

OFFER CENNBER 3151

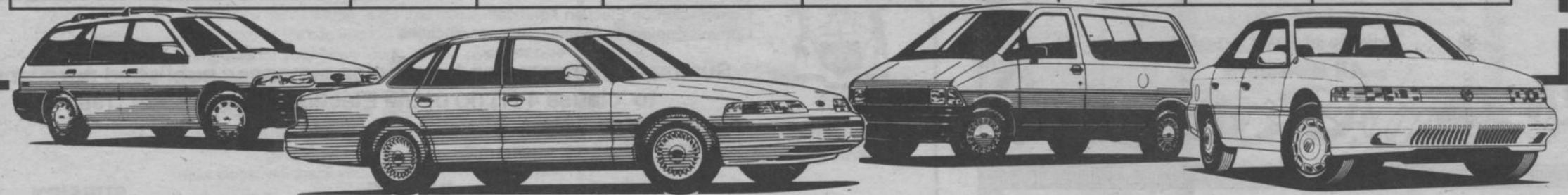
PAYNOG5T

FORD OF CANADA WILL PAY THE GST ON ANY NEW FORD TEMPO, MERCURY TOPAZ, OR AEROSTAR, OR CHOOSE FINANCING OR CASHBACK.*

OR SAVE ON THESE HOLIDAY SPECIALS WITH 12 MONTH

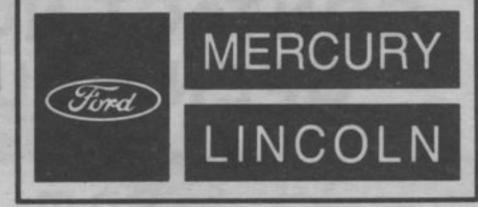
1.9% FINANCING OR \$1,500°.

	12 Months	13-48 Months	OR		12 Months	13-48 Months	OR
TEMPO, TOPAZ	1.9%	5.9%	NO GST OR \$1,000 Cashback	AEROSTAR	1.9%	5.9%	NO GST OR \$1,500 Cashback
ESCORT, TRACER	1.9%	6.9%	\$1,000 Cashback	RANGER, BRONCO	1.9%	6.9%	\$1,000 Cashback
MUSTANG, PROBE, FESTIVA	1.9%	6.9%	\$750 Cashback	F-SERIES PICK-UP (Excluding SuperCab)	1.9%	7.9%	\$1,000 Cashback
TAURUS, THUNDERBIRD, CROWN VICTORIA	1.9%	7.9%	\$750 Cashback	SABLE, COUGAR, GRAND MARQUIS	1.9%	7.9%	\$750 Cashback





IT'S OUR WAY OF SAYING "HAPPY HOLDAYS!"



*"No GST" offer available to Ontario residents only for a limited time on retail purchases of new 1992 and prior model year Tempo, Topaz and Aerostar from dealer inventory only. Offer ends December 31, 1991. See your participating Ontario Ford and Mercury Dealer for details. Financing, cashback and "No GST" offers may not be combined. Financing examples assuming \$15,000 financed: (1) 1.9% annual percentage rate (a.p.r.) over 12 months, monthly payment is \$1,262.90, cost of borrowing (c.o.b.) is \$154.80, total to be repaid is \$15,154.80. If financing chosen instead of cashback, effective rate of interest is 19.77% and c.o.b., including \$1,500 cashback not taken is \$1,654.80. With \$1,000 and \$750 cashback alternatives, effective interest rate and c.o.b. are respectively 13.92%/\$1,154.80 and 10.95%/\$904.80. (2) 5.9% a.p.r. over 48 months, monthly payment is \$351.59, c.o.b. is \$1,876.32, total to be repaid is \$16,876.32. If financing chosen instead of cashback, effective interest rate is 8.88% and c.o.b. is \$2,876.32. (3) 6.9% a.p.r. over 48 months, monthly payment is \$358.50, c.o.b. is \$2,208.00, total to be repaid is \$17,208.00. If financing is chosen instead of cashback, effective rate of interest is 9.85% and c.o.b., including \$1,000 cashback not taken is \$3,208.00. With \$750 cashback alternative, effective interest rate is 9.17% and c.o.b. is \$2,958.00. (4) 7.9% a.p.r. over 48 months, monthly payment is \$365.49, c.o.b. is \$2,543.52, total to be repaid is \$17,543.52. If financing chosen instead of cashback, effective rate of interest is 10.09% and c.o.b., including \$750 cashback not taken is \$3,393.52. With \$1,000 cashback alternative, effective interest rate is 10.81% and c.o.b. is \$2,543.52. Effective interest rate and total cost of borrowing vary with vehicle purchased and amount financed. Offers on retail purchases from dealer inventory only expire Dec. 31, 1991. See dealer for details.