

EMERALD ISLE REAL ESTATE LTD.

DON'T UNDERESTIMATE BUYER

I'm sure you've heard it said: 'Why should sell my house through a Realtor? I can sell it myself and pocket the commission Right?... Wrong! This kind of thinking can easily turn out to be financial folly.

Never underestimate the hard financial bargaining ability of the average buyer. Spend one day in the field with any Realtor, negotiating and handling offers and counteroffers and you'll appreciate what I'm saying. Frankly, if the typical buyer knows you are not selling through a Realtor, right off the bat he'll expect you to deduct the commission for HIS benefit before you

or your home?

would - as a house.

sale more effectively

also the sale you want.

offer for sale - A HOUSE!

Realton

PROPERTIES to be sold for tax

arrears. Official Ontario lists. Dept.

RLW, Box 5380, Station F, Ottawa,

178 Rooms For Rent

MOTEL rooms for rent. Low weekly

rates. Newmarket. 895-2131. c2w26

UNFURNISHED room, May Ave.,

Richmond Hill. Available now.

MOTEL units, telephones, 4 piece

baths, television. Weekly - daily rates.

FOUR unfurnished rooms in large

house, centre of Maple. \$100 per

month plus utilities. Share kitchen.

FURNISHED room, share kitchen,

near Yonge St. Oak Ridges. 773-

MAPLE, room with private entrance.

Garage facilities. Close to tran-

ELEVEN room house, commune, own

large room. Freedom to rest of home

Call Fitz or Bob, 727-1469, 833-6643

ROOM for rent. Cooking facilities.

Central Richmond Hill GO bus at

172 Apartments

To Rent

ONE bedroom apartment. Available

January 1st. Utilities included.

Broadloom throughout. Evgs. 884-

ONE bedroom apartment, modern

kitchen. Business or middle-aged

ONE bedroom apartments, age 25

and over, broadloom utilities, parking

THREE bedroom apartment for rent

ADULT BUILDING

included. January 15th. 884-1986.

Adults only. No pets. 884-6840.

corner. 884-7000 after 6.

Adults. 884-9274.

preferred. 884-0931.

sportation. 832-1080.

(after 6 p.m.)

C4w23

c3w24

c2w25

Business person, 883-4739.

Colonial Motel 889-4823.

832-2567.

Ont. K2C 3J1.

even START serious negotiations.

Then you're on your own, possibly at a great disadvantage, in the intricate areas of financing, negotiating, and protecting yourself from all sorts of do-it-yourself pitfalls. You've got a lot invested in your home. It makes sense to list it with a Realtor. He'll sell it for you without hitches, for the best price and in the shortest amount of time.

If there is anything we can do to help you in the field of real estate, please phone or drop in at EMERALD ISLE REAL, ESTATE LTD. 10212B Yonge St. Richmond Hill. Phone: 884-2377. We're here to help!

amoving

experience

A HOUSE or YOUR HOME?

When you are selling your property ask yourself

Your attitude toward the sale of your property can

be a distinct advantage to you. Once you put your

home on the market try to think of it as a purchaser

This should keep you in an objective frame of

On the other hand, if you feel you are selling your

home, you might place yourself in the position

where you can be offended. If upset by the offered

price, or some special item requested in the offer,

it's possible to loose not only your objectivity, but

A buyer is not likely to place any value on your

memories, sentiment or labour of love you have in a

house. He may not even use it in the same way you

Your reasons for selling can be varied and usually

easily apparent to you. Your feelings about the

house at the time a sale is possible, might sneak up

on you and distract your practical approach to re-

viewing an 'offer to purchase'. Difficult though it

may sometime be - when you are selling a house;

keep and treasure your memories for yourself - and

mind, allowing you to deal with the marketing and

what the purchaser is buying. Is he buying a house,

* * * * * *

National Trust

Loans for Home Owners 2nd Mortgages

144 Mortgages

We have funds to lend for renovations, debt consolidation, or any other purpose

- No Penalties for prepayment
- No Hidden Costs - Best Rates & Terms
- Up to 20 year amortization
- Up to 85% of appraised value.

For fast loan approval service come to us. We're in your neighbourhood. **Northtown Shopping Centre** 5385 YONGE ST. 224-030u

Career Training

RADIO - TV

in spare time - you could be on the

Commercials, in-station training &

FOR RECORDED MESSAGE ON

ANYTIME - 921-2420

NATIONAL INSTITUTE

OF BROADCASTING

Continuing Education

Evening Session

Classes beginning in:

· Plus Saturday morning Typing

· Principals of Canadian Law &

and our phone number to

make it easier.

481-6477

2436 Yonge St., Toronto M4P 2H4

"2 Colleges in Metro"

309 Auctions

AUCTION SALE

& SHOW

SAT. JANUARY 7th AND 14th

SHOW AT 8 A.M.

AUCTION AT 2 P.M.

Gun show and antiques. Tables avail-

able. 15.00 each. Guns sold by

Auction, subject to reserve. Comm.

15[∞] each. Consignments Welcomed

At Markham Arena, Hwy. 7 & Hwy. 48

AUCTIONEER - DON BURD

640-2928

STOUFFVILLE, ONT.

540 Daycare Wanted

REQUIRE day care in my home, for

RESPONSIBLE mature woman to

care for 2 pre-school children in my

home, May Ave., 5 days weekly. 883-

DAY care available in my home-

Bathurst - Carrville Rd., area. 831

14-month old boy, Markham Rd.

C4w 25

c2w25

For information call

area. 883-1492.

884-3269

728 Miscellaneous

THORNHILL KIWANIS CLUB

meets on Tuesday evenings. Service work

in the community is our goal. Are you

Please call

889-7320

tfc 29 884-6383

· Pitman / Speed writing

· Speed Development

Talk Shows, Program Host,

placement service.

· Legal Typing

Shorthand

· Accounting

Terminology

Medical Typing

THE MONEY MANAGERS

350 Pets

ALL BREED DOG GROOMING Poodles, Terriers, Spaniels a specialty Free pick-up & delivery Glintondale Kennels Reg'd. 833-5715 889-6116 TFC 13 air in 5 months! News, Sports, D.J.

OLD ENGLISH SHEEP DOGS

Registered Puppies 1-895-9786

CHOW Puppies. Reg'd. 5 ready to go to good home. Reasonable. 727-

DOBERMAN PUPPIES Registered, black and tan. Ears cropped. Shots. 4 months. 1-895-9786

351 Livestock

BAY mare, 15.3, English and Western. Best offer. 881-7078.

Horses Boarded Large Box Stalls Also need a set of heavy harness or sled 1-895-9786

620 Personals

C2w 25

BIRTH CONTROL

Pregnancy Testing, Counselling, Free & Confidential. Wednesday 7 - 9 p.m. Thursdays 4 - 6 p.m., 10350 Yonge Street at Crosby Avenue. Richmond Hill (Lower Level) 884-1133

No appointment necessary DO you have a drinking problem? If so AA can help. Write Box 84. Richmond Hill, or call 487-5591

bungalow, 3 garages. Possession DO something new Phone Rendez vous Dating Ltd "453-1661" Brampton, 11 a.m. - 9 p.m. All

V.D. Confidential

Diagnosis & Treatment

10350 Yonge Street at Crosby Avenue

884-1133

Wednesday 7 - 9 p.m. & Thursdays

¹⁷² Dressmaking

DRESSMAKING and alterations

Reasonable, Call Mrs. Jones after

interested in helping?

p.m. at 883-3618.

Richmond Hill (lower level).

ELECTROLYSIS

Get rid of unwanted hair. Facial and body hair permanently removed. vebrows shaped. Complimentary onsultation. Audrey Graham C.E.

Space

business

Located in a shopping centre. Lots of parking space. Operated by 4 stylists. Good potential. 5 year lease at roughly \$325.00 per month including maintenance. Business has:

SUITABLE FOR SMALL OFFICE

Opportunities

PARTNER WANTED

CALL TOLL FREE 1-800 265-9226

JOHN MEYERS , 52 2c paid for houseful of furniture and

2 bedroom apartments. Equipped heat hydro, water included. Available January and February. 884-2475

c2w25

ttc 24

164 Houses To Rent

YORK REGION

REAL ESTATE BOARD

JEFFERSON Sideroad - Bathurst, 1 acre lot and new 11 room ranch December 1st. 663-9720 or after 5 p.m. 884-2255.

RICHMOND HILL, 2 bedroom house for rent. Appliances included. \$250.00 per month. Available January. 773-4528

SEVERAL homes for rent in the Rich mond Hill area. 881-2102, 488-4386.

129 Business, Office

Well established

been run for 5 years. Take over anytime.

Call 727-1631 46-40

600 SQ. FT.

884-5444 STEVE

136 Business

safety equipment business in Aurora. No experience necessary. Investment required. Best deal offered to the

right person.

160 Shared

Accommodation ROOM in Thornhill Co-op farm house. Available for person 25 to 35 years. 889-7157.

applicances. Brice's Furniture. 363-WILL buy any old gold. 223-5938. DEAD or crippled farm animals

311 Articles wanted

HIGHEST cash prices or trade value

Call anytime, Ed Peconi & Son,

Woodville, Ont. Licence No. 324C66.

Airport. 297-1422

LEARN to fly. Introductory flight \$5. | -Toronto Airways Ltd., Buttonville 565 Employment Wanted

TYPING done in my home. IBM Selectric typewriter, 884-6872 ttc 44

305 Articles for Sale

Like new. \$50. 7 Helen Ave., REFRIGERATOR, Frost Free. Electric stove, 4 burner, excellent condition. 305 Articles For Sale

FIREWOOD

HARD MAPLE & BIRCH \$45. CORD MIXED HARDWOOD \$40. CORD SOFTWOOD & HARDWOOD MIXED \$35. CORD FREE DELIVERY & FREE KINDLING

691-5867

CHESTERFIELD CLEARANCE CENTRES

OVER 900 Chesterfields

Bed Chesterfields \$148 to \$498 OR DELIVERY ARRANGED



4 LARGE SHOWROOMS • 472 YONGE ST. 924-8408 Above College St. opposite West- 1218 KENNEDY RD. South of Hwy. 401

 29 DUNDAS ST. E. 275-1135 Corner of Hwys. 5 & 10 Mississauga HOW YOU QUALIFY, PHONE Between Finch & Steeles Warehouse & Showroom OPEN DAILY 9 TO 9 P.M.

SATURDAY TILL 6

Teakwood Furniture Direct from importers warehouse Open till 9 p.m.

EINAR CLAUSEN LIMITED Hwy. 7 Bramalea 791-2355 79 Doncaster, Thornhill 881-0000

ALUMINUM Doors, windows, awnings, railings siding, soffit system, trough, Free estimates. Ron Woods 884-1514.

TYPEWRITERS, adders, calculators, sales, service, rentals. Newmarket Business Machines, 497 Timothy St. Newmarket, 895-7621.

FIREWOOD Seasoned hardwood

Maple, Oak & Ash Cut, split & delivered \$30 per face cord 727-8508 Between 8 a.m. & 5 p.m. or Evgs. & Weekends 1-476-4961 c4w23

FIREWOOD

\$30. face cord

FREE DELIVERY 221-4819

FREEZER, 17 cu. ft. Woods chest style. Excellent condition. 832-2335.

SNOW TIRES ribs, \$48 each. Brian,

883-3732 after 6.30 p.m.

MEN'S 10 SPEED **NEW BICYCLE**

Like New \$75 881-7579

615 Coming Events

HORSE DRAWN SLEIGH RIDES

At "Just-A-Farm" with a bonfire. Birthday parties, Christmas Parties, New Years Eve. Church groups, Clubs. Private parties, etc.

473-2732

JANUARY 1st, Sunday, 10-5 p.m. Antique Show and Sale. 106 Centre St. East (off Yonge) Richmond Hill, 20 dealers. Bargains Galore!

HORSE DRAWN SLEIGH RIDES Through wooded trail for small and large groups. We also travel to winter

HORSE LOVERS DAY CAMP 888-1175

655 Deaths

HILLABY, Gladys

Suddenly at her home, on Sunday, December 25, 1977, Gladys, beloved wife of the late Albert Hillaby and dear mother of Doug of Richmond Hill and grandmother of Don, Gary and Paul. Rested at the Marshall Funeral Home, Richmond Hill. Service was held on Wednesday afternoon. Interment Queensville Cemetery.

TODD, Doris Estelle

Suddenly, on Monday, December 26, 1977, Doris Atkins, beloved wife of James Todd of Richmond Hill and dear mother of Dawn West and dear grandmother of Deborah and Cindy. Rested at the Marshall Funeral Home, Richmond Hill. Service was held on Wednesday morning. Interment Prospect Cemetery.

WAERN, Lennart Frederick (Joe) At York Central Hospital, Richmond Hill, on Wednesday, December 21, 1977, Len Waern, Squadron Leader D.F.M., R.A.F., W.W. II, beloved husband of Kathleen Nancy Oakley, devoted father of Patricia and son-inlaw John Bingleman, of West Hill, and Ann and son-in-law, Brian Bingleman. Friends were received at Yonge St., Thornhill. Service was held in the Chapel Friday at 2 p.m. Cremation. If desired, donations to the York Central Hospital Memorial Fund or Salvation Army would be appreciated.

YOUNG, Dr. Reynold K. (Retired Dunlap Observatory)

At Peterborough, on Saturday, December 24, 1977, Dr. R. K. Young, husband of the late Amy Gertrude Graham in his 92nd year, dear step-father of Phillip Graham of Brighton, Marjorie (Mrs. Albert H. Caskey) of Peterborough, Wallace Graham of Richmond Hill and Dr. George Graham of Port Hope. Rested at the Marshall Funeral Home, Richmond Hill. Service was held on Wednesday afternoon. Interment Richmond Hill Presbyterian Cemetery.

616 Open House

GOLDEN WEDDING ANNIVERSARY Mr. and Mrs. Gordon Evans of Maple, invite friends and neighbors to an Open House, from 2 to 4 and 7:30 to 9:30 to be held in the Presbyterian Church, Keele St., Maple, January 7

660 Cards of Thanks

ELMER BOYNTON wishes to sincerely thank all the relatives, friends, and neighbours, for their kindness, cards of sympathy, floral tributes and donations to the Heart Fund. Special thanks to Rev. Shorten, Rev. Snowden, Dr. Hayami, the Pallbearers, the Staff of York Central Hospital, the ladies of the United Church and the Centre St. ladies Your kindness and thoughfulness will always be remembered.

Mr. William Orr and Family, wish to thank the many friends and relatives, for their kind expressions of sympathy and their many floral and charity donations, given in their recent bereavement.

635 Births

SMEATHERS - Brian and Hetty (nee Waegemakers) announce with great joy and pride the arrival of Christopher William, born December 17, 1977. An early Christmas present for proud grandparents John and Ann Waegemakers, of Thornhill and Douglas Smeathers of Kingston.

240 Snowmobiles

ARCTIC CAT & SKIROULE Bethesda Sales & Service

Larry Van Dyke Bus. 884-7774 Res. 888-1166

455 Cars & Trucks

76 Pontiac S J GRAND PRIX Vinyl roof, luxury tan interior,

automatic, air conditioning, AM-FM, electric windows, rear defogger, tilt wheel, electric trunk, tinted glass, snows and regular tires, 28,000 miles. Excellent condition. \$5,200. 727-2254

BODYMAN'S DELIGHT

1969 Olds cutlass, 4 door hardtop, 97,500 miles. As is. Best offer. 898-2948

455 Cars & Trucks

Cars & Trucks WANTED FOR SCRAP Top Prices 775-6773 889-0353

LANGSTAFF **AUTO PARTS** We buy scrap Cars & Trucks Free Towing 79 Langstaff Ave. Thornhill Best Prices 881-8255 Evgs. 497-2710

75 CAMARO Power Steering.

power brakes, air. 8 track. New paint. 25,000 miles. \$4,000. 884-4109 On view at 25 Oxford St.

1973 VW BUG **GOOD CONDITION** WILL CERTIFY **NEW PAINT & RADIALS** CALL JERRY 895-2274 AFTER 6 P.M.

1977 S. J.

51-2c

GRAND PRIX Morrisey of New Delhi, India, darling Brown, tan interior and vinyl sun T.O.G. to Andrew Morrisey and Craig | roof, 16,000 miles, power windows, air conditioning, cruise control, AMthe B.E. Ring Funeral Home, 7783 FM stereo tape deck, C.B., Excellent condition. \$7,200.00 727-4417

> 1966 FORD tow-truck, 1 ton Al wrecker, 6 new tires, \$1,500.00. 727-4749

1970 CHEVROLET Impala, 2 dr. V8 hardtop, vinyl, new tires, exhaust, air conditioned. \$800. 833-5696.

1968 FORD FAIRLANE 500, 302 V8 automatic, power

steering, tuned-up, certified. New body and paint \$500. Call 727-1469 833-6643 (after 6 p.m.) 1972 VOLKSWAGEN Bus. New

running condition. \$2,295, 889-

engine. New paint. Clean, good

1971 FORD 4-door 8 cylinder, automatic, power steer ng, excellent condition. Certified.

884-0715 DURKIN'S B.P. STATION

SNOWPLOWS Sales & Service

Meyers & Western B.J.'s **ENTERPRISES**

> 883-3732 Evgs. 1973 ASTRE

WAGON New transmission, rebuilt motor Certified \$1,500 or best offer.

883-4262 65 PONTIAC

BOOKKEEPER'S **ASSISTANT**

for our Bookkeeper. Duties will include pricing, costing, posting, inventory control, and cheque typing as well as regular office duties.

> Call Mr. Jeffery, 884-8111

Call 883-1661 C2w 25

Hwy. 7 and Leslie St.

505 Help Wanted

Parttime

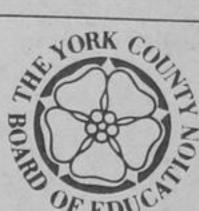
Typing, filing. Required by dealership. Hours 5 p.m. to 9 p.m. Monday to Thursday. Saturdays 9 to 6 p.m. Some

Contact:

Mrs. Bodnar

MEN AND WOMEN WANTED

training provided. Must have car, be neat and have pleasant personality. For confidential interview send resume to P.O. BOX, 1400 STATION B



SECRETARY TO THE MANAGER

The Planning and Approvals Department of the York County Board of Education requires a Senior Secretary (Level 4) to assist the Planning and Approvals Manager. Duties include submissions to various government agencies, legal matters, records of subdivision plans and debenture

Requirements include Grade 12 education and eight (8) years secretarial experience, accounting or bookkeeping

PERSONNEL OFFICER. THE YORK COUNTY BOARD OF EDUCATION. BOX 40.

AURORA, ONT.

Production Supervisor

Apply in person:

LEGAL SECRETARY

Please call

For appointment

MONDAY TO FRIDAY APPLY: The Liberal 884-1187

TORONTO DOMINION BANK

Requires experienced Part Time

Counter Officer

days 3:30 - 8:30. Call I. Scoular. 889-0510

DELIVER THE LIBERAL

for routes in RICHMOND HILL

> OAK RIDGES CONCORD UNIONVILLE RICHVALE MAPLE KING CITY EARN EXTRA MONEY— DELIVER THE LIBERAL CALL 884-0981

SWITCHBOARD - RECEPTIONIST

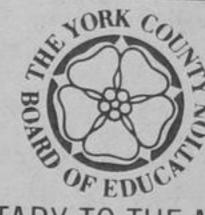
experience required.

884-0991

FOR COMMISSION SALES WITHIN YOUR OWN AREA

Our products are demonstrated through In-Home demonstration. Full

WESTON M9L 2W9



PLANNING & APPROVALS DEPARTMENT

experience would be an asset. Forward applications to:

Required Experienced in managing people is essential Academic background and practical experience is vital.

FIBRE THERM CORP.

169 Centre St. East, Richmond Hill

Required for general practice

884-1115

TRUCK DRIVER

to work thursdays, 3:30 - 8:30, Fri-

Applications are now being taken

11 1 10 50

TODAY

Air conditioned, heated, Richmond AURORA, large 3 bedroom apartment Hill. \$125 monthly. in modern 10-plex, \$300, includes heat, hydro, water and parking,

picked up promptly. 705-439-2421.

SNOW tires, 2, heavy duty H78 - 15.

carnivals and parties, with suitable grounds. Make reservations now.

> automatic, radial tires, very good condition. 898-4867.

Waitress/

1973 PINTO squire wagon, \$1,700,

CONVERTIBLE work. Asking \$300 or best offer. 884-8728 505 Help Wanted

Cable T.V. office requires an assistant

EXPERIENCE AN ASSET

IF YOU HAVE 20 SPARE HOURS A WEEK AND A CAR

Waiter For first class dining room, lunch shift, 11:30 to 2:30. Monday to Friday and 3 evening lounge shifts. Apply for interview, Monday January 2nd, 9 a.m. to 11 a.m.

THORNHILL