Education makes Ontario Realtors among highest qualified anywhere

Being a Realtor is a demanding occupation, It requires a great deal of flexibility, motivation and dedication. And, most importantly, it demands a high degree of education.

In fact, thanks to high educational standards, registered salespeople and brokers in Ontario are among the most highly qualified anywhere in the world.

If you're seriously thinking about becoming a real estate practitioner, you should know that you'll have to take a series of educational courses. The first group of courses consists of three phases, know as "Real Estate as a Professional

The first phase is a two-month correspondence course, which will give you a general overview of the benefits and limitations of a real

ematical skills necessary to handle typical transactions.

Phase one is offered directly by the Ontario Real Estate Association; all other courses are also offered by 21 community colleges across the province.

Phase two consists of a 60-hour classroom course which will introduce you to the technical aspects of real estate practice such as the federal and provincial statutes that impact the real estate profession.

Phase three is a little longer in duration - consisting of 90 classroom hours. It is essentially a workshop where you will learn the practical aspects of real estate transactions. You'll gain

estate career. It also covers the requirements for first-hand experience in exercises such as evaluregistration as a salesperson as well as the math- ating properties, qualifying purchasers and preparing the offer.

> After successfully completing these phases, you'll have up to a year to apply for registration as a salesperson.

Certificate Program

Once you receive probationary registration as real estate salesperson, you'll be required to complete two years of an apprenticeship known as articling - with a real estate broker-

During this first two years, you'll work under the guidance of a broker and be expected to successfully complete three more courses - known as articling courses. These are each 40 hours in duration.

The first, called Real Property Law, is taught by practising lawyers and will assist you in gaining an understanding of the many complex, common and statutory laws which may effect real estate transactions.

The second, called Principles of Appraisal, will teach you how to accurately appraise property and is designed to develop your ability to evaluate property for listing, marketing and financing.

The third, entitled Principles of Mortgage Financing, explores the legal, mathematical and procedural aspects of mortgage financing.

This article is provided by local Realtors and the Ontario Real Estate Association (OREA) for the benefit of consumers in the real estate market.



Broker/Owner

Chris Newell

PRIDE AND PERFECTION

It's magic how good you'll feel in this 3 ped-

room home! Whether in the sun-brightened liv-

ing room, the glorious fenced backyard or the

two romantic fireplaces, the feeling is there!

Audrey and Chris Newell respect the demands

on your time by helping you with each step of

LOOKING FOR SOME PRIVACY

Call Bill Currie to view this 4 bdrm. fami-

by house oh 77 acres with eat-in kitchen,

separate living room & dining room,

main floor family room w/ wood burning

stove, main floor laundry, economical

ground source heating system. All this

HAS ALL THE "I WANTS"

Located in Brookville, this custom 3

bedroom ranch offers upgraded

kitchen, L-shaped living room & dining

games room & super back yard with

inground pool. All on 130x230 ft lot.

ALL DRESSED UP AND WAITING

Call Bill Currie to See this quality 3 bed-

room bungalow in Campbellville. You'll be

impressed with the oversized family room

w/ensuite, garden kitchen with view, sep.

dining room, living room w/ fireplace and

unspoiled basement, \$285,000. All this on

COMPARE OTHER SEMI'S

an exceptional one acre lot.

Asking \$259,900. Contact Bill Currie.

room, family room with fireplace,

for only \$349,900.

the exciting home ownership process.

enewell@tor.hookup.net

http://www.globalserve.net/~enewell

SPRING SUNSHINE

Beautiful kitchen, flooring and dazzling

lighting fixtures reflect the charming

spirit of this well kept home. Set a new

standard of living in this wonderful con-

dominium nestled in a friendly family

neighbourhood, close to schools and

150 YEAR OLD STONE HOME

Situated on 24.85 acres. Completely

renovated & upgraded with 3-car

garage & 2 professional offices. Just

north of Mohawk Raceway & 10

Sideroad. Close to amenities. Short

NEW PRICE

With the warm days of summer 1996

approaching this central air condi-

tioned home is just the one for youl Or

step outside the patio doors to enjoy

your summer relaxing on your private deck. Let this spacious three bedroom home offer you the grace and conve-

niences you are looking for. Listed at \$169,900. Call Audrey Newell to view.

drive to 401. Sam Nadalin.

shopping. Please call Chris Newell.

878-4444

http://www.onramp.ca/mls/omdreb



Audrey Newell



SAM NADALIN





BEVERLY MORELAND





DOUG BUTSON





AL BURNES

Call today for your appointment to view this three bedroom semi complete with finished rec. room. Downtown location. Call Wayne Casson.





3 bedroom 2-storey, finished rec. room c/w fireplace, walkout from kitchen to new deck, plus central air and you have the perfect house. Call Ron Tymss at 878-4056



of country living. Dream no more. Come and see this unique 4 bedroom home located on a very scenic road just minutes to town. Many upgrades in recent years. Asking \$259,900. Call Francine Cross for more details.



Bright and cheerful, this cozy two-bedroom gem is completely renewed and remode eled windows, shingles, carpeting, flooting and doors. Enjoy the convenience of fiving a quick jaunt to schools and shopping, and bus route. Asking only \$128,900. Contact Chris Newell to view.



Three bedroom bungalow with upgraded windows, roof, 6 months old, eat-in kitchen, fully fenced backyard and much more. Asking \$157,000. Call Joan Tattrie-Hollings.

A PARK-LIKE SETTING

You won't want to leave. This immaculate split level offers 3 bedrooms, washrooms,

upgraded eat-in kitchen, combo living room & dining room, huge family room with fire-place & walkout to deck, den or office, 4th

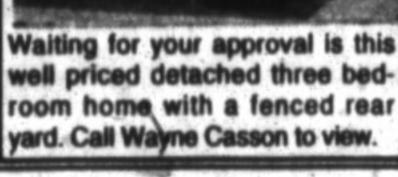
bedroom in lower level, central air plus over-

sized lot with inground pool in private back

yard. Yours for \$242,500. Ask for Bill Currie.



well priced detached three bedroom home with a fenced rear yard. Call Wayne Casson to view.





NO MORE HOMEWORK? Ground level offices for rent in busy plaza. Please call Chris Newell. DOWNTOWN MILTON

FOR SALE: Store with apt. above. \$259,900. Please call * **Audrey Newell**





Asking \$259,900 for the home pictured here PLUS a second house earning \$800/mo, income. Main house rebuilt in '95, new kit., sunroom, ER, DR, baths, wiring (200 amp), roof, plumbing, windows and more. Backs onto vacant land & stream. Call Al Burnes.



3 large bdr./w/ens. a plethora of perennial flowers, professionally fin. m. floor & basement studded & wired. Close to schools & parks. Al Burnes





Ideal court location. Many upgrades include: bay window in kit. &-LR, W/O from DR to Irg. deck. Eat-in kit. overlooks deck & pond in fenced backyard. Close to schools & shop-

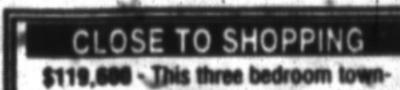
ping. \$159,900. Bev Moreland. 1



This corner lot home on a quiet tree-lined street, offers the perfect blend of comfortable living, choice location and affordable price. Enjoy a walk up the interlocking brick path as it curves gracefully to the covered porch as you journey into your new home of supreme-cy. Please call Audrey Newell to arrange your appointment to view.



your landlord rich. Yes, that dream is possible with this affordably priced condominium. With three spacious bedrooms, this home is ready for youl If it is time for you to enjoy the comfort and security of home owner ship, this home is well worth seeing Contact Chris Newell to arrange to view.



house has eat-in kitchen, separate dining room and living room, master bedroom has two piece ensuite and much more. UPGRADED TOWNHOUSE \$131,000 - Includes renovated kitchen,

five appliances, air conditioning, finished rec room, three bedrooms and available June 1/96. Call for your preview. VACANT LOT Half-acre lot, close to main highways,

good access, ready for building. Call Joan Tattrie-Hollings



Associate Broker



3 bedroom, bright sunny living room, finished family room w/fireplace, 1/2 acre with mature trees. Call Collin Stewart to view.



Then you'll be proud to share your five bed room home with your guests. Four bathrooms, finished rec room with wood burning stove, sauna, living room and dining room have hardwood floors, main floor family room and much more. Call Joan Tattrie-Hollings.

AS HOBBY FARMS GO

This one has everything including

10 acres, barn, potential kennel/vet.

clinic. Four bedroom farmhouse

and more. Call Wayne Casson.



WAYNE CASSON

JOAN TATTRIE-HOLLINGS

BILL CURRIE











ROSS CESCON



1.4 acres at Moffat. \$109,900 Call Audrey Newell for directions.

VACANT LAND 6 acres on the

Escarpment. \$299,900 .. Call Audrey Newell.