

Sales Opportunities

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Online Advertising Sales Representative

(Brampton, Milton, Caledon, Mississauga & Orangeville)

Metroland Digital - Local Search Group

(reports into Brampton office)

A subsidiary of Torstar Corporation, Metroland is one of Canada's premier media companies. Metroland delivers up-to-the-minute vital business and community information to millions of people across Ontario. We have grown significantly in recent years in terms of audience and advertisers and we're continuing to invest heavily in developing best-in-class talent, products and technology to accelerate our growth in the media landscape and strengthen our connection to the community. For further information, please visit www.metroland.com.

Our digital assets include online and mobile versions of over 30 community newspaper sites along with shopping, automotive, residential living and classified sites. Our services include online ad creation, digital video production, blogging, SEM, content creation, email marketing, email acquisition, reputation management, social media management and (ex)hale performance management.

THE OPPORTUNITY

Metroland Digital is looking for a media savvy sales representative to join our Brampton team. Reporting to the Regional Sales Manager, our **Online Advertising Sales Representatives** are tasked with introducing and selling our online marketing solutions to local small and medium sized businesses in the Brampton, Mississauga, Milton, Caledon and Orangeville areas, while achieving aggressive revenue targets. Digital media sales experience is strongly recommended, but not essential.

KEY ACCOUNTABILITIES

- Identify and cold call prospects to develop new business
- Negotiate and structure sales agreements
- Develop and build strong relationships with clients
- Respond promptly to sales enquiries, and provide thorough customer follow up
- Consistently deliver against aggressive revenue targets

WHAT WE'RE LOOKING FOR

- 1-5 years' experience in sales/account management with a proven history of achieving and surpassing targets
- Experience in online or media sales highly recommended
- Strong negotiation, presentation, and telephone skills
- Experience in (and high comfort level with) cold calling to develop new business
- The ability to build and develop effective relationships with clients
- Solid organizational and time management skills
- Someone who thrives in a fast-paced, dead-line oriented environment
- Strong written and verbal communication skills
- A valid Driver's License and a reliable automobile are essential
- Metroland Media is a PCI compliant company and requires people in this role to take PCI training to handle credit cards in a safe and compliant manner.

WHAT'S IN IT FOR YOU

- The opportunity to be part of an exciting company at the cutting edge of the media industry
- Working for a well-established and respected company that is connected to your community
- Competitive compensation plan and Group RSP
- Being part of a company that is committed to providing a healthy and safe work environment
- We provide individualized career plans and extensive ongoing development opportunities
- We've got your health in mind; you'll receive a comprehensive benefits package and a generous vacation plan

If working for a highly energized, competitive team is your ideal environment, please email your resume to lital@metroland.com by October 4, 2013. Please reference "Online Advertising Sales Representatives" in the subject line of your email.

Thank you for your interest. Only those candidates selected for an interview will be contacted.

BRAMPTON
GUARDIAN

metrolandmedia
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WANTED/HIRING - TEACHING ASSISTANCE IN GEORGETOWN NEAR BRAMPTON FOR THE SCHOOL YEAR SEPTEMBER 2013 - JUNE 2014 - APPLY NOW!!!

From 3:00pm - 6:00pm - Mondays through Thursdays - \$16/hr



Duties: Supervise, monitor children in our Georgetown Transported After School Martial Arts Success Program in our state of the art 10,000 Sq.ft. facility. In seeking the above reference for the following job description.

- Able to handle school age children from ages 5-11 yrs with ease and educative experience.
- Supervise and monitor children's homework. Able to direct and control children in the environment
- Assist in organizing parents pick up of children
- Keep the homework environment clean and tidy and the end of days work
- Assist in organizing creative activities
- Must be Pro-Active & Engaging

Candidates must be assertive interactive, excellent communication skills and love to work with children. Must be a team player, observant and willing to adopt in our programs environment & must be bonded by the police check.

APPLY NOW - START AS SOON AS POSSIBLE THIS SEPTEMBER 2013 SCHOOL YEAR
CALL (905) 873-2809 OR SEND EMAIL TO felixayensu@gmail.com

Sales Opportunities

Photo Retail & Custom Framing

Permanent Position. Experience preferred. Established business.
Apply in person.
Duncan & Wright -
Foto Source Burlington
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Restaurants/Hospitality

Sales Opportunities

Restaurants/Hospitality

AGW
Speers Road
HIRING NOW!
Supervisors
Cashiers & Cooks
m5jobs@bell.net

Moving & Storage



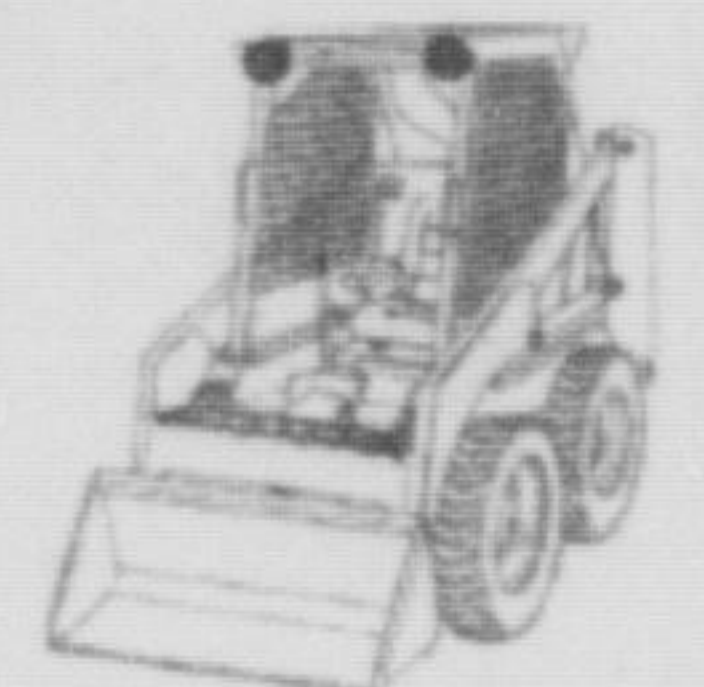
WWW.ALEKSMOVING.CA
Flat rate/ free estimates. Local and long distance. Family owned business. Student and Senior discounts. 416-889-5167.

Home Renovations

FILA'S GENERAL Construction. Basements, Hardwood Floors, Painting (Interior & Exterior). Kitchens, Bathrooms, All Carpentry Jobs! 16 Years Experience. 289-242-4273, 905-632-5298.

A1-MIKE'S DRYWALL & Renovations. Licensed & Insured. Certified Tradesman. Complete Interiors, Frame, Board, Tape, Plaster, Insulation, Paint, Trim, Doors. 30 Years Experience. Free Estimate. 905-515-5505

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FOOD SERVICES

Village Manor Retirement Home is currently seeking a dynamic and organized individual to join our food services team on a casual call-in/ part-time basis. The successful candidate should not only have the required culinary skills but also a level of personal satisfaction in providing fantastic meals to our 52 residents. Those wishing to apply for the position can do so via email to: stephanie@villagemanor.ca

Domestic Help Available

EUROPEAN CLEANING
Lady Available. Call Izabela for a free estimate 905-808-6649.

Painting & Decorating

JBO PAINTING - Quality home interior painting done affordably and efficiently. Please phone or email to arrange a free estimate 905-484-5097
JBOPainting@congeco.ca

Handy Person

HANDYMAN COMPLETE
Bathroom/ Kitchen re-nos, Painting, Drywall/ General Repairs, Hardwood/ Tiling, etc. Small or Large jobs. Call Cristian 647-281-2084.

HANDYMAN MATTERS
Bonded/Insured. Basements, Bathrooms, Kitchens, Renovations, Remodels, Carpentry, Tile, Painting, all handyman work. 905-332-6446, 905-825-5110.

HOUSE MAINTENANCE
Eavestrough clean out, window cleaning, deck and fence repair, painting, junk removal, small moves, tree removal and pruning. Now booking Fall Cleanup. Month of SEPTEMBER is JUNK REMOVAL MONTH!
WE DO SNOW!!
Shaun Hughes
1-647-309-6966
snhughes@hotmail.ca

garage, yard & moving sales

MILTON
GARAGE SALE
Sat Sept 21 ~ 8am-Noon
165 Ellis Crescent

Crafts, paintings, books, decorative items, student desk, TV, stereo equipment, knick knacks, ball cap collection and household items, etc.

MoM 2 Mom SALE

Saturday, Sept 21

From 8:30 a.m. to 11:30 a.m.
Cash Sales Only
Admission: \$2.00

Burlington Christian Academy, 521 North Service Rd W, Burlington (W. of Brant Street)

GREAT DEALS on gently used children's clothing (preemie to sz 9), toys, strollers, cribs, baby equipment, books, Halloween costumes, maternity & MUCH MORE!
Check us out at www.bamom.ca

MILTON
GARAGE SALE

Sat Sept 21
8am-Noon
895 Sydenham Lane

Furniture, tools, clothes, jewelry, knick knacks & more!

MILTON
LARGE YARD & GARAGE SALE

Sat Sept 21
7am-3pm
48 Peru Rd
INSIDE & OUT
Many antiques, 100's of items!!

MILTON
Multi-Family STREET SALE

Sat Sept 14
8am-2pm
Waters Blvd
Furniture, table & chairs, bar stools, clothing, light fixtures, scrapbooking supplies

MILTON
GARAGE SALE
Sat Sept 21
7am-Noon
668 Auger Terrace

Help a student raise funds to build a school and travel to Ecuador. Tons of great items!

MILTON
MOVING SALE
Saturday
September 21
8am-Noon
1247 Tupper Drive
Bargain Prices
Everything must go

market basket

APPLES
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