Unlimited Color Choices For Bathroom Fixtures Now Available

owners an unlimited color choice on a owners will pay fees ranging from \$140. Systems is available through American China to offer this unique benefit." selection of bathroom suites.

ors from American Standard's plumbing is two to six weeks; custom color Ltd. and Absolute. Standard offers Matchmaker Color lead time. Systems through a business alliance The Matchmaker Color Systems prowith American China, of Phoenix, AZ

existing colors in American China's as American Standard's Tilche pedestal portfolio, or request custom colors. For lavatory, Madval bidet, and Hamilton Plumbing Products Group. "We pursued sale distributors.

to \$500 in addition to American Standard distributor showplaces, as well The Matchmaker Color Systems pro- Standard's list price for fixtures. For

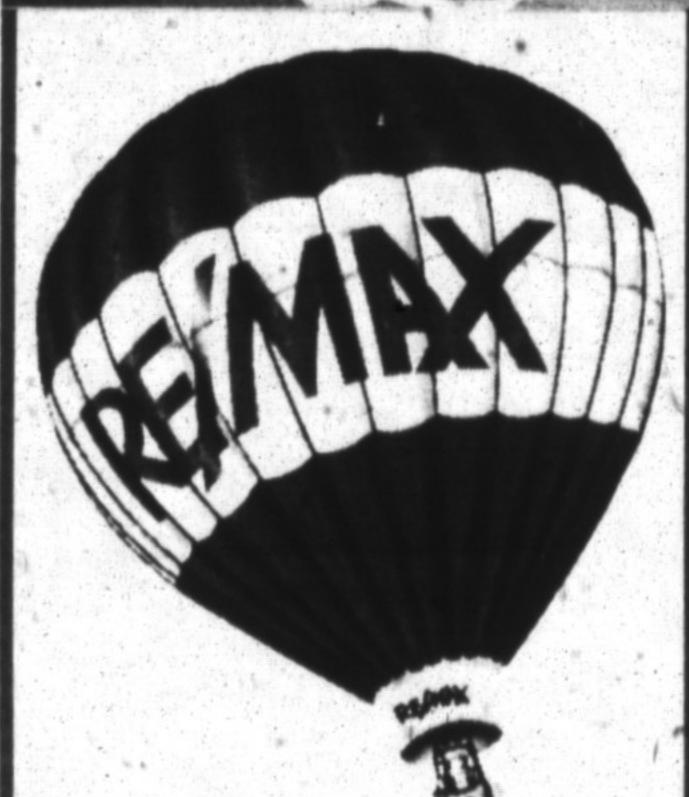
gram is offered on American Standard's Homeowners can choose from 60 best-selling Heritage lavatories, as well

American Standard now offers home- American China's existing color, home- 1.6 gpf toilet. Matchmaker Color this business agreement with American

The most popular American China colas selected kitchen and bath dealers. ors have been in the green and gray famgram lets homeowners match china bath- custom colors, homeowners will pay a The program is also offered on selected ilies, according to Joseph Seidner, room fixtures to fabric swatches, deco- one-time color-match price of \$500. china products of other top rative tiles, paint samples, or even col- Estimated lead time for existing colors Standard divisions, including Porcher sellers have included lighter shades of Innocent Blush and Desert Bloom.

products competitors. American matching will require an eight-week "Homeowners are apt to select colors American Standard is currently negotifor the bathroom when they feel totally ating to purchase a controlling interest comfortable about their choices," in American China. American China. observed Wade Smith, American manufacturers its own vitreous china Standard executive vice president, and product line, marketed through kitchen chief executive officer of the U.S. and bath dealers and plumbing whole-

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