\$350,000 of Contract Have Been Awarded for Immense Works at Hull.

The Ottawa papers gave an interesting account of the gathering on several days of last week at Ottawa of a dozen or two representatives of iron and steel manufacturing concerns from various Canadian, United States, and German cities, their object being to submit tenders to the directors and engineers of the International Portland Cement Company, Ltd., for structural metals and machinery for the big Hull works.

According to the "Citizen," the F. Swift we have another and directors had long day-and-night signal proof that there is no lack sessions with the representatives of of opportunities, but only of men in the City of Toledo, County and the iron and steel manufacturers who have the intelligence, the courwho tendered for the work of build- age and the persevering energy to ing the machinery of the new con- improve men, says the Chicago cern. "Some idea of the magnitude Chronicle. from the fact that during the week his life Mr. Swift acquired but litturing firm could be relied upon to his subsequent phenomenal success. ard that the directors insist upon and accumulating a stock of useful and have the plant ready at the re- knowledge as well as working. quired time. Consequently a num- When he came to Chicago in 1875 ber of contracts have been let, each there were great packing establishfor some special part of the plant." The Hull people have, we are told, the same designers, engineers, and completely filled. Any many of orchemists who made so complete an dinary capacity and force with little establishment of the National cement mill at Durham, Ont., the Pen- entering it any more than he would insular mills at Cement City, Mich., and several others now in successful operation.

### A STRONG POINT

in favor of this organization lies in the fact that all machinery, the buildings, and the entire plant from the smokestack to the clinker pit is his business with wonderful rapidity made from special designs and detailed drawings by a staff of engineers, who have learned the business by many years of practical experience.

Various representatives of the large manufacturing firms stated to a "Citizen" reporter that the defigure upon than any that go into their works, and the machines when built and installed run with less trouble than any others with which they have to deal. They all agree also that the fact that the same engineers who design the plant suof its successful and economical petitor in working.

The favorable points of the Ottawa or Hull proposition are that the raw materials are abundant, of exceptional purity, that both limestone and clay lie at the very door of the factory, that they have waterpower at the very low rate of \$15 per horse-power, that they have both water and rail transportation from the Company's own docks. Then the Company are not obliged to build a railway or steam power plant, thus enabling them to build a much larger factory with the same amount of capital, and thereby materially increasing the earning power of the plant. It is further to be noted that with

THEIR OWN BOAT LINE.

kets to be supplied could not be rigger. He did not run corners or better, as there is no Portland Ce- play any of the speculative games of ment produced in the Lower Pro- the Board of Trade. He achieved vinces, and the bulk of all the ce- his remarkable success in the comment consumed in Ottawa, Montreal, paratively short space of twentyhouse docks of the Company into can always find opportunities to imto Montreal, Quebec, and the sea their fellow men in so doing. board cities.

surpass in efficiency and equipment organism for which some people any of the plants yet designed by long, and industrial progress would these men, and will supply Cement be as dead as it is in India or to Eastern Ontario and the Lower China. Provinces from its advantageous location, just as the Durham works is well placed to supply the Western Peninsula.

skill of the people who have this an important industrial enterprise

DISPOSED TO BE FAIR. the mantel-piece and holding it out ly swam away. to him. "Pick it out from this collection of engagement rings, if you Mrs. M'Phidget-"Who wrote the can tell which is yours, and take song, 'There's only one girl in the another one or two, Mr. Higginside, world for me ?' " Mr. M'Phidgetfor interest."

Pure soap!" You've heard In Sunlight the words. Soap you have the fact.

# REDUCES EXPENSE

Ask for the Octagon Bar.

THE GREAT MEAT PACKER

Valuable Lessons From the Life of Gustavus F. Swift.

In the career of the late Gustavus

of the business done may be gained During the first thirty-six years of over \$350,000 worth of contracts the wealth, but during these years have been awarded. The plant is of he had been laying the foundation, such a size that no single manufac- consciously or unconsciously, for do all the work of the high stand- He had been observing, thinking

ments at the stock yards, rich and powerful, and the field seemed to be money would not have thought of have thought of manufacturing iron and steel to compete with Carnegie in Pittsburg. But Mr. Swift saw an opportunity and seized it without hesitation. Beginning with a small slaughter house at the stock yards where only a few animals could be handled daily, he developed

petitors knew what he was doing he was abreast of them. That was not mere luck. Mr. Swift not only knew the business as it was then done, from buying to marketing, but he had ideas of his own. He knew that in the prepartailed drawings furnished by these ing of animals for the market there engineers are easier to interpret and was a great deal of waste. It was part of his plan to save what was then wasted. So successful was he that four years ago he was able to say, "Not a hair of the beef is wasted, and the hogs are all used

and almost before his great com-

except the grunt." A man who could keep at the perintend its operation after con- front in the matter of by-products struction is a very strong assurance had a great advantage as a com-

THE MAIN PRODUCT.

He could sell the latter on a very Orleans in search of work. narrow margin and still make good profits.

Mr. Swift had other ideas. One

the refrigerator car and warehouse. "Certainly," said his mates. "Well, As a result of his efforts in this then, how can he expect me to field fresh meats can be carried almost any distance in any climate knocking me down all the time ?" and laid down in perfect condition where they are wanted.

Another fact, and one specially worthy of remark, is that Mr. Swift was not a speculator in any objecthey can market their cement at all tionable sense of the word. He ports in the Lower Provinces, and was, indeed, a good judge of market Ontario. Their boats instead of re- an eye on probable future conditurning empty from eastern ports tions. So far he was a speculator, can bring back coal on their return as every prudent buyer and seller trips. The location as to the mar- must be, but he was not a market and the Maritime Provinces is of eight years by strictly business menecessity imported from Germany, thods. He did it by effecting im-Belgium, and the United States portant economics and giving the against a duty of 43c. per barrel. consuming public better product and The "Citizen" article notes as a service. And he did it in a field favorable point, that the C.P.R. which to the ordinary observer and the Canada Atlantic railways seemed fully occupied. He supplied run right by the doors of the fac- a valuable illustration of the truth tory, also the water way which that as society is constituted men gives a free outlet from the ware- of brains, energy and perseverence the Ottawa river and thence direct prove their fortunes and benefit

There would be no such oppor-The Hull works will, it is claimed, tunities under the artificial social

### BIRD VENGEANCE.

The business ability and scientific a little brown duck. The duck had railroading," and these words put work in hand point to its success as trying to cross its path, for it was shell. It allows the rider to hold a suddenly seized by the swan and uniform position, while the wheels and promise well, we consider, for held under the water until he was accommodate themselves to the majestically away. The duck, after form of outing. "Massey-Harris," taking breath, looked round to see "Cleveland," "Brantford" and "Per-"And now, Rachel," the young where its enemy was, and seeing it fect" bicycles have this cushion man said, standing erect before her, not far off it rose into the air and frame. "I shall insist upon the return of deliberately came down, flapping its the diamond ring I gave you." wings, on the astonished swan's

"Adam, I suppose."

BEHIND THE TIMES.

On coming out from the State prison at Trenton, New Jersey, after serving a twenty-five years' sentence, Herbert Jacobs was struck and injured by an electric tramcar while trying to cross the road. He knew nothing of electric traction, which was introduced during his incarceration, and seeing no horses attached to the front of the car, concluded it was going away from

The Amateur (enthusiastically)-I suppose art fills your whole ambition ?" The Professional (with a sigh)-"Yes, but otherwise it is not so filling."

STATE OF OHIO, CITY OF TOLEDO, 1 88

LUCAS COUNTY. FRANK J. CHENEY makes oath that he is senior partner of the firm of F. J. CHENEY & CO., doing business State aforesaid, and that said firm will pay the sum of ONE HUNDRED DOL-LARS for each and every case of CA-TARRH that cannot be cured by the use of HALL'S CATARRH CURE.

FRANK J. CHENEY. Sworn to before me and subscribed in my presence, this 6th day of December,

A. W. GLEASON, Notary Public SEAL

Hall's Catarrh Cure is taken internally, and acts directly on the blood and mucous surfaces of the system. Send for testimonials, free. F. J. CHENEY & CO., Toledo, O. Sold by all Druggists, 75c. Hall's Family Pills are the best.

"You ought not to beg," she said. "No, ma'am," admitted the tramp. "Why do you do it ?" "Well, ma'am, I wouldn't if I could git people to give me money by just lookin' sad."

I know MINARD'S LINIMENT will cure Diphtheria. JOHN D. BOUTILLIER.

French Village I know MINARD'S LINIMENT will cure Croup,

J. F. CUNNINGHAM. Cape Island I know MINARD'S LINIMENT is the best remedy on earth.

JOSEPH A. SNOW. Norway, Me.

7-59

### HUMAN MACHINERY.

with care," read the inscription on a and when statistics show us that huge box dispatched by train from more people die annually throughout New York to New Orleans. The the Northern, Middle and Western lightness of the "machinery" arous- States from this, than from any ed suspicion, and at a wayside sta- other disease, it becomes us to stir tion the box was opened. In it ourselves and ascertain what remewere found two men, with a week's dies we can adopt to prevent a cold supply of food. They were taking a developing into pneumonia. I give cheap trip at freight rates to New you these right here :- Dr. August

Two workmen differed recently, and retired, along with some mates, to of them was that the markets for have it out in a quiet corner with meats could be supplied far better the fists. One of them, who was and more economically if suitable getting the worst of it, at last proprovisions were made for preserving tested that his adversary was not the product in transit and storage. fighting fairly. "Wasn't it to be a He was pre-eminently the man of fair stand-up fight ?" he asked. stand up and fight if he keeps

Casey-"Did ye hear about poor Flannery ?" Cassidy-"Never a word." Casey-"Shure, the big stame hammer in the foundry droped down on his chist an' killed through the Rideau Canal can conditions. He could forecast as him." Cassidy-"Well, Oi'm not reach all ports surrounding Lake well as any of them. He acted with surprised, for he always had a wake chist."

DR. HAMMOND'S OPINION.

Expert Testimony on Wheeling-The Revival.

Dr. Hammond, one of New York's most foremost physicians, and an active member of the New York Athletic Club, was recently interviewed by a representative of the New York press, and asked his opinion as to the merits of cycling as exercise. The doctor stated very decidedly that he considered it absolutely the best possible, if taken with discretion. He of course excluded all persons with very weak hearts, or people of extremely delicate constitutions, but said that nearly every patient going through his hands rode a bicycle when convalescent, and that it was remarkable what progress they made towards health.

In Canada there has been an unprecedented revival in wheeling, and it can be traced to no better cause than to the introduction of the Hygienic Cushion Frame. To use the guns of the new ironclad "King A naturalist recently witnessed an words of the advertiser, "It is to Edward VII." will cost over \$500,encounter between a large swan and wheeling what the 'Pullman' is to 000. apparently insulted the swan by the argument in the proverbial nutsure it would be drowned. But at roadbed. It has made bicycling an last the swan let it go, and sailed absolutely pleasant and healthy

The North German Atlantic liners "Certainly, Mr. Higginside," she re- back. The swan fled in terror, and now carry 1,130 passengers per plied, taking a pasteboard box from the duck, apparently satisfied, quiet- trip. The White Star average a little under 900.

> Minard's Liniment Cures Dandruff. 18-03

OUR BRANDS. King Edward 10888 " Headlight" "Eagle" 1008 & 2003 " Victoria"

Experiment with other and Inferior brands, "Little Comet"

HOW HE KEPT HUMBLE

Hiller: "You'll excuse me, but never see your name in the list of subscribers for the poor of the vil-

Slender: "Naturally. You see it is this way. I pity the poor awfully, and I am rather proud that I do pity them. If I should go so far as to give them money I'd be so vain there'd be no living in the same town with me.

AN OLD AND WELL TRIED REMEDY. - Mrs. Winslow's Soothing Syrup has been used for over sixty years by millions of mothers for their children while teething, with perfect success. It soothes the child, softens the gums, allays all pain, cures wind colic, and is the best remedy for Diarrhoea. Is pleasant to the tasie. Sold by dauggists in every part of the world. Twenty-five cents a bottle. Its value is incalculable. Be sure and ask for Mrs. Winslow's Soothing Syrup and take no other kind.

ACCOUNTED FOR.

He was telling about the wonderful smoothness and pleasantness of his recent voyage.

"It is a little surprising that you should have clear weather and nothing else," remarked his friend, who felt obliged to say something."

"Not at all," answered the young fellow. "I was told that the Captain swept the sky with his telescope the first thing every morning."

Schoolmaster-"Suppose there are Wonted to Purchase five children in a family, and mother has only four potatoes. Now, she price, f.o.b. your & a ion. Address, SIMISON wants to give every child an equal BRICK CO., 1 Toronto St., Toronto, Teleshare. What is she going to do ?' Small Boy-"Mash the potatoes,

### TO PREVENT PNEUMONIA. Now this means a lot. Pneumonia

"Machinery. This side up. Handle once established, must run its course Koenig's Hamburg Breast Tea and St. Jacobs Oil, the former taken hot on the approach of the first symptoms of a cold--for pneumonia does not come first, it is a neglected cold and exposure that precedes pneumonia. In conjunction apply St. Jacobs Oil across the top portion of the chest and throat, cover with oil skin, on top of which put hot fiannel cloths; place feet in hot mustard and water, take a hot lemonade with a dash of Jamaica (not Medford, oh, dear no) rum, and you will be all right, most likely in a day or two.

> The highest mountain in North THE UNIVERSAL SPECIALTY CO., America is Mount McKinley, in Alaska, 20,464 feet high. Next comes Mount Foraker, just 20,000 feet.

Oil City, Feb. 5, 1903.

Massey-Harris Co., Limited,

Toronto, Ont. Gentlemen .- Please send me one of your 1903 catalogues of farm machinery. I have used no machinery that gives as much satisfaction as Masse - Harris.

Australians still lead the world as tea-drinkers, 7.811b. is each Australian's yearly allowance. New Zealanders drink 6.781b. a head

Lever's Y-Z (Wise Head) Disinfectant Soap Powder dusted in the bath, softens the water and disin-

567,011 passengers were carried Maple Syrup and other produce to advanacross the Atlantic last year. Of these, 128,143 were first-cabin pas- THE CAWSON COMMISSION CO., Limited., sengers.

# Minard's Liniment for sale everywhere

The hydraulic mountings for the

Treherne, Jan. 6, 1902. Massey-Harris Co., Limited, Winnipeg, Man.

Gentlemen.—It gives me very much pleasure to inform you that the No. Binder which I purchased from your Agent here last summer has given the very best of satisfaction, doing its work to perfection and drawing light - very much lighter than I expected. My crop was very heavy, and some of it very badly down, but your binder did its work splendid. I had no trouble whatever. I hope you will sell lots of binders for 1903 and save my brother farmers lots of trouble. I wish you every success.

R. M. FERRIS.

Vanadium is one of the rare metals, being worth \$600 per pound. When mixed with copper, it has the property of allowing the alloy to be drawn into extremely fine wire.

## Minard's Liniment Cures Burns, etc.

The South Wales Miners' Federation is the most powerful of trade unions. It has over 127,000 members. The Amalgamated Society of Engineers has 87,000.

# Minard's Liniment Relieves Neuralgia

If it were not for the church belles, a good many young men would not be drawn to church.

AN ADMIRABLE FUOD IN COLD CLIMATES

Any quantity of dry, mixed wo d suitable for brick burning, for early delivery. State cash

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