## Education makes Ontario realtors best qualified

Being a realtor is a demanding occupation. It requires a great deal of flexibility, motivation and dedication. And, most importantly, it demands a high degree of education.

Thanks to high educational standards, registered salespeople and brokers in Ontario are among the most highly qualified anywhere in the world.

If you're seriously thinking about becoming a real estate practitioner, you should know that you'll have to take a series of educational cours-

The first group of courses consists of three phases, know as "Real Estate as a Professional Career."

The first phase is a two-month correspondence course, which will give you a general overview of the benefits and limitations of

real estate career. It also covers the requirements for registration as a salesperson as well as the mathematical skills necessary to handle typical transactions.

Phase one is offered directly by the Ontario Real Estate Association; all other courses are also offered by 21 community colleges across the province.

Phase two consists of a 60-hour classroom course which will introduce you to the technical aspects of real estate practice such as the federal and provincial statutes that impact the real estate profession.

Phase three is a little longer in duration - consisting of 90 classroom hours. It is essentially a "duration. workshop where you will learn the practical aspects of real estate transactions. You'll gain first-hand experience in exercises such as evalu-

preparing the offer.

After successfully completing these phases. you'll have up to a year to apply for registration as a salesperson.

Once you receive probationary registration as a real estate salesperson, you'll be required to complete two years of an apprenticeship known as articling - with a real estate broker-

During this first two years, you'll work under the guidance of a broker and be expected to successfully complete three more courses - known as articling courses. These are each 40 hours in

The first, called Real Property Law, is taught by practising lawyers and will assist you in gaining an understanding of the many complex.

ating properties, qualifying purchasers and common and statutory laws which may effect real estate transactions.

> The second, called Principles of Appraisal. will teach you how to accurately appraise property and is designed to develop your ability to evaluate property for listing, marketing and 3 financing.

> The third, entitled Principles of Mortgage s Financing, explores the legal, mathematical and procedural aspects of mortgage financing.

Throughout all of these courses, you'll discover why accuracy and thoroughness are hallmarks of the real estate profession.

■ This article is provided by local Realtors > and the Ontario Real Estate Association & (OREA) for the benefit of consumers in the real & estate market.



Chris Newell

**NEW LISTING** 

4th bedroom in the basement, Indge, stove

rasher, dryer, dishwasher, & all window coverings are

included! Plus recent decorating: Plus Great neutral

colours. Plus great family neighbourhood. Plus beautiful

**CLASSY COUNTRY** 

12 rooms plus 30' x 70' heated pool

room. Approx 3 1/2 acres, twixt

NOT TO BE MISSED

This 3-bedroom backsplit is well

decorated and has hardwood

floors, main-floor family room w/

fireplace, large yard 65' x 120',

fully fenced and 2 full baths. Call

CLASSIC

open spaces for family living. It features a spa-

cious family room with fireplace plus a huge L-

shaped living/dining area. There is a cozy eating area right off the kitchen and sliding doors to the

backyard from the living room. The master bed-

room is 288 sq.ft. with 2-pc ensuite and full-

PERFECTLY PRETTY

Is the Vendors' decorating com-

pleting this attractive detached 3

bedroom home made ready for

your young family. Please call

Wayne Casson for your appoint-

ment to view.

length closets are in each bedroom. Chris Newell

Joan Tattrie-Hollings.

Milton & Georgetown, Call Audrey

or Chris Newell.

rose bushes in front yard. Call Chris Newell to view.

Broker/Owner

New All Better BEALTOR BEALTOR REALTY . REALTOR

878-4444

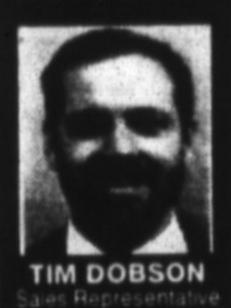
\cnewell@tor.hookup.net

http://bhg-real-estate.com



**Audrey Newell** Associate Broker







SAM NADALIN



**RON TWISS** 





DOUG BUTSON





BEVERLY MORELAND

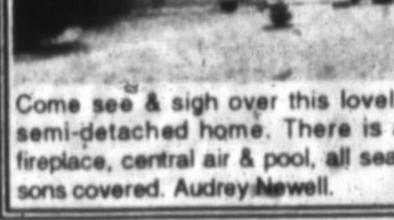


separate dining room, family room with fireplace, eat-in kitchen. Shows



Come see & sigh over this lovely semi-detached home. There is a fireplace, central air & pool, all sea-





**NEW PRICE!** 

Come and view this unique country property. Located on a very scenic road, this 4 bedroom home has had many upgrades in recent years. Master bedroom has walk-in closet and great ensuite with while watching the children splashing in the above ground pool. Contact Francine for more info.

HOBBY FARM/ BUSINESS



This attractive farmhouse is complimented by veterinary clinic offices/ operating room/ kennel as well as your own private 10 acres of paddocks for your horses housed in your own barn with box stalls. Call

## PRIVATE, PEACEFUL & PERFECT



Situated on 18 secluded acres, just south of Campbellville, this B.C. cedar home offers 4 bedrooms, 4 washrooms, exceptional kitchen for entertaining. Living room/family room with woodstove on main level and a cious haster. Offered at \$579,000. Call Bill Currie.

# RURAL SETTING - TOWN AMENITIE

Two homes, \$800/mol income. Main house rebuilt '95, new kit,, sunroom, LR, DR, baths, wiring (200 amp); roof, plumbing, windows and more. Backs onto vacant land & stream. Call Al Burnes, \$259,900.

LOOKING FOR SOME PRIVACY?



Call Bill Currie to view this 4 bedroom farmhouse on 77 acres with eat-in kitchen, separate living room & dining room, main floor family room w/ woodburning stove, main floor laundry, economical ground source heating system. All this for only \$349,900.

\$365,000



3365 sq. ft., all brick, 5 bedrooms, 5 baths, sauna, air wth 20 acres, an orchard and stream. Call Les Bunker to view.

## \$649,000



150 year old stone home on 24.85 acres. Completely renovated & upgraded with 3-car garage & 2 professional offices, Just north of Mohawk Raceway & 10 Sideroad. Close to amenities. Short drive to 401. Call Sam Nadalin.

NEW, NEW, NEW!



IMMACULATE HOME 4 bedroom "Acre House" on Morley is 12 yrs. young. Fantastic rec. room, great curb appeal. Please call Chas Newell.

## COUNTRY SIDESPLIT

\$189,900 - 3 bedroom, bright sunny living room. Finished family room w/ fireplace. 1/4, acre with mature trees. Call Collin Stewart

IDEAL LOCATION



Close to downtown is only one plus this attractive three bedroom semi detached home has to offer your family. Please call Wayne Casson to view.

MPROMISE ANYTHING ELSE IS /

Character bungalow in Campbellville features include 3 bedrooms, 2 bathrooms, garden kitchen with view, living form with fireplace, huge sunken tem ly room with fireplace, many apgrades throughout and situated on gorgeous one acre lot. Call Bill Currie. \$285,000

**ABSOLUTELY STUNNING** 

Located in Brookville, this custom 3 bedroom ranch offers upgraded kitchen, L-shaped living room & dining room, family room with fireplace, games room & super back yard with inground pool. All on 130 ft x 230 ft lot. Asking \$259,900. Contact Bill Currie.

RETAIL

- Up to 4200 sq. ft. available in plaza. Newly renovated. \$4 sq. ft
- Individual offices for rent. Store with apartment over. \$259,900.

### Call Chris Newell for details. VACANT LAND

1.4 acres at Moffat \$109,900. Audrey Newell.

## A HOME TO BE PROUD OF



Quality throughout in this five-bedroom home. Separate living room & dining room w/ oak floors, sauna, finished rec. room w/ woodstove good sized eat in kitchen & much more. Call Joan Tattrie-Hollings.



Condo, escarpment views. Neutral decor. Short closing is available Call Audrey Newell.



## Discover the lifestyle. Call Audrey Newell.

5 appliances, many amenities.

# TOWNHOUSE FOR SALE

Three bedrooms, separate living room & dining room, eat-in kitchen, finished basement. For more information; call Joan Talle-Hollings.

## ON TOP OF THE WORLD

You can see forever from this 5 acres on the Escarpment! Clear, treed and even cliff - certainly landscaped by Mother Nature. Now \$299,900. Please call Audrey Newell.

### 87 ACRES

Workable land with lots of bush just North of Mohawk Raceway fronting on 10 Sideroad & 4th Line. \$275,000. Call Sam Nadalin.











**BILL CURRIE** Sales Representative









**ANGELA BAILEY** Sales Representative



LINDA McHUGH