



General Help General Help

TALENTCOR
2-DAY JOB FAIR
AT KENCO LOGISTICS
 8574 Boston Church Rd. Milton
 March 5th & 6th 10am-2pm
HIRING:
 Seasonal Clamp Operators
 (days/afternoons) \$15.00-\$15.40/hr
 Also General Labour
 (Assembly/Load/Unload) \$13.00/hr
 Please bring Certificates, SIN,
 Pic. ID, and Direct Deposit info.
 Or feel free to register at our offices:
 Talentcor: 284 Queen St., Brampton

HUNT CHRYSLER FIAT
Car Detailer &
Maintenance Person For Lot
 Must have a good valid driver's license & be a
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 Please drop off resume to:
 500 Bronte Street South, Milton
 or email: wolsen@huntchrysler.com

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Sales Opportunities Sales Opportunities Sales Opportunities Sales Opportunities Sales Opportunities Sales Opportunities Sales Opportunities Sales Opportunities



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BE a part of YOUR Community

metrolandmedia **NIAGARA this WEEK**

Niagara this Week, a division of Metroland Media Group Ltd. is seeking

Intermediate and Senior Business Development Representatives
 For its Thorold and Grimsby Offices

The successful candidates will be customer focused and will build strong relationships with new and existing clients by ensuring that their advertising needs are met. They will be responsible for ongoing sales, with an emphasis on acquiring new accounts. Candidates must have a history of surpassing sales targets and be able to meet regular budgets.

The qualified candidates will possess at least 3 to 5 years of previous consultative sales experience. Successful candidates must also possess demonstrable organizational and time management skills, strong verbal and written communication skills, and will have the ability to develop effective relationships with clients and with the sales team. Access to a reliable vehicle is a requirement. Knowledge of the local market is an asset.

If working for a highly energized, competitive team is your ideal environment, please email your resume to yourcareer@metroland.com by February 28 2014. Please include the job title in the subject line.

Thank you for your interest. Only those candidates selected for an interview will be contacted.



JOIN our winning team
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metrolandmedia **NIAGARA this WEEK**

Niagara this Week, a division of Metroland Media Group Ltd. is seeking

Intermediate Inside Sales Consultants
 For its Grimsby Office

The successful candidate will be customer focused and will build strong relationships with new and existing clients in the community by ensuring that their advertising needs are met. They will be responsible for acquiring new accounts and managing ongoing sales. Candidates must have a previous history of surpassing sales targets and be able to meet regular budgets.

The qualified candidates will possess at least 1-2 years of previous consultative sales experience. Successful candidates must also possess demonstrable organizational and time management skills, strong verbal and written communication skills, and have the ability to develop effective relationships with clients over the phone. Proficiency in Microsoft Office Suite is required. Knowledge of the local market is an asset.

If working for a highly energized, competitive team is your ideal environment, please email your resume to yourcareer@metroland.com by February 28 2014. Please include the job title in the subject line.

Thank you for your interest. Only those candidates selected for an interview will be contacted.

Magazine Sales Representative

We are currently seeking talented Magazine Sales Representative to increase new business sales throughout the Peel Region. We're looking for a confident and self-motivated individual that is highly skilled at acquiring new business accounts, contributing to the growth of our company.

WHAT WE NEED YOU TO DO

- Develop and cultivate leads using multiple sources including cold calling
- Set up face-to-face meetings with qualified prospects to present our various magazines.
- Develop customized proposals and solutions that best fit the needs of the client

ABOUT YOU

- Experience in acquiring new clients and converting new business leads
- Previous sales experience, preferably in magazine sales
- Top notch presentation/communication skills, with a natural ability to build positive relationships and close sales

Interested candidates are requested to forward their resume, with cover letter to banderson@metroland.com Please reference Magazine Sales Representative" in the subject line.

Metroland is an equal opportunity employer. We thank all applicants for their interest; however only those selected for an interview will be contacted.

metrolandmedia
 Connected to your community™

Hamilton Community News

The Hamilton Community News, a division of Metroland Media Group Ltd currently has an opportunity for a permanent **part-time Admin-Sales Support** position. Reporting directly to the Advertising Director, the successful candidate will provide administrative support to both the advertising and accounting departments.

KEY ACCOUNTABILITIES

- Coordination of weekly features and special sections including: creating and updating sales material, proofing the dummies and monitoring sales revenue.
- Monitor and update special position and WagJag schedules
- Monitor and update the Account Protection file
- Analyse call in success
- Coordinate weekly ads such as in house promotions and sell off space
- Verify corporate and out of market bookings, submit production tickets and track down late ads
- Manage weekly flyer schedule to include both booking and balancing
- Lead generation for the sales team
- Manage petty cash
- Set up new accounts and process billing corrections and credits
- Part time reception
- As part of the position, you will be required to handle credit card information. Metroland Media is a PCI compliant company and requires people in this role to take PCI training to handle cards in a safe and compliant manner.

WHAT WE'RE LOOKING FOR

- 2-3 years experience in an administrative position;
- Strong communication and interpersonal skills;
- Strong time management skills and you don't hesitate to roll up your sleeves;
- Solution-oriented--able to think and learn on the fly
- Strong knowledge of MS applications (excel, word, PowerPoint)

WHAT'S IN IT FOR YOU

- Opportunity to be part of an exciting company at the cutting edge of the media industry
- Work for a well-established and respected company that is connected to your communities
- Be part of a company that is committed to providing a healthy and safe work environment

If working for a highly energized, competitive team is your ideal environment, please email your resume to Holly Aitchison at haitchison@hamiltonnews.com by March 6, 2014

Thank you for your interest. Only those candidates selected for an interview will be contacted.