

## Kids earn biz awards

Peter Kroll won Achiever of the Year while Tracy Johnson won Top Sales Person, and runner-up for Achiever of the Year, at the recent Milton Junior Achievement awards.

In the group awards, Swax won Company of the Year honours, returning a 16 per cent dividend to shareholders. They also captured the award for Best Shareholders Report.

Awards are sponsored by the Halton Community Credit Union, Milton Chamber of Commerce, Rockwell International, The Optimist Club and the Milton Lions Club.

Junior Achievement has been in Milton for 10 years, primarily in the form of the well-known company program which gets senior students involved manufacturing and marketing products in order to learn the basics of business.

Former NHL referee Bruce Hood was the keynote speaker at the recent awards banquet. He highlighted his career and lessons he learned along the way.



Peter Kroll (left) received the Junior Achiever of the Year award from Junior Achievement president Mike Shepherd during the organization's recent banquet.

## JA says:

# To be well off stay in school

By BRAD REAUME

### The Champion

Stay in school. Kids hear it all the time like a mantra. They do not have experiences to back up the refrain.

Junior Achievement in Milton is trying to change that with a program offered to grade 8 students at Holy Rosary and Our Lady of Victory. The Economics of Staying in School is taught over six sessions, through role playing and games.

The best known Junior Achievement program is one in which senior students are given the opportunity to start their own small scale business. They work outside of a school setting selling shares, manufacturing a product and marketing it in the hopes of turning a profit.

However, the Economics of Staying in School is a classroom level program, according to JA volunteer and program leader David Martin. The idea is to give students some idea how to match their personal aspirations with reality in the workplace.

"We talk about the importance of education and expose the kids to setting personal budgets and how education is necessary to personal goals," said Mr. Martin, who owns Compressed Air Management in Milton. "It's a real eye-opener for some of these kids, especially when it comes to money."

Dave Cropper, general manager at McDonalds in Milton and a JA volunteer, said the program provides a nice way to match high aspirations with necessary education levels and income. McDonalds sponsored the program at Our Lady of Victory, picking up incidental costs.

"Many of them realized they'd have to have \$100,000 a year jobs," he said.

In their final session, two grade 8 classes played a game called Live and Learn, in which life and work experiences combine to provide students with an idea of what it takes to get ahead.

"It's an excellent program," said teacher Joan Campbell. "It gives them a realistic look at the concept of money and what things cost. We did a simulated job interview so they could understand the impression they make on people."

Ms Campbell said some students were so nervous about the job interview it was as if they were going for a real one. She said she was pleased with the program, and would happily include it again.

Mr. Martin said some of the public schools in Milton had expressed an interest in running the program next year. There are 15 grade 8 classes in town and JA would need that many volunteers to provide the program to all classes.

Students finished the sessions with a short talk via video by the president of Sony Canada, telling them that education was the key to achieving his goals.

# MILTON AREA Automotive

The Milton Champion and these participating dealerships wish to honour these individuals for their outstanding sales and service performance.

### DEB HEROUX



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Gallinger  
Receptionist

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### MEL CAMPBELL



Salesperson  
of the  
Month

Tom Gallinger, Vice President of Gallinger Motors and the rest of the Management and staff would like to extend their congratulations to Mel Campbell, the recipient of the Salesperson of the month for the month of May. For 2 1/2 years Mel has strived to represent the excellence in sales and service that Gallinger Motors aims to achieve.

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### RUSS McHUGH



23 Years of  
Dedicated  
Service

Tom & Morley Richardson and the rest of the staff at Richardson Chevrolet Oldsmobile would like to thank Russ for over 23 years of loyal and dedicated service. Russ began working at Richardson's January 2, 1973, and earned his Class A Technician's license in 1975. He was promoted to shop foreman and safety co-ordinator in 1989. Russell is married to Donna, and they have two children; Jennifer and Ryan. Russ is an avid sports fan and is a volunteer member of the Milton Fire Department.

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### JOHN ANTHONY



Commitment  
to Customer  
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With over 22 years experience in the automotive industry John Anthony has seen a lot of changes for the better. His knowledge of Ford vehicles combined with his honesty, and dedication to customer satisfaction has kept customers coming back to Gallinger Motors in the past. A trend that will no doubt continue in the future.

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### TODD HUSON



Taking  
Care of  
Business

Andrew Gorman, General Manager of Corrud Sales and Leasing is please to announce the appointment of Todd Huson to his professional staff. Todd brings with him over 7 years of sales and business experience in the automotive industry. He wants past clients to drop by and experience the quality selection and service Corrud has to offer.

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### MEL CORBETT



Salesperson  
of the  
Month

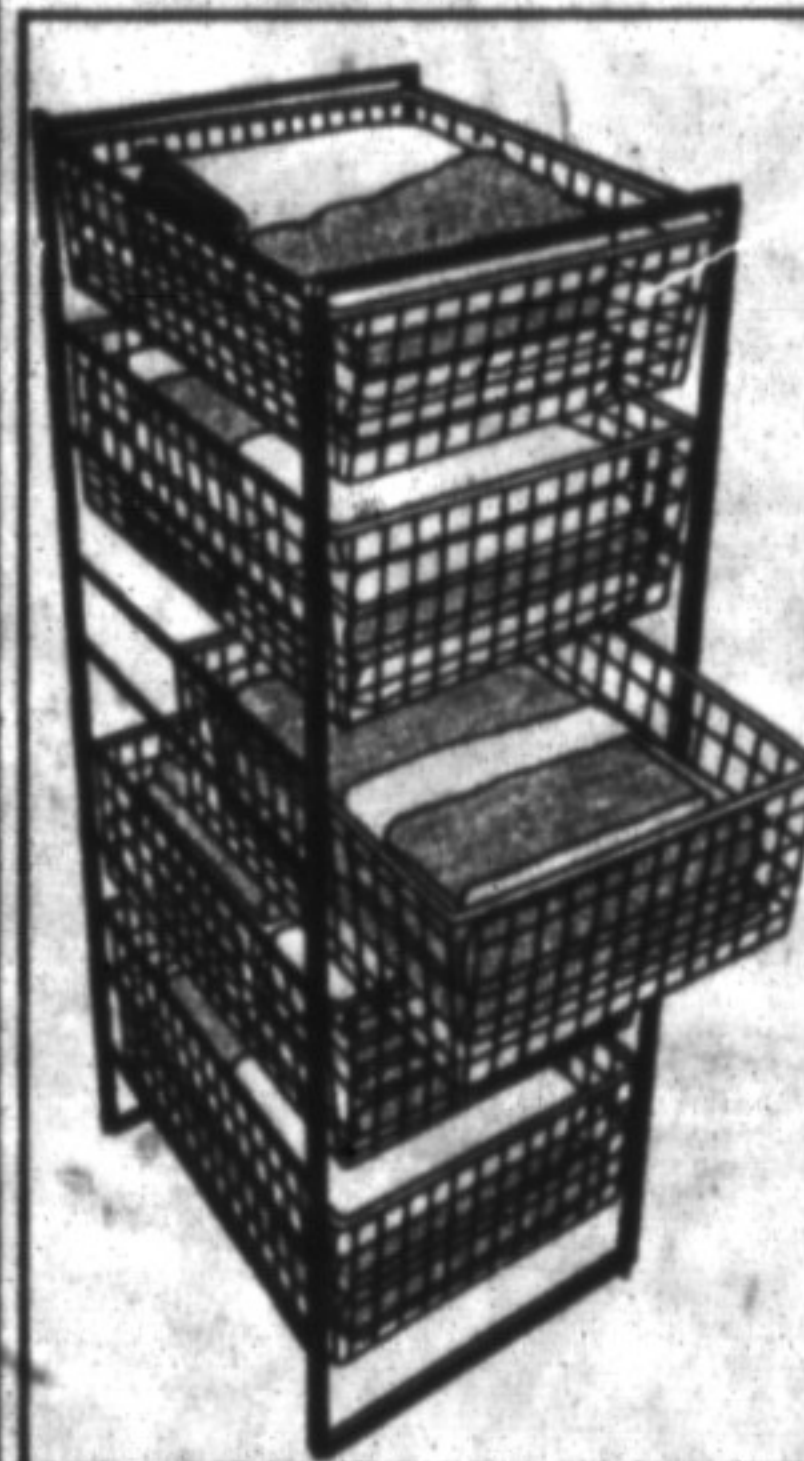
Peter Smith, General Manager of Wallace Pontiac Buick Cadillac would like to take this opportunity to congratulate Mel Corbett on being the dealerships Salesperson of the month for May. This accomplishment exemplifies Mel's commitment to sales excellence. For your next new car purchase or lease make the professionals at Wallace Pontiac Buick Cadillac your choice.

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