hassan. In Tiffis there is a certain young woman beautiful as a goddess. Like a marble statue is she. Pure white is her skin and like velvet. One caress from her lips would turn you from the Koran. She is desired in holy marriage by a certain prince."

"And she desires that I convey her to his palace?"

"Nay; she desires nothing. She does not even know." "Why does not the prince ask her to accompany him to his palace?"

"For two reasons, Hassan. One is that the prince is not here and would not set his foot upon the dominions of the hated Muscovite. The other is that were he to do so the father of this young woman would spurn him, for the Muscovite does not regard his father as a king."

"Thou speakest either of the khan of Khiva or his enemy, the ameer of Bokhara."

"It is of Bokhara I speak." "That is sufficient. No good Muscovite would consent to that."

"But this young woman is not a Muscovite. She is a Georgian."

"Hela! That is different! A Georgian would sell his wife." "This man will not. I have in the past tried to obtain from him the con-

sent to the marriage of his daughter

with a wealthy Osmanii. He will not

consent." "He hates us! "Perhaps. It is not that alone, but she loves a Muscovite, the bated Orskoff, that captain of the Muscovites who has watched us and prevented our trade. She leves him. I say them together, this very day."

"Is he rich?" "I know not. I did not come to tak of bled. But let us get to our busin as. Did you not sell to Ignats Biartelkis a certain portion of your cargo?"

"Allah! Mohammed! Is it the daughter of Biartelkis of whom you speak?" "The same. The prince of Bokhara desires her for his wife, and of my own knowledge she is promised to be the wife of Captain Orskeff. But we can secure the girl for the prince, and a thousand pieces of gold will fall mysteriously into your pecket."

"Oh, thou great and wily dealer in fair women, tell me how I can obtain this rich reward!"

"Is it not possible that somewhere in this vessel are goods that have been overlooked and that Biartelkis would

"You mean-that I am to say that such is the case?"

"Exactly. You know that his daughter always accompanies him to pur-

chase goods." "I know. Well, what then?"

"Go to the bazaar. The bands are still playing. There is still life in the fair, for it is not yet midnight. Tell Biartelkis that you have discovered seme of the finest linen hidden in the bottom of the vessel and that you must start from here before morning, as an important business demands you at Astrakhan."

"By the beard! I know not what plan you have, but a thousand pieces of gold are not picked up in a year. What will you do in the meantime?"

"Await you here."

"Very well. I will go." Hassan put aside his ordinary garments and replaced them with his best, which he always were to the bassars.

He bade Hafis adieu and walked away. Ignatz Biartelkis was about to close his bazaar when the well known figure of Massan walked in.

"My friend," said Hassan, "I have come in a great hurry to see you. It could have been nothing but the great admiration I have for you and your lovely daughter that would bring me here at this hour. But as I was about to sail for the Caspian I discovered in the bottom of my vessel bales of the finest linen-better even than I brought you last-from the looms of that far country in the north that makes the finest linen. It was not, like the last, assigned to you, but was placed on board for me to sell to any one who would purchase. I do not wish to tarry till the morning, for I have a cargo awaiting me at Astrakhan. I have already got my vessel in readiness to sail, and the men are having their last good sleep until we reach the Caspian. I thought of you, as you have been my friend. You have made, many purchases. Will you not come and look at the linen, that I may at once set sail?" "But it is night," said Biartelkis. "In

the morning I will see it." "Nay, I cannot wait. I have just time to reach Astrakhan to take this scargo, which will be a rich one."

"I must call my daughter. It is her delight to accompany me and examine goods and make purchases." He called Koura. Hassan gulped

down an exclamation as he saw her beauty.

"What is it, father?"

"This good Hassan, who brought us some of our best goods, is about to "Sufficiently alone to talk. The men start for the Caspian and has discovered in his vessel some of the finest linen he brought to sell. He asks that we go look at it. If we do not, some one else will get it. It is late, and the wharfs are dangerous. What do you

"As for the lateness of the heur, it must not interfere with a good purchase. Hassan can walk the wharfs, and with him we should be safe." "Well spoken," said Hassan.

They were soon ready to start. The streets of the fair were almost deserted. The last band had stopped its blare, and the lights were being extinguished in the bazaars. The coffee houses alone showed signs of life. The merchant accompanied Hassan to the "By the prophet's beard! A thou- wharf and on board his vessel. He led them to the cabin and offered wine. Biartelkis sat in the cabin and his

"It is that if what I ask is done. A daughter near him. Hassan, looking ever the merchant's shoulder, saw the figure of Hafiz Effendi. He obeyed a "Permit me to depart and bring the

linen," said he and walked out. "It is strange, father," Koura was

saying, "that I see no evidence that Hassan has made preparations to start. No sail is raised." "He told me the men were taking a

good sleep before starting. I believe"-A scarf was thrown around Koura's mouth and her eyes were blinded with folds of silk. She heard a groan from her father as Hafiz Effendi rushed upon him and burled a dagger in his

"Quick! Fasten the girl! Bring me ropes!" he whispered to Hassan, who was horrified at the terrible act.

O EE CONTINUED.

A Real Genius.

Jigsmith-That fellow Piker is certainly a clever, ingenious chap, isn't he? Browning-Why, I never heard of his doing anything remarkable. Jigsmith-That's just it. He manages in some way to get along without doing anything.-Exchange.

Mitigating Circumstances. "Did you find it difficult to reconcile yourself to the loss of your daughter?" "Yes; very at first. But her husband unexpectedly inherited \$100,000 about

six weeks after they were married."



By JOHN ROE GORDON Copyright, 1902, by F. R. Toombe together." hibited for sale." who passed with a soldier. "Yes, it seems enough; only remem-"Pigs! Dogs! These Muscovites are

said, with his usual Turkish saluta

"Good enough; but remember there

The Turk opened his eyes wide, as in

unbearable!" growled Hafiz. He left the busy portion of the fair, went to the baths, returned to the bazaar kept by his friend Muley and resumed his pipe. The passing show seemed endless. Officers in brilliant uniforms, merchants, women of every degree, crowded the thoroughfares. The reverie of Hafiz was interrupted.

"How is the day? Does the sun shine full upon thee, O Hafiz Effendi?" asked a soft voice at his side. He beheld a warrior of some peculiar race, dark skinned and gayly uniformed.

Hafiz. "Our lord is well, but he is growing

"The prettiest woman in all Georgia," said Hafiz, with a smile.

covite ruler has made a new law which prohibits the sale of the women. We must work slowly and with caution."

is no stranger to the hearts of his ene-"Then is the thing that is so near the heart of my lord, that his son shall world, an impossibility?"

There we can talk."

where they resumed their chat. "While you are in Tiflis look not upon the women," said Hafiz. "The Muscovite emperor has made this new law, and there are soldiers to spy upon us and compel us to obey. It is absurd, for these women are happier when in the luxury their Osmanli husbands give them than with these pigs and dogs, who are rude and have no

"But why has the czar made this

"Because he likes not the fact that "And has he, the ruler of the great-

our princes have more than one wife." est country on earth, not more than

"Ah, then you are choosing that beau-

accompany me." And Mizik, thinking hard upon this

CHAPTER II. BEAUTIFUL GIRL AND A MYSTERIOUS merchant sat studying the crowds that stopped and examined his goods when Hafiz

the Persian divan and purchased tobacco and pipes, taking one himself and filling the other for Mizik. "Sit where you are, watching at all times the door of the large linen bazaar epposite," said Hafiz when the pipes

you will see what you will see."

"And will he supply that for which

"He will." "Good. Why do we not go to him instead of sitting idly here?"

Mizik shook his head again. He did not understand this slow and laborious Mans Effendi turned and saw the pie, would have been to attack Tiflis the girl to sely eyes of Captain Orskoff fixed pie, would have been to attack Tiflis the girl to sely eyes of Captain Orskoff fixed pie, would have been to attack Tiflis the girl to select t

The girl smiled archly at him. and so resemble the races inhabiting this country that no suspicion will be aroused. They are faithful to the ameer." "How can the vessel be distinguished? Has it a name?" "There is no name. It is a long, black

"His name is Karakal." "Good. Then when I find this vessel whose captain is Karakal I can go on beard with my charge and proceed to Bokhara." "Certainly."

vessel purchased from the Persians."

"Tell me the name of the captain."

"But I do not intend to do anything of that kind, my friend. That would be inviting my enemy Orskeff to slav me. Can Karakal be trusted to convey the girl to Bokhara and give her to the