

Sales Opportunities

Sales Opportunities

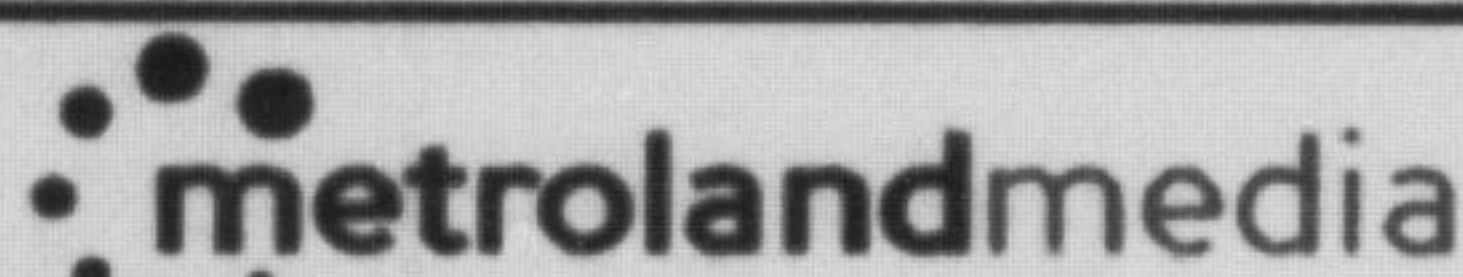
Sales Opportunities

Office/ Administration

Drivers

Drivers

Drivers



Forever Young, Canada's leading 50+ consumer publication, and division of Metroland Media Group, is seeking an experienced

Display Advertising Sales Representative

to service and grow an existing account list and develop new business relationships.

A subsidiary of Torstar Corporation, Metroland is one of Canada's premier media companies. Metroland delivers up-to-the-minute vital business and community information to millions of people across Ontario. We have grown significantly in recent years in terms of audience and advertisers and we're continuing to invest heavily in developing best-in-class talent, products and technology to accelerate our growth in the media landscape and strengthen our connection to the community. For further information, please visit www.metroland.com.

KEY ACCOUNTABILITIES

- Continue to service and grow an existing account list
- Developing sales programs that meet client's business needs while maintaining good customer relations.
- Prospect new business through researching advertisers in competitor's publications and reviewing new businesses in the area.
- Create proposals, written and verbal for potential advertisers using statistical information to illustrate how the sales program will meet their business needs.
- Assist clients in ad design and coordinate with Production on content and appearance of ads.
- Develop and recommend special features and advertising promotions
- Sell in-paper advertising, flyer distribution and specialty projects.
- Proof clients' ads when necessary to ensure completeness and accuracy.
- Negotiate rates with clients, subject to Department restrictions, and to ensure collection of accounts.
- Ensure that monthly budgets and targets as assigned are met.
- When applicable, co-ordinate special coverage by Editorial where appropriate
- Address customer concerns in a timely, professional and appropriate manner.
- As part of the Account Executive role, you will be required to handle credit card information. Metroland Media is a PCI compliant company and requires people in this role to take PCI training to handle cards in a safe and compliant manner.

WHAT WE'RE LOOKING FOR

- Strong written and verbal communication skills
- Solid time-management and organizational skills
- Interpersonal skills
- Solid relationship building skills
- Ability to work within a deadline driven environment
- Customer Focus
- Knowledge of all Microsoft applications

WHAT'S IN IT FOR YOU

- Opportunity to be part of an exciting company at the cutting edge of the media industry
- Work for a well-established and respected company that is connected to your communities
- Competitive compensation plan and Group RSP
- Be part of a company that is committed to providing a healthy and safe work environment
- We provide individualized career plans and extensive ongoing development opportunities
- We've got your health in mind; you'll receive a comprehensive benefits package and a generous vacation plan

If working for a highly energized, competitive team is your ideal environment, please email your resume to kjackson@foreveryoungnews.com by May 22, 2013.

Thank you for your interest. Only those candidates selected for an interview will be contacted.

Premier Publications & Shows - 447 Speers Road, Suite #4, Oakville, ON

Legal Secretary

required for busy Burlington office. Minimum 5 years experience in residential/commercial real estate. Excellent language skills, accurate, able to work independently, proficient with Teraview, Conveyancer and Microsoft Office applications. Send resume to: office@thatcherandwands.com or fax: 905-681 2937

P/T ADMIN POSITION

Wanted at NFP Association in Milton. Please email resume to: rebecca@cniia-acpp.ca

Technical/Skilled Trades

CNC MACHINISTS

CNC Lathe, CNC 5 Axis Mill, CNC 3 Axis Mill, Universal Grinder, EDM, Finish Mill, Jig Bore, Assembly, Gundrill, Boring Mill Operators needed for 3rd Shift. Weekend Shift 3:30pm - 4:00am Friday, Saturday, Sunday. Contact GENE MASSA at gmassa@stackteck.com

CNC Machinists

for StackTeck Systems in Brampton. CNC Lathe, CNC 5 Axis Mill, CNC 3 Axis Mill, Universal Grinder, EDM, Finish Mill, Jig Bore, Assembly, Gundrill, Boring Mill Operators. 3:30pm-4am, Friday-Sunday. Work 36 hours, paid for 40. Send resume: gmassa@stackteck.com

Graphic Installer

required for manual labor in the application of vinyl graphics on vehicles and signage. Must have own reliable transportation to service the G.T.A. Fax Resume to 905-337-2898

Retail Opportunities

Tommy Bahama

Tommy Bahama is hiring in Oakville! **P/T Sales Associate** Please apply in person: 216 Lakeshore Road E. Oakville, ON L6J1H8

Classifieds Get Results

NOW TRAINING FOR SEPTEMBER

Ontario's largest privately owned school busing company

"SAFETY IN MOTION"

ATTRIDGE TRANSPORTATION INC.

PART-TIME SCHOOL BUS ROUTES

- Free professional training
- Employee incentive program
- Well maintained fleet
- Friendly staff
- Additional work available
- Competitive wages

ROUTES AVAILABLE

- Oakville
- Milton
- Burlington
- Flamborough
- Hamilton

Restaurant Hospitality

KITCHEN HELP WANTED

- Morning Cook
- Afternoon Prep Cook

Apply in person to: **Granite Ridge, 9503 Dublin Line, Milton, Ontario**

Your Best Source For Local Jobs Localwork.ca

Painting & Decorating

FINAL TOUCH contracting, painting, bathrooms, basements, plumbing, electrical, hardwood, ceramic, carpentry. Call for Estimate 905-599-9060.

FULLBRUSH, affordable. Interior/ Exterior painting. Excellent references. special discounts. Call Max: 416-676-4976 Spring/ Summer Specials.

Drywall

DRYWALL TAPING, Mudding, Specialist! 35+ years. Honest price for guaranteed professional job. Call for free quote! 416-727-4697.

Landscaping, Lawn Care, Supplies

NEWNATURE LANDSCAPING

Weekly Grass Cutting Starting at \$25.00/week Seasonal Contracts Spring & Fall Clean-up Free, Shrub, Hedge Trimming 905-335-3554

GRASS CUTTING

Legendary Property Maintenance Lawn cutting, Spring clean-ups & more... Weekly, bi-weekly or occasional service. Grass Cutting starts at \$25 weekly. Get your free quote now. 519-855-9650 legendarypm@bell.net

Moving & Storage



WWW.ALEKSMOVING.CA Flat rate/ free estimates. Local and long distance. Family owned business. Student and Senior discounts. 416-889-5167.

Handy Person

HANDYMAN COMPLETE Bathroom/ Kitchen renos, Painting, Drywall/ General Repairs, Hardwood/ Tiling, etc. Small or Large jobs. Call Cristian 647-281-2084

Classifieds GET THE BEST RESULTS

To book your classified ad call 905.875.3300 or email classified@haltonsearch.com

Home Renovations

BASEMENT, BATHROOM, deck, etc. Affordable, one free 3D design. Visit www.housemyhouse.ca, paul@housemyhouse.ca 416-806-9842, 905-929-2820.

BURLOAK BUILDERS Bonded & Insured, Additions, Renovations, Remodels, Basements, Kitchens, Bathrooms. 905-638-8468, 905-849-6737.

FULL BASEMENT Specialists, Reasonable Rates, Guaranteed Work. Call Gill 416-873-3090, email: shomerenovation@yahoo.ca

OLD GREY Decks "Professionally cleaned and restored". Free estimates, book early, limited availability! Call today 905-616-8330.

Timber Smith DECKS & FENCES Licensed & Insured. References Available. No Money Down!! Call Mike at 905-616-5669 www.timbersmithconstruction.ca

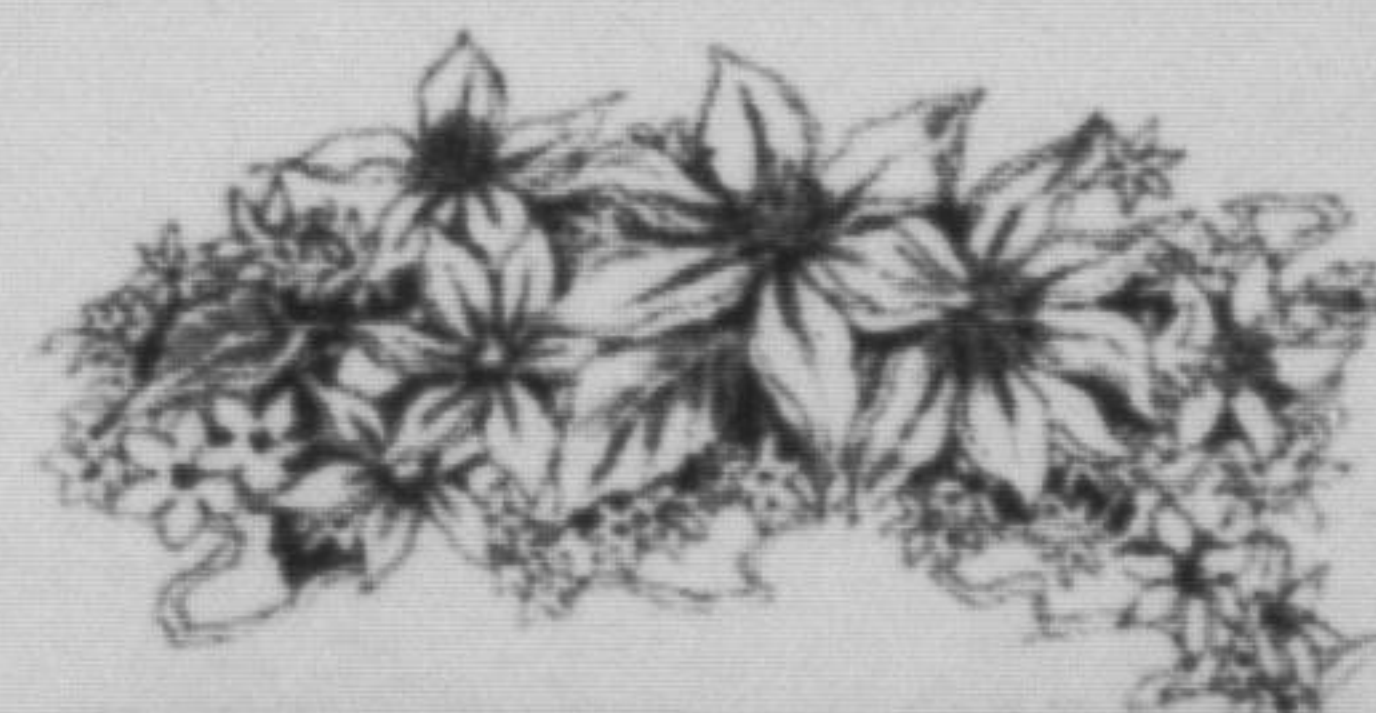


births, birthdays, anniversaries & obituaries

Obituaries



LYONS, Shirley (nee Dillow)
After a brave struggle, surrounded by her family on Wednesday, May 15, 2013 at Oakville-Trafalgar Hospital at the age of 81. Beloved wife of the late Allen Lyons and predeceased by daughter Sharon (the late Jeff Harkley). Loving mother of Sandy (Don Chuchmach), Brian, Wendy (Mel Edwards), Bill (Angel) and Julie (Charlie Graci). Grandma to Lisa, Jeremy (Lindsay), Stephen, Matthew, Jessica, Justin, Christopher (Beata), Zachary, Sarah, Samantha, Nicholas and Lucas. Great grandmother to Isabella. Dear sister of Joyce (Mrs. Jack Coxe) and Thelma (Mrs. Bob Lantz). Predeceased by siblings; Kenneth Dillow, Wallace Dillow, Ronald (Betty) Dillow, Doreen (Mrs. Ed Boreham), Dorothy (Mrs. Dunc Patterson) and Mary (Mrs. Al Rice). Special sister-in-law to Betty Flanagan. Visitors will be received at the **J. SCOTT EARLY FUNERAL HOME**, 21 James St., Milton (905) 878-2669 on Tuesday May 21, 2013 from 2 - 4 & 7 - 9 p.m. A funeral service will take place on Wednesday at 11:00 a.m. from the funeral home chapel. The family extends their thanks to Pat and Heather from Revera, Wendy from St. Elizabeth's, Dr. Bremermann for her devoted and compassionate care and the nurses at Milton District Hospital and Oakville Hospital 2 Central. If desired, memorial donations to the Milton District Hospital, The Canadian Cancer Society or the charity of your choice would be appreciated. Messages of condolence may be left online at www.earlyfuneralhome.com



To book your Lifeneews ad call 905.632.4440 or email classified@haltonsearch.com

F/T Sales Professional

(Independent Contractor) Mature individual with strong work ethic, excellent phone skills, computer literate, self motivated, transportation/ logistics industry a must, able to cold call and maintain relationships over extended periods. Bilingual a plus. E-mail resume to: binnicamara@gmail.com

Health Care/ Medical

Reg'd Nurse req'd for oral surgery office. Maternity leave position. Travel between Burlington & Hamilton mandatory. Oral surgery exp. preferred. Fax resume to: 905-637-2560

Career Development

Looking For Work or Training? YMCA Employment Services Can Help Resumes, Job Placements, Apprenticeships or Second Career. Call us to get started today. Burlington - 905-681-1140 Waterdown/Flam/Dundas - 905-690-9927 Visit us: Mydreamlife.ca This service is funded by Employment Ontario

Classifieds GET THE BEST RESULTS

Professional

Graphic Designer Wanted for educational publisher in Oakville. Exp'd in print design. Email resume/portfolio: karina.lopes@rubiconpublishing.com

Career Development

Dental

Sterilization Tech./Dental Office floater

required for busy Burlington practice. Mon-Fri including 1 eve. Min. 2 years exp. Admin exp. is an asset. Email resume to: dentalpractice2463@gmail.com