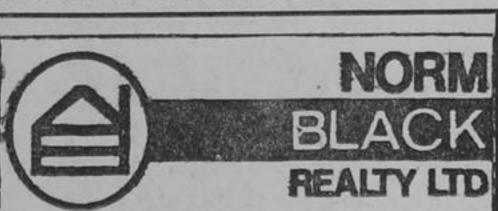
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Richmond Hill's Leading Realtor 77 Yonge Street South

\$21,500 - JUST LISTED. Low down payment buys this sparkling 3 bedroom home on huge 200 ft. homesite Features large living and dining room, modern kitchen, double garage and many extras. Low taxes. To inspect call MRS. HAUGHTON

RICHMOND HILL DETACHED. 3 bedroom brick bungalow, family size kitchen with loads of cupboards, panelled rec. room and extra bedroom. Large landscaped homesite on quiet street, close to schools, transportation and shopping. Only \$28,700. Call MRS. DAVEY

WHY RENT? When you can own your own detached home in Richmond Hill, with only \$2,000 down. Sharp 2 or 3 bedroom bungalow, huge panelled living room, ultra modern kitchen, king sized master bedroom, beautifully fenced garden. Carries \$155.00 a month. Hurry for this one. Call MRS. BOYLE

1 ACRE CUSTOM BUILT RANCHER. 3 large bedrooms, dining room with walkout, large family kitchen with loads of cupboards, stone and marble floor to ceiling fireplace, fantastic rec. room, sauna bath, 2 cantinas, beautiful view. Owner anxious to sell. Priced as only \$57,500.

Call VI MCLAREN 81 ACRES valuable land overlooking surrounding area and Hwy. 400, 10 room brick home, 4 car garage and large barn, 30 minutes drive to Hwy. 401. Priced to Call VIC MACHEK

AURORA SPECIAL \$27,500 full price. 3 bedroom detached home in the heart of Aurora. Sparkling condition throughout Two finished rooms in basement. Poolsize backyard. Safe oil heat. Your down payment considered. Call now.

MRS. ROSEBLADE SOLID BRICK family home in quiet residential area, 3 bedrooms, finished rec. room and extra bedroom downstairs. Ask-

ing price \$27,500. Call MRS. JO BONNELL RICHMOND HILL SPECIAL. Terrific

starter home on 100x133 ft. treed lot, 3 bedrooms large living room, family sized kitchen, loaded with cupboards, patio and privacy fence, garage and double drive. Ideal for young couple. Only \$2,500 down. Call BARBARA HINTON

NORTH RICHMOND HILL! \$21,500. Spic and span condition, with fully panelled living room, broadloom, modern kitchen, separate eating area and lots of cupboards, 2 large bedrooms. Spring is around the corner! Call MRS. DAPHNE THOMPSON

WILLOWDALE \$2,500 DOWN. Five room townhouse, completely finished rec. room, located near all conveniences and future subway station. Many extras included. Call MR. NURGITZ Carries like rent.

No Basement - Utility Room No Furnace No Garage No High Price - \$24,900.

- Electric Heat - Carport

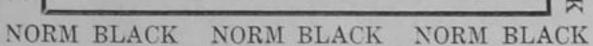
4 bedroom, 2 storey, modern, near school, large lot 75x200 ft., no pollution, quiet suburban location. Call SY GARDNER

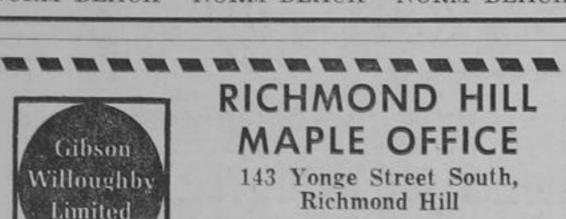
\$17,500 FULL PRICE. Easy commuting to Richmond Hill, aluminum siding bungalow, attached garage, fireplace, large lot, carries like rent. Only \$2,000 down. Call R. GLOVER

RICHVALE AREA, 5 room bungalow. Asking \$23,900. Ideal for young couple or retirement home, many exciting features on deep treed fenced lot.

To inspect call MRS. BAILEY NEW BACK SPLIT. South of Richmond Hill, stone open fireplace in family room with patio doors, 3 bedrooms, 2 baths, 2 car garage, 75 ft, wide homesite. Builder Call MR. BUNNETT will trade.

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ose to schools and shopping: spacious living-dining combination, full basement, 4th bedroom, 51/2% mtge. Mrs. Workman.

\$3,000. DOWN \$28,900. Newmarket. Sparkling 3 bedroom brick bungalow, family-size kitchen, at tached garage, divided basement. Only \$3,000 down.

Mr. Crowther.

CHARMING, RUSTIC & COSY bedrooms, large kitchen, separate dining room, main floor laundry room, fruit trees galore, steps to shop-

ping and transportation, Mrs.

\$10,000. down. 2 ultra modern, completely separate units of 6 rooms and 4 rooms, rented at \$350, per month, separate basements, heating systems, treed lot, excellent area, ideal income property. Mr. Carlisle.

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> WOODBRIDGE - \$23,000 Cute 3 bedroom solid masonry bungalow, small rec. room, dark room, closed in carport, oil heat, wide rear verandah, fenced yard. Steps to everything. Bargain hunters call to-

20 ACRES, TREES, \$18,900 Beautiful heavily treed homesite, with open field as well, excellent location near Pickering/ Uxbridge Townline. Owner will hold one mortgage with reasonable down payment.

\$26,500 TREES, FIREPLACE New brick bungalow on 68x248 RICHMOND HILL DUPLEX foot treed homesite, full basement, oil heat, walkout to patio, choice of colors, tiles, immediate possession or will build to suit on nearby lots.

> LAKEFRONT COTTAGE Fully insulated 3 bedroom bung-low, large panelled living room, sun room overlooking Lake Simcoe, 200 ft. deep treed homesite, sandy beach, drilled well. Your down payment considered, currently rented \$125 month. Inspect and make offer. Phone 884-9239

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PRIVATE SALE Two bedroom aluminum siding Steps to Yonge Street, shopbungalow, spotless condition, ping, schools, etc. North Rich1/4-acre lot, Thornhill North. Immediate possession, must be sold. Asking \$16,500. Call 884-

c2w32 8536, evenings. GUARANTY TRUST

THORNHILL BRANCH 221-5541 889-1166

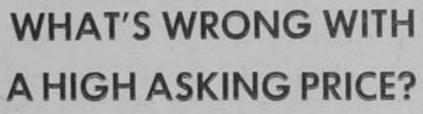
25 ACRES

\$16.500 each for two 25 acre lots on paved road 17 miles north of Hwy. 401. Rolling, very scenic with pond sites. Backs onto conservation area. Priced \$3,000 below comparable property in area. Call B. E. (Bern) Peck. NEWMARKET BUNGALOW

6 rooms with inviting 17' front foyer. Beautifully landscaped grounds feature a large antique brick patio. This home is only 2 years old and in better than new condition. Asking \$31,800. Call Leslie O'Hagan.

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Harry Sadler, F.R.I.

You MAY be fortunate enough to get it. But in any event, if the buyer is interested, won't he make an offer? At least, so goes the reasoning of many a home seller

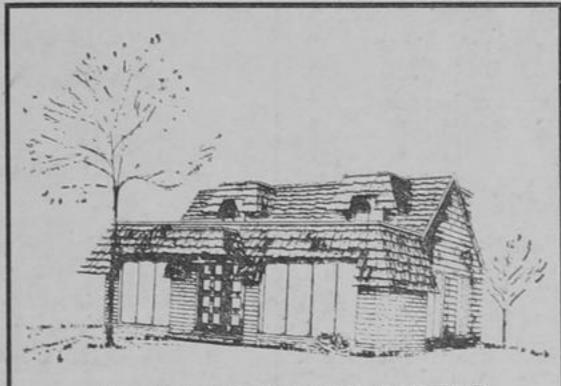
before he finally had to accept a lower selling figure than he otherwise might have got, plus the loss of costly time as the price of mistaken judgement. House sellers must realize that buyers almost invar-

iably have comparable houses on the market being offered to them at very competitive prices. If there is not some compelling reason why he must have a particular home, then it is to be expected that a buyer will buy where he feels the price reflects greater value.

If the asking price is too high, a buyer will usually refuse to make an offer for fear of offending the seller and direct his attentions to another property.

Most buyers have a schedule of moving and though they have left themselves plenty of time it can eventually be used up. If the seller has run out of time, then he becomes in a bind and may well have to sacrifice the price as a final answer.

See you next week.



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This large 3 bedroom split level brick home located on the outskirts of Nobleton, has separate dining room, 11/2 baths, double garage, panelled family room with stone fireplace, spacious lot.

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NEWMARKET \$19,500.

Handyman Special, 210' Lot \$4,900. down, 1 open mortgage, 3 bedrooms, 2 storey home. 24' kitchen, extra large living-dining area. Just listed. Be first to view. MRS. DONER

!! RICHMOND HILL!!

6% NHA, \$134. Mo., Inc. Taxes Detached red clay brick home. 3 king size bedrooms, Hollywood kitchen, L-shaped living-dining area, 2 panelled rec. rooms with bar, broadloom,

attached garage, paved drive. Many more extras.

\$25,500. BRICK BUNGALOW \$140. Incl. Taxes - Garage

3 Master bedrooms, 170 ft. lot, 16 ft. kitchen, 2 washrooms, extras galore. ALEX WEHRENS

> RICHMOND HILL \$32,900. Asking

Charming older home close to conveniences, 150' fenced lot. All new kitchen, separate dining room, MRS. YEO 3 queen size bedrooms, 2 baths.

> RICHMOND HILL GEM 1st Mtge. Carries \$177. Mo.

Sparkling solid brick bungalow. L-shaped livingdining room, 3 king size bedrooms, plus 2 bedroom income apartment, 2 baths, 2 kitchens, rec. room with bar. BILL McNEILL

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RICHMOND HILL

Solid brick bungalow, attached garage, paved drive, 3 bright bedrooms, large attractive kitchen, finished rec. room with bar, nicely landscaped, with beautiful trees, underground hydro lines. MUST BE SEEN. Try \$4,000 down. Call GEORGE GODDARD



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\$28,500.00. Beautiful treed lot, detached 2 car 2 storey garage, new furnace, main floor den, 3 bedrooms, sauna. 71/2% mortgage, flexible financing, April possession. Mr. Sacks, 889-7771.

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A lovely 2 storey home, 4 bedrooms in very exclusive area, lovely homes all around. An appointment to see this charmer will convince you. An executive home for an executive. Mr. Murray, 889-7771.

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STEPS TO YONGE \$24,000. detached 2 storey 3 bedroom home, featuring large family kitchen, full basement. See

\$26,900. RANCHER 6 room detached brick ranch style bungalow, at-

and make offer with ...

tached garage, large landscaped homesite. Priced Call DOUG. BENNETT for quick sale. \$3,000. DOWN

\$18,500. cosy 2 bedroom Aurora home, steps to

MRS. HORSLEY

Yonge St., forced air gas furnace, 59x175 ft. homesite. Ideal for retirement. Call JOYCE CLELAND \$23,900, DETACHED

Richmond Hill, 6 room brick bungalow, newly decorated throughout, 50x353 ft. homesite. Fast Call BRUNO ARTENOSI possession.

Huge detached sidesplit bungalow, double attached garage, large prof. finished rec. room with open fireplace, kitchen and eating area with walkout to large landscaped homesite. Call MEL ATKINS

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WEST SIDE

\$34,900. Solid brick duplex, 2 car garage, separate entrance, self contained, excellent financing. Immediate possession. Call BEN THOMPSON

\$26,900. DETACHED 6 room brick bungalow with 3 room basement

apt., 2 complete bathrooms, newly decorated throughout, immediate possession, try \$4,000. Call BRUCE RAINEY FLOOR TO CEILING

ily size bedrooms, broadloomed throughout. Ask-Call FINN SAMUELSEN

ing \$28,900.

quick sale . . .

Fireplace, prof. finished rec. room and bar, 3 fam-

EXTRA LARGE 6 room brick bungalow, prof. finished rec. room with walkout to colorful patio and landscaped garden. 7% financing. Asking \$31,900. For Call JOHN CRYER

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31/4 acre building site on paved road in quiet community, close to Hwy. 27, ideal for executive home, ideal for horses. Call FRAN ROCKLEY

drive, garage, prof. finished rec. room with open fireplace, extras include broadloom, gas dryer and stove. Asking \$29,900. Call HORST ROSNER

RICHMOND HILL RANCHER

3 bedroom brick ranch style bungalow, private

INCOME Two storey plus separate dwelling on property renting for \$75.00 monthly, self contained main house has 3 family size bedrooms, full basement, two for only \$33,500. Call GEORGE JACKSON

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Brick 11/2 storey home, 2 complete bathrooms, 4 family size bedrooms 2 fireplaces, prof. finished rec. room and bar, broadloom in living room. Low taxes. Excellent financing.

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fer, 889-8181.

\$\$\$\$\$\$ 3 and 4 bedroom homes on 100'x160' lot, attractive 6 large lots, Richmond Hill room bungalow, family kitand surrounding area urgchen, broadloom, recreaently required. Clients tion room, 2 car garage. A waiting! Call Herb. Hooreal beauty. Call Mr. Kefver 884-8496 or 889-8181,

MARKHAM - 734% - Due 1993

Sparkling 8 room brick 2 storey broadloomed, 4 bedrooms, 3 baths, family room with fireplace and walkout to beautifully landscaped grounds and patio, finished rec. room, paved drive and 2 car garage. \$43,900. Mr. Edwards, 889-8181.

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3 bedroom 1½ storey home, separate living and dining room, bright kitchen, on spacious 75x150

ft. treed lot. Call Mr.

CALL

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Hudson.

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\$21,900.

3 bedrooms, fully detached bun-

galow on spacious 50x157 foot homesite. Features new furnace and 1 car garage. Steps to Yonge Street and GO bus service. Carries \$156.00 monthly. Call Larry Sanders. \$36,900. FULL PRICE

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with 2 car attached garage, open fireplace, and many extras. Located close to Thornhill. Buy now with N.H.A. mortgage arrangements. Call Mrs. Cassell Crawford. \$24,900. FULL PRICE

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SUTTON: Minor hockey people in Georgina Township may hire a hockey professional to assist coaches during the 1972-73 season. The proposal has been forwarded to the arena committee for further study including estimated costs.