

The Canadian Champion, Wednesday, September 14, 1994—RE2

Working with your realtor to sell home

If you're interested in buying a home, you'll want to work closely with a realtor. When you work with a realtor, you have direct access to a vast library of information and experience. After all, realtors have considerable knowledge of market values, the properties available in your price range — and homes that will match your individual needs.

They also have direct access to the Multiple Listing Service (MLS), which provides details on a wide variety of properties in the markets you're exploring.

How to Find a Realtor

There are a number of ways to find a realtor. One is to note the names of realtors in newspaper real estate advertisements and realtor publications.

As you drive through prospective neighbourhoods, you should also jot down the names and telephone numbers of realtors shown on "For Sale" signs. Open houses are another great way to meet realtors working in an area that you're interested in.

As well, it's also a good idea to ask friends and co-workers for names of realtors they would recommend.

And, since you'll be working closely with a realtor for weeks or possibly even months — it's a good idea to choose someone you feel comfortable with — someone who listens to what you have to say, asks intelligent questions and shows a genuine interest in helping you. You may even want to interview two or three realtors to make a com-

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Best Homes

Your Milton Real Estate Marketplace For more information call Wendy

JOYCE SCOTT REAL ESTATE INC. JSR

THE BEST OF BOTH WORLDS TOWN...N'...COUNTRY

The interior of this beautiful home is immaculate. 4+ bedrooms, 2 rec. rooms, remodelled kitchen, gorgeous ravine lot. Come see for yourself.

LIST PRICE \$248,900

Call Listing Agent **JOYCE SCOTT** AT 878-1526 to view

INDEPENDENT REAL ESTATE BROKERS ASSOCIATION OF CANADA



Local Real Estate company celebrates first birthday

Advantage Plus Newell Realty Inc. celebrated their first year in business in Milton last week with a party that was attended by many local business people, Realtor's their customers & clients, and the Guest of Honour, Mayor Gord Krantz.

Also in attendance were representatives from Advantage Plus Franchise, Systems Inc. and the Advantage Plus offices in Oakville, Mississauga & Burlington. When asked to explain the Advantage Plus concept, Chris Newell informed us that the company is a full-service, MLS company that offers complete marketing and representation services for a commission fee that is as low as 3.5%. Mr Newell expressed his gratitude towards

all the local realtor's who have helped make the company such a resounding success, as well as to the public for choosing Advantage Plus Newell Realty Inc. to be their Real Estate company.

When cutting the cake, Mayor Krantz pointed out the long-term relationship between himself and the Newell family, going back to the times of Newell Real Estate in the late 1970's when Mr. Krantz was the landlord at the company's downtown office. Mayor Krantz made note of the obvious success of Advantage Plus Newell Realty Inc. and gave his congratulations for the insight shown by Audrey Newell in bringing the new Real Estate concept to the homeowners of Milton & surrounding area.

Countrywide

Campbellville Realty Inc.

90 Main Street North, Campbellville
(905) 854-2294

Sylvia Bursey Broker/Owner 854-1621
Florence Walter Sales Rep 878-0231
Isabell Hoskins Sales Rep 854-2131

OUR FEATURE HOME... A LOVELY BUNGALOW

Everything you need all on one floor! Over 2000 sq. ft. all brick bungalow on 1 acre. Features include mstr bdrm w/ 5 pc ensuite & view of countryside from Jacuzzi; main fr family rm w/ stone fireplace & walkout; separate dining rm w/ oak floors & dbl. French doors; trg. East/Asian style kitchen; dinette w/ ceramic floors & walkout to deck; main fr laundry/dm w/ entrance to dbl. garage; full bsm; partly finished w/ roughed in wood stove. Extras include intercom, alarm system & central vac. Priced to sell at \$269,900. Call Sylvia.

OPEN HOUSE:
Sun. Sept. 18, 1994 2-4 pm
1285 15th Sideroad
Dir.: Guelph line N to 15th SR. West. (follow signs)
Sylvia Bursey in attendance

A COUNTRY HIDEAWAY
Bring the kids and bring the horses for fun and fresh air on this picturesque 14 acre estate. This country property is complete with lovely Victorian home, pond & 8-stall barn. South of Campbellville. Reduced to: \$299,000 Call Isabell Hoskins.

COUNTRY COMFORT
Large 4-bedroom 2-storey century home on approx. 1 acre. Solarium off dining room overlooks beautifully landscaped backyard featuring I/G pool. Five mins. to 401/Guelph Line interchange. Asking \$239,900. Call Florence or Sylvia.

COUNTRY LIVING AT ITS BEST
Executive family home on 1.10 acres in prestigious estate development, approx. 10 mins. from Cville. Has 4 large bdrms., 2 full baths, huge formal rms., w/cathedral ceilings & brick F.P., fully fin. lower level w/ F.P. & walkout to 20 x 44 heated I/G pool. Extras galore. A must to view. Asking \$279,000. Call Sylvia.

MAGNIFICENT VIEW OF TORONTO SKYLINE

PRIME FARMLAND WITH FUTURE DEVELOPMENT POTENTIAL!!! APPROX. 30 MI. N/W OF TORONTO VENDOR RETIRING. MUST BE SOLD!

- 99.5 Acres with Century Home & Barn; 2 road frontage.
- 91 Acres, 2 Ponds, Tile Drained & Irrigated. Has duplex with income.
- 74 Acres Sod Farm on the edge of town.
- 32 Acres w/over 2000 ft. frontage on 2 roads. Large cold storage building.

Call Sylvia for details.

MILTON

FINAL RELEASE

of Penthouse & Skyview Suites!

NO MAINTENANCE FEES

'TIL THE YEAR **2000***

One-Bedroom Penthouse Suites

\$115,750**

- Fabulous Views • Indoor Pool & Spa
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Other Two-Bedroom Suites from **\$123,500****

Village Parc

* Complete details at sales office **After Maintenance Fees (including no hydro costs) '91 year 2000 Pchase. All prices subject to change without notice. E & O.E. MC Real Estate Inc. Realtor. Brokers protected.

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