

Sales Opportunities

Sales Opportunities

Sales Opportunities

EXCELLENT CAREER OPPORTUNITY

Newspaper, Digital and On-line Advertising Representative

The Kitchener Post has an excellent opportunity for an individual to start their career in print, digital and on-line advertising sales.

Kitchener Post

The candidate we seek demonstrates exceptional abilities in:

- Prospecting and closing customers with advertising sales opportunities including newspapers, digital, on-line and WagJag
- Cold-calling new or non-serviced businesses in Kitchener and related areas
- Creative thinking style and an ability to problem-solve
- Self-starter with loads of initiative who needs minimal direction
- High energy and a positive attitude
- Excellent verbal and written skills
- Literate in computer skills including Microsoft Word, Excel
- Driven for success
- Excellent organizational skills

This is a career position. The earning potential is far better than average once you establish yourself.

Remuneration includes:

- Base Salary
- Car Allowance
- Commissions - including opportunity to sell business for the Kitchener Post, Cambridge Times, Waterloo Chronicle, Guelph Tribune and all other Metroland Media Group markets
- Established weekly publications reaching over 140,000 households in Waterloo Region
- Bonus Opportunities
- Benefits package and group RSP

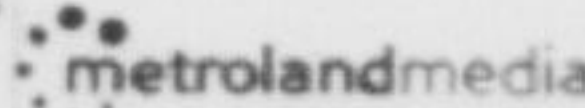
Post Secondary Education an asset but not a pre-requisite. A current Ontario drivers license and access to a dependable vehicle are required. This is an entry level position with very big potential.

This position is perfect for individuals with a background in door to door, automotive or other types of sales positions.

Interested candidates are asked to forward their resumes by February 3rd, 2014. Reference: Advertising Representative

Ted Anderson, Regional Advertising Manager
630 Riverbend Drive, Unit 104
Kitchener, ON N2K 3S2
tanderson@kitchenerpost.ca

Email files preferred. Please label files with last name for reference. Our apologies but only those selected for an interview will be contacted.



630 Riverbend Dr., Unit 104, Kitchener, ON N2K 3S2



LocalWork.ca

YOUR BEST SOURCE FOR LOCAL JOBS



Sales Opportunities

Sales Opportunities

Sales Opportunities

Sales Opportunities

Sales Opportunities

Health Care/
Medical

Health Care/
Medical

POSITION VACANCY

Multi Media Sales Specialist

As a key member of the Hamilton Community News team, a division of Metroland Media Group Ltd. you will be an ambassador of our on-line portfolio of products as well as manage our real estate publication. You will harness your talents to successfully develop new client relationships and maximize sales revenue by selling integrated campaigns and custom solutions.

Position Accountabilities:

- Strategically target, qualify, contact and close new business prospects
- Uncover current customer & and new prospect marketing needs
- Develop and present custom advertising solutions
- Be results oriented, achieve and exceed targets
- Assist clients with the creative development and execution
- Concurrently manage both sales and administrative procedures
- As a part of this role you will be required to handle credit card information. Metroland Media is a PCI compliant company and requires people in this role to take PCI training to handle cards in a safe and compliant manner.

Competencies/Skills and Experience:

- Be a specialist in print and online advertising.
- Exemplary consultative selling skills with proven ability to drive sales results
- Excellent written and verbal, phone, face to face and networking communication skills
- Creative and independent problem solver to successfully execute and complete the strategic process
- Strategic thinker with an entrepreneurial mindset, full of ideas and enthusiasm
- Superior customer service skills
- Ability to work in a fast-paced, deadline-oriented environment
- Solid organizational skills and time-management skills with the ability to multi-task
- Must have a car and a valid drivers license

Remuneration includes:

- Development and opportunities for advancement
- Base salary
- Car allowance
- Commissions
- Bonus incentive plan

Join a winning team with unprecedented success! If a career in a highly-energized, competitive atmosphere is an ideal environment for you please email your cover letter and resume by January 23, 2014.

Attention: Holly Aitchison, Advertising Sales Manager: haitchison@hamiltonnews.com
Hamilton Community News, 333 Arvin Avenue, Stoney Creek, ON, L8E 2M6

We appreciate the interest of all applicants however only those selected for an interview will be contacted.



Hamilton Community News

ANCASTER NEWS DUNDAS STAR NEWS MOUNTAIN NEWS STONEY CREEK NEWS

metrolandmedia
Connected to your community™

CENTRAL WEST
SPECIALIZED
DEVELOPMENTAL
SERVICES

RESIDENTIAL SUPPORT WORKERS

Central West Specialized Developmental Services (CWSDS) provides residential, day and specialized treatment supports and programs for intellectually disabled and dually diagnosed adult individuals. We currently operate homes in Burlington, Oakville, Halton Hills, Georgetown, and Mississauga.

Due to our continued growth, we require 10 full-time residential support workers to work rotating day and afternoon shifts, 3 full and 3 part-time awake night staff and 30 casual relief staff to support individuals with significant behavioural challenges. If you have an interest in working with this rewarding population and have related formal training and experience we would like to discuss employment opportunities with you. Qualifications must include a DSW diploma or a University Degree or 2 year Community College Diploma in Social Services. Successful candidates must possess a valid G drivers' license.

CWSDS offers highly competitive wages, a defined benefit pension and opportunities for advancement. All interested applicants, should forward their resume to the Human Resources Assistant at: tsaieva@cwsds.ca

Restaurants/
Hospitality

Restaurants/
Hospitality

The Pita Pit

FRESH THINKING
HEALTHY EATING

Immediate openings for Full-Time and Part-Time employees! Looking for people with a positive attitude and solid work ethic that like being part of a team!

Please email resume to:
jeff.kozak@franchise.pitapit.com

Tim Hortons Imagine a job that fits your life

Health Benefits - Convenient Location
Must be available evenings and weekends
NOW HIRING • Bakers • Supervisors • Team Members •
Apply in person at Joseph Brant Hospital
1230 North Shore Blvd. Burlington, or email your resume to: rbarbod@josephbranthospital.ca

Technical/Skilled
Trades

Technical/Skilled
Trades

KIA GRIMSBY

Our service bays are busy and we are seeking a SERVICE TECHNICIAN to fill our bays. If you are a hard working, like to be busy and enjoy the benefits of a flat rate shop we want to hear from you. If you are thinking about "the move" why not move to the manufacture that is growing the fastest. Confidentiality assured. Send resume to cjones@grimsbykia.ca

Office/
Administration

Office/
Administration

OFFICE ASSISTANT

A Milton based Distribution Company is looking for a F/T Office Assistant.
Skills Required: Reception- Excellent Telephone Manner. Excellent English Communication Skills & Basic Computer Literacy. General Office Duties as assigned.
Please send resume to:
kborst@vandenbussche.com

THE HAMILTON SPECTATOR

thespec.com

Exceptional opportunity for

KIOSK SALES CONTRACTOR

- Unlimited Earning Potential
- Flexible Hours
- Commission position
- Sales Training Provided

If you answer YES to these questions, you could be the person for the job.

- Exceptional sales ability, able to close the sale
- Dynamic Individual who can maintain a high level of professionalism, while dealing with the public
- Has neat appearance, well spoken, reliable
- Able to work some evenings and weekends
- Reliable transportation

Contact Mary at: 905-526-3571
Email resume: mdilks@thespec.com

Thank you for all who apply.
Only those considered for interview will be contacted

Sales Executive Required

We need a proven telephone Sales Person with excellent English to sell Tax Savings to Corporations throughout the U.S. and Canada. Training, Support, Sales Materials, Leads, Office, Phone, Fax, Computer System, Mailing provided free of charge. No Travel. No personal appointments. Casual work environment. Can be full-time or part-time. Commission paid monthly.

CANADA
AUDIT

GROUP INC.

Apply: John Mitchell
General Manager
Canada Audit Group
Suite 208, 3425 Harvester Rd,
Burlington, ON L7N 3N1
Email: jmitchell@canadaaudit.ca
Website: www.canadaaudit.ca

Cameron's Brewing Company

Is looking for an experienced Inside Sales Representative in the Oakville area to join our team. Experience with phone sales and computer skills are required, knowledge of Quickbooks/Sage and/or the beer industry an asset.

Please forward resume and cover letter to jobs@cameronsbrewing.com



SALES CONSULTANTS

Looking for a fresh start?
Kennedy Ford is hiring
New and Used Sales Consultants for a growing dealership in Oakville.

Aggressive pay plan, benefits, car/ allowance.
Email resume in confidence to:
rick@kennedyford.ca

Teaching
Opportunities

Store Manager for Vitamin Shop

Burlington
New Natural Health Shop and Wellness Clinic. Exp. in vitamin sales required.
\$60,000/yr + comm.
sajs236@gmail.com

Teaching
Opportunities

Experienced ECE

Required at Burlington/ Oakville Montessori School.
Call 905-847-1165
Fax: 905-825-5266
Email: sana.rizki@hopdalemontessori.ca

Teaching
Opportunities

ECE Teacher

Woodland Children's Centre is looking for a motivated ECE teacher for our School age program. We are a well established centre that offers great benefits. Please fax or email your resume:
Fax-905-336-0205
email woodland@on.aibn.com

Health Care/
Medical

F/T RPN

Fast-paced medical clinic. Highly motivated individual who can multi-task and provide superb customer service. Neat appearance. Must like people & enjoy working in a large team.
Email resume to:
karen@icls.ca