Students from Milton's three high schools were offered a unique learning opportunity this week, but it didn't come from a teacher or even in a classroom.

Instead, they were approached by representatives from Junior Achievement, an educational business program catering strictly to high school students. Mike Shepherd, president of the J.A. Milton chapter, visited each school in an effort to recruit new members. Joining him were experienced J.A. members, and a special guest speaker.

"I look at life as a card game, you've got your fun and easy card and you've got your hard anddifficult card," said Bob Parker, a former J.A. member who now makes a living as a professional speaker and management consultant. "Most of you probably think you have the rest of your lives to play the hard and difficult card, but if you play it now and get it out of the way, you'll be able to play the fun and easy card a lot more later on.

Mr. Parker talked about his own experiences with J.A. in his hometown of London. After an extended period of resistance — due to concern over what his friends and family might think — he joined the program in grade 11. "J.A. is responsi-



Motivational speaker Bob Parker

ble for where I am today," he stressed.

He enjoyed some great success during his final two years in the program, with manufactured clocks and a city-wide high school newspaper, but did experience the sour taste of business failure in

his first year with an idea for a unique turntable called the "Hot Suzie".

The great thing about J.A. he says, is that it allows students to fail in a completely risk free environment. He mentioned the fact that Thomas Edison needed 10,000 tries to get the light bulb to work. "The most you can lose is the one share you're required to buy in your company, which is usually around \$5," said Mr. Parker.

In addition to offering business experience, he said the program cured him of the fear of public speaking, so much so that he now does it for a living and focuses on the importance of strong communication skills.

However, "I don't consider myself a motivational speaker, because you are the only one who can motivate yourself in the long run."

He also touched on the importance of networking, stressing that the first job most students get will come because of who they know rather than what they know.

"Junior Achievement offers the opportunity to develop all of these skills. Don't worry about what other people think, worry about what you think and don't do this for anybody other than yourself," he said.

• see BIZ CLUB on page 10

Halton Regional Health Department invites students who still require a second dose of measles vaccine for school attendance to come to this final catch-up clinic:

Thursday, Sept. 26, 1996 2 p.m. - 7 p.m. **Halton Regional Centre** 1151 Bronte Road, Oakville (Enter by the north driveway.)

No appointments necessary.

For more information, call the Measles Information Line Halton Regional Health Department

825-6190



Likes march tunes

In an effort to keep the military band tradition alive Roper Galloway of Georgetown is forming a concert band with a military flavour — The Halton-Peel Service Band.

Mr. Galloway plays drums and tuba and his aim is to encourage young musicians and others to return to the military band sound and form a band to play in local parks and at concerts and tattoos.

Mr. Galloway's band will be styled after the Governor General's Foot Guards, com- said.

plete with The Guards uniforms, but with a distinctly Canadian identity.

Mr. Galloway has set out an elaborate plan to combine a military band with a pipe band, and a fife and drum band. He is currently inviting interested musicians, professional or amateur in brass, wind, and percussion to phone him for details at 873-6144.

"I want to see the band become the pride and joy of Halton-Peel," Mr. Galloway YOUR IMONEY with

BRIAN COSTELLO

Brian Costello, Canada's Foremost Financial Consultant, is the best-selling author of "Your Money And How To Keep It", "101 Year Round Tax Tips" and "Step-By-Step Tax Guide". His syndicated radio show "Taking Care Of Your Money" is heard daily on radio stations all across Canada.



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