

FORD & MERCURY DEALERS MAKE THE NEWS

WITH A.P.R. AS LOW AS

5.9%

FINANCING FOR UP TO 48 MONTHS*

TEMPO/TOPAZ

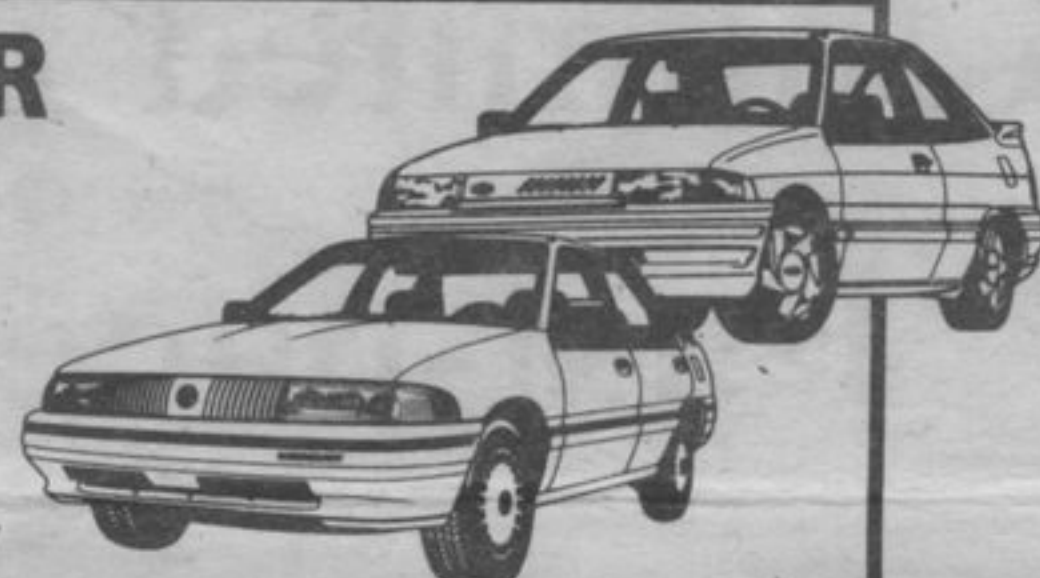
- More Than Cavalier:
- ✓ More rear seat room
 - ✓ Larger standard engine
 - ✓ Longer power train warranty†



5.9% FINANCING OR \$1250 CASH BACK*

ESCORT/TRACER

- Escort:
- ✓ "This is one domestic that can play with the likes of Honda's Civic and Toyota's Corolla" - MOTOR TREND MAGAZINE
 - ✓ Tracer was on Car and Driver Magazine's "10 Best List"



5.9% FINANCING OR \$1000 CASH BACK*

AEROSTAR

- More Than Caravan or Voyager:
- ✓ More standard horsepower
 - ✓ More interior space†



6.9% FINANCING OR \$1500 CASH BACK*

F-SERIES PICKUPS (Regular Cab)

- More than Chevy:
- ✓ Bigger standard engine
 - ✓ More torque
 - ✓ More towing capacity†



6.9% FINANCING OR \$1500 CASH BACK*

MORE GREAT NEWS:

FOR A LIMITED TIME ONLY, WE'VE LOWERED MONTHLY LEASE COSTS ON A WIDE SELECTION OF IN-STOCK CARS AND TRUCKS. ASK US ABOUT THE ADVANTAGES OF 'THE PLAN' ... A UNIQUE LEASING SYSTEM THAT LETS YOU DRIVE A NEW CAR EVERY TWO YEARS. SEE DEALER FOR DETAILS.



WE GIVE YOU MORE



FORD

SEE YOUR ONTARIO FORD & MERCURY DEALERS



*Financing and cash back offers are mutually exclusive and may not be combined with any other offer. 5.9% financing on Escort, Tracer, Tempo, and Topaz, and 6.9% financing on F-Series and Aerostar for a maximum 48 months on approved credit. Example #1: \$10,000 financed at 5.9% annual percentage rate for a 48 month term, monthly payment is \$234.39, cost of borrowing is \$1250.72, and the total to be repaid is \$11,250.72. If the 5.9% financing is chosen instead of \$1250 cash back, the effective rate of interest is 11.41% over 48 months and the total cost of borrowing, including the rebate not taken, would be \$2500.64. Example #2: \$15,000 financed at 6.9% annual percentage rate for a 48 month term, monthly payment is \$358.50, cost of borrowing is \$2,208.00, and the total to be repaid is \$17,208.00. If 6.9% financing is chosen instead of \$1500 cash back, the effective interest rate is 11.28% over 48 months and the total cost of borrowing, including the rebate not taken, would be \$3,708.00. Limited time offer. Offer good on 1991 and prior year models from dealer inventory only. See dealer for all the details.

†Based on published industry sources.