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## Will Farmers Gain or Lose When Canada's Door is Open?

Is the United States Market Worth the Price We Must Pay for it under Reciprocity.

### A Question for Farmers

From The Canadian Century.  
When we allow vast quantities of food from Australasia and the twelve favoured foreign nations to come freely into Canada how are we going to prove to American customs officials that the farm products we are trying to send across the United States boundary were really produced in Canada.

Ask your neighbours this question. We may be sure that the farmers of the United States will insist upon customs regulations that will prevent Canada becoming the back door entrance to the United States for all the great food exporting countries of the world. The enforcement of these regulations will be very annoying. The necessity of proving that every consignment of food imported into the United States from Canada is actually Canadian will scare American buyers. They will naturally pay lower prices for Canadian farm products than for American farm products when they have to take the risk of disputes with customs officials as to whether they are genuine Canadian or come from countries overseas.

Prices are always fluctuating in the United States, and while a consignment of Canadian butter or eggs is being held up at the United States customs awaiting proof of genuineness the price may go down.

### Australasian Food for Canada

During the fiscal year ending March 31, 1901, there came to Canada from Australia and New Zealand 568,989 pounds of butter, 1,149,979 pounds of fresh mutton and lamb, 107,333 pounds of canned meats and small quantities of other meats. In view of the fact that such quantities are imported under the present tariff, what may be expected when the duties on butter and cheese are abolished and the duties on meats greatly reduced as a result of the Reciprocity Compact with the United States.

Farm products from Australia and New Zealand come in by way of both the Pacific and the Atlantic. New Zealand frozen lambs coming in by way of Vancouver have been sold as far east as Winnipeg. A large consignment of lamb carcasses from New Zealand has just reached St. John, N.B.

The New Zealand steamship "Aorangi" is now on its way to San Francisco with 5,000 carcasses of New Zealand mutton and large quantities of butter. They cannot pass into the United States without payment of high customs duties. Is it not probable that such cargoes will be diverted to Canadian ports when the Reciprocity Agreement goes into effect? There is nothing in the Reciprocity Compact binding the United States to admit farm products free or at reduced rates from Australia, New Zealand and the twelve foreign countries that have favoured nation treaties with Canada.

### He Loses His Bet

A New Brunswick farmer writes to The Canadian Century as follows: "There may be something in what you say about the danger of competition from great food exporting countries like Australia and Argentina, but I'm willing to bet that not one pound of food will come to Canada from Switzerland, which is one of the twelve countries you mention as entitled to the privileges of the Reciprocity Agreement. What do you say to that?" You lose your bet. During the fiscal year ending March 31, 1910, 227,954

pounds of cheese were imported into Canada from Switzerland. The Canadian customs tariff on cheese was three cents per pound. Is it not reasonable to suppose that when Swiss cheese can come into Canada free the quantity imported will increase rather than diminish?

### Prices in the United States

Even if the Reciprocity Agreement did not let in Australia, New Zealand and twelve foreign nations besides the United States, even if the favoured nation treaties could be got rid of so that Canada could open its markets to the United States alone, the majority of Canadian farmers would gain nothing by Reciprocity, while they would take very great risks.

Anyone who makes a careful study of the markets in the United States will note that the prices vary in different sections of the country. Boston, New York, Philadelphia, Buffalo, Detroit, Chicago, St. Paul, St. Louis, New Orleans and San Francisco all have different prices, and there is a still greater variation in prices in small cities, towns and villages throughout the country.

The Canadian farmer should compare the prices he obtains for his products in a small village near his farm, not with the prices in Boston, New York, Chicago or some other large city in the United States, but with the prices obtained by farmers in small villages in the United States equally distant from the great centres of population. He must take into consideration not only the cost of transportation to the big cities of the United States, but also the middlemen's profits.

A table of comparative prices in Montreal and Boston the week Reciprocity Compact was made was compiled by The Montreal Herald, a Liberal newspaper, with the assistance of a number of prominent produce dealers and food experts. Cheese, eggs, live poultry, carrots, celery, lettuce, onions, squash, tomatoes, beans and cranberries all commanded higher prices in Montreal than in Boston. The best creamery butter was 1½ cents per pound higher in Boston than in Montreal, while storage creamery butter was one cent higher in Boston. Dressed poultry averaged about the same in the two cities. Hay and oats were considerably higher in Boston. Since then butter prices have declined in most of the markets of the United States. A leading produce dealer of Montreal received the other day a telegram from Chicago offering 300 tubs of September creamery butter, cold stored, at 18 cents, Chicago. At the time this telegram was received the same kind of butter was worth 24 cents to 25 cents in Montreal.

Mr. Gage, President of the Toronto Board of Trade, recently prepared a table of prices in Toronto and New York, comparing the Toronto market reports with the New York market reports as given in the New York Commercial Bulletin. The table follows.

Product—	Toronto price	New York price
Best creamery butter in prints, wholesale	26c.	26½c.
Prime chickens	18	20
Prime turkeys	20	22
Ducks	18	20
Geese	15	16
Bacon	16	16½
Hams	13½	15

### IN MEMORIAM.

The sudden death of Mr. John Baker of Old Gormley on Thursday, March 23, spread a feeling of sadness over the whole community. Mr. Baker had suffered for some time previous from heart trouble. Some weeks ago while helping to load milk at Gormley station he had fallen in an unconscious condition on the floor. On the morning of his death he had gone to the barn to do some chores. Only a few minutes elapsed when Mr. Stevens, his hired man, found him lying dead. Neighbors were quickly phoned for and conveyed him to the house he had so cheerfully left a few moments before. Mr. Baker was the youngest son of Eld. Samuel Baker and lived on the old homestead on the townline at Gormley. He was a generous, kind-hearted, unassuming man and an earnest Christian. He was a man who was loved and respected most by those who knew him best, and that means much. He was a member of the Brethren (Tunker) Church, at which place the funeral services were held on Sunday afternoon, many not being able to find room inside, Revs. P. Steckley and T. S. Doner officiating. Mr. Baker was 57 years of age and leaves a widow and one son (married) to mourn his loss.—COR.

### THIN HAIR

#### A LIBERAL OFFER

When the hair thins out on the top of the head and the bald spot is getting ready to appear in public, don't get discouraged or irritable. Just go to your Druggist and ask for Parisian Sage Hair Tonic. He will charge you 50c. for a large bottle, but if it does not cause hair to grow where the hair is thinning out nothing on this earth will.

And we want to say to everybody, man, woman and child, that you can have your money back if Parisian Sage isn't the best hair grower, hair saver, hair beautifier and dandruff cure on the market to-day.

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Mr. David Lloyd, Registrar of North York, died at his home in Newmarket Sunday. He was born in the Township of King 69 years ago.

### Foods for Invalids and Children

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- Beef Extracts in—
- Oxo, Boverell, Johnston's, Liebig's
- Prepared Soups—
- Chicken
- Chicken Gumbo
- Foods—
- Patent Barley
- Allenbury's No. 1, 2, 3
- Nestle's Milk Food
- Horlick's Malted Milk
- Ridge's Food
- Arrowroot, Bermuda, Sago and Tapioca

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