

Tips to help you get your home ready for sale on the market

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and a grubby hallway will benefit from a fresh coat of paint in a neutral colour - this is not the time to start experimenting with dramatic paint schemes.

Similarly, heavily patterned wallpaper or brightly coloured accent walls may tend to dis-

tract buyers from other features, or make it hard for them to imagine how their belongings will look in the room.

If you can, repaint or paper the walls in a subtle colour.

It's often worth replacing carpet or floor coverings that are in really rough shape. If the state

of your kitchen floor is lowering the tone of the whole room, for example, inexpensive stick and peel tiles can make a dramatic difference.

Ask yourself if improvements like this will make your home more saleable, and do they justify the cost.

Realtors are familiar with the homes' market and can help you decide which improvements will be appealing to buyers.

A major investment - adding a garage or

deck, for example, may not be recovered through a higher selling price, while something as simple as replacing torn screens or filling cracks in walls and ceilings can add considerably to your home's salability.

■ This article is provided by local Realtors and the Ontario Real Estate Association (OREA) for the benefit of consumers in the real estate market.

REB—The Canadian Champion, Wednesday, May 15, 1996

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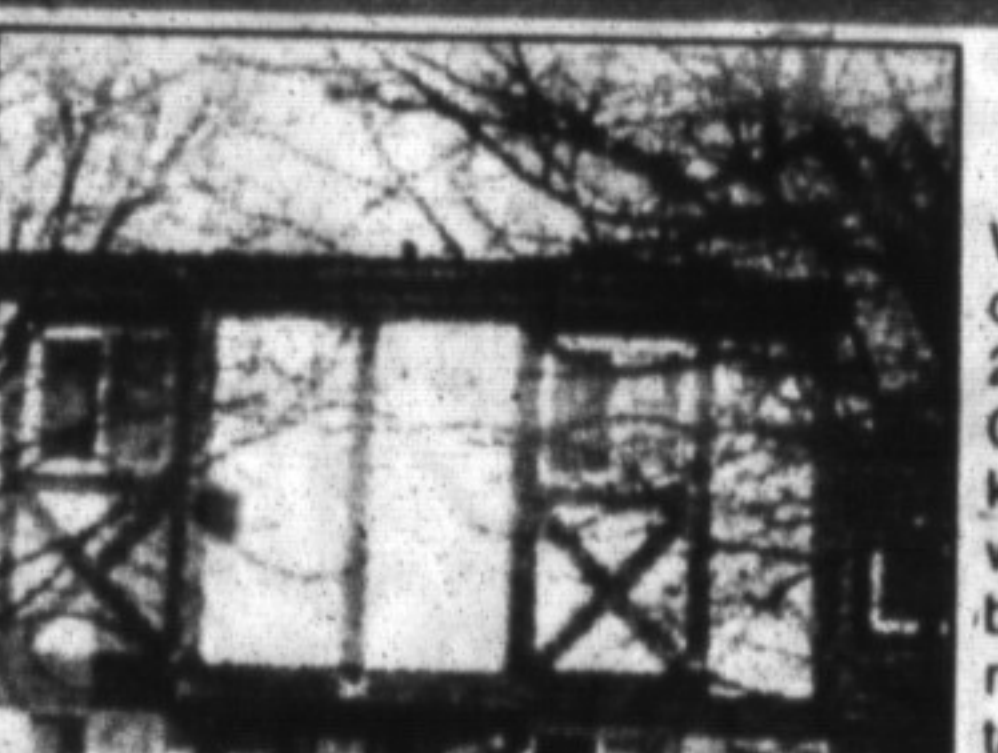



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