

# Tips to help you get your home ready for sale on the market

REB—The Canadian Champion, Wednesday, May 15, 1996

• from GETTING on page 3

and a grubby hallway will benefit from a fresh coat of paint in a neutral colour - this is not the time to start experimenting with dramatic paint schemes.

Similarly, heavily patterned wallpaper or brightly coloured accent walls may tend to dis-

tract buyers from other features, or make it hard for them to imagine how their belongings will look in the room.

If you can, repaint or paper the walls in a subtle colour.

It's often worth replacing carpet or floor coverings that are in really rough shape. If the state

of your kitchen floor is lowering the tone of the whole room, for example, inexpensive stiek and peel tiles can make a dramatic difference.

Ask yourself if improvements like this will make your home more saleable, and do they justify the cost.

Realtors are familiar with the homes' market and can help you decide which improvements will be appealing to buyers.

A major investment - adding a garage or

deck, for example, may not be recovered through a higher selling price, while something as simple as replacing torn screens or filling cracks in walls and ceilings can add considerably to your home's salability.

■ This article is provided by local Realtors and the Ontario Real Estate Association (OREA) for the benefit of consumers in the real estate market.

**REALTY WORLD**  
**MILLPOND REALTY INC., REALTOR**  
 506 Steeles Ave., Milton  
**876-0633** 24 Hour Answering Service

 <b>MARK MALLALIEU</b> Broker	<b>LOVELY END UNIT</b>  Townhouse listed at only \$117,000. Three bedrooms, located in well maintained complex. For more information or to view call <b>Dick Belford, Sales Representative, at 876-0633.</b>	<b>THE OWNER HAS SPRING FEVER</b>  He said to me, "I am motivated". So please try an offer and get a spring treat - Listed now at only \$237,000. To view or for more details, please ask for <b>Stewart Haddon, Assoc. Broker at 876-0633 or Res 878-3333.</b>	<b>LINDA CAVON</b> Sales Representative
 <b>STEWART HADDON</b> Associate Broker	<b>LOVELY FOUR BEDROOM HOME</b>  In super condition. Some hardwood floors, family room with fireplace. Pool in professionally landscaped yard. Asking \$219,900. To view or for more information, please call <b>Barbara Mallalieu, Sales Rep. at 876-0633.</b>	<b>OFFICE SPACE</b>  The second floor can be split into 2 separate units. For more information or to view, please ask for <b>Stewart Haddon, Assoc. Broker at 876-0633 or Res 878-3333.</b>	<b>BARBARA MALLALIEU</b> Sales Representative
 <b>DICK BELFORD</b> Sales Representative	<b>JUST REDUCED</b> and ready for you to build your country retreat. 1.5 AC., cleared, pond, privacy. Was \$149,900. NOW \$139,900. For more information or to view, please call <b>Dick Belford, Sales Representative, at 876-0633.</b>	<b>INDUSTRIAL UNIT</b>  Office-bathroom-work area. Many uses. Low price \$76,000. For more information or to view, please ask for <b>Stewart Haddon, Assoc. Broker at 876-0633 or Res. 878-3333.</b>	<b>PIERRE WERY</b> Sales Representative

**JOYCE SCOTT REAL ESTATE INC. JSR**

**JOYCE SCOTT**  
BROKER-OWNER  
878-1526



**\$235,000**  


**IN THE ♥ OF MILTON**  
Beautiful extension on main floor & basement. Lovely 4 bedroom home overlooks 16 Mile Creek. Features built-in electric air cleaner, air conditioning, bath w/whirl pool. Immaculate. Move-in condition.

**NEW PRICE**  
Extra large patio doors in living room overlooking floral and evergreen trees. It's immaculate. Upgraded windows, roof shingles, and new carpet. Fridge and stove, washer and dryer included. Master bedroom with 2 pce. ensuite & much more. Call Joyce for details.

**\$215,000**  


**SUMMER PARADISE**  
in the heart of Milton. Immaculate bright and cheerful 4 br. home, upgraded bathroom, central air & vac, electronic air cleaner, upgraded broadloom, finished rec. room with bar & fireplace, new furnace & humidifier ('96). All kitchen appliances included. Lovely ravine lot. Country in town.

**\$115,900**  


**FLEXIBLE CLOSING**

Independent Real Estate Brokers Association MEMBER

## A SELECTION OF HOMES FOR

# 1ST TIME BUYERS

 <b>\$339,000 - 24.7 ACRES</b> Located on Appleby Line just south of 401. Cedar Home features vaulted ceilings, stone fireplace in family room & a full nanny suite at ground level w. large kitchen, etc. Garage plus separate workshop, woods & vast lawns. <b>VIRGINIA BRAZEAU 878-8101</b> <b>ROYAL LEPAGE REAL ESTATE SERVICES LTD.</b>	 <b>\$164,900</b> This 3 bedroom 2 storey home is located in a desirable location, large living room w/stone fireplace, sep. dining room, good size kitchen, 2 bathrooms finished rec room with wet bar, fenced backyard, backs onto parkland. <b>CAROL BROOKS 878-7777</b> <b>RE/MAX MILTOWNE REALTY CORP.</b>	 <b>\$117,000</b> Why pay rent when you can own your own popular 2 storey model townhome. Close to Mall with new oak kitchen, well decorated, walk-out to large private backyard, finished rec. room. Very well maintained. <b>CAROLE D. BUDWORTH 878-7777</b> <b>RE/MAX MILTOWNE REALTY CORP.</b>
 <b>\$389,000 - 12.5 ACRES</b> Beautiful property surrounds this 4 bedroom executive home. Family room w/fireplace & patio doors to large deck & gardens. Hot tub, 2 car garage, barn, box stalls, paddocks & much more. Just call! <b>VIRGINIA BRAZEAU 878-8101</b> <b>ROYAL LEPAGE REAL ESTATE SERVICES LTD.</b>	 <b>\$274,900 - 12 ACRES</b> Large raised bungalow w. country kitchen, balconies, finished basement, 2 barns, pond, paddocks & woods with trails. Great location just north of town. <b>VIRGINIA BRAZEAU 878-8101</b> <b>ROYAL LEPAGE REAL ESTATE SERVICES LTD.</b>	 <b>\$229,900</b> Main floor family room with a cathedral ceiling and two skylights. Renovated "Brazotti" kitchen. Walk-out lower level. Cable T.V., town water & school bus to front door. Country ambience with town convenience. Huge 26' x 50' garage/workshop with a 16' clear height. <b>RICHARD LAMBERT (416) 234-2424</b> <b>SUTTON GROUP OLD MILL REALTY INC.</b>