

The Canadian Champion, Friday, October 30, 1992

Chamber 'playing hardball'

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because of the tax impacts in his ward. Now, however, he's digging in his heels.

"I like to pride myself on having an open mind, but this has made my resolve firmer," Mr. Carter said. "There's been nothing presented to me yet that would persuade me to change my mind and certainly tactics like this won't do it."

Wednesday night Mr. Hogg said he still plans on going to today's meeting. "I have not been told the meeting's off. I will be there. If he's not there, it will not be my doing."

The chamber president said "less than 100" flyers were distributed last Sunday afternoon "in less than half a dozen stores" around Burlington's Ward 6. It was done "more for test purposes" than anything else, he added.

While acknowledging that the leaflets have caused some ill will, Mr. Hogg stressed that the stakes are high. "If we have to, we will play hardball. The region is

playing hardball with us.

"We have people in Oakville who are going to have to move out of their houses," he added.

On the commercial side, Mr. Hogg said he knew of an Oakville business that would see its property taxes jump from \$29,000 to \$65,000 a year, while others endure substantial increases as well. "We're not talking a few dollars per month extra."

Two Oakville councillors questioned about the chamber's methods were critical. "Had that been done to me, that would entrench me even more," said Liz Behrens, gesturing to a copy of the leaflet. "This was unfair and dirty politics. There is a much more constructive way."

Councillor Stephen Sparling said he knew the chamber "had planned to do this" but expected the Hogg-Carter meeting to take place first. "The next thing I know, they had dropped something in his ward. I don't think that's appropriate."

The 'earning edge'

Workshops to boost Christmas sales

The Halton Region Business Development Department is presenting two "Sales and Hospitality" workshops in early November, designed to increase sales for area businesses in time for the Christmas season.

The workshops, called "The Earning Edge", focus on training front line employees to improve customer service through a greater understanding of 'features-benefits' selling and 'hosting' the customer. Businesses who have used the hospitality and sales training approach have found sales increases of 5 to 15 per cent from their existing customer base.

These seminars will be held on Monday, Nov. 9 and Wednesday, Nov. 11 from 6 to 10 p.m. in the Halton Regional Centre Auditorium at 1151 Bronte Road, Oakville. Registration including GST, is \$32 per person.

For registration or additional information, contact Halton Tourism Coordinator Pam Banks-Fayarchuk at (416) 825-6300.



Lift your spirits at your local haunt this Halloween!



The traditional "Dickens" Halloween Party and the rest...

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Almost live D.J. Alan Best plus hourly prizes.
Dress to suit!

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OCTOBER 31, 1992

HALLOWEEN DANCE

\$25.00 Couple, \$15.00 Single
Fancy Dress Ball, prizes for best costume, hot & cold buffet, etc.

NOVEMBER 7, 1992

CASINO NIGHT & DANCE

March of Dimes
\$8.00 per ticket
Light Refreshments

DECEMBER 31, 1992

NEW YEAR'S EVE DANCE

\$300.00 Table of Eight, \$80.00 Couple
Glitz & Glitter, Champagne, Dance to Steve Godson.
Buffet consisting of the finest spread — Salmon, Roast Beef, Ham, Turkey, Fruits etc. Vlad's Choice — Best in Milton

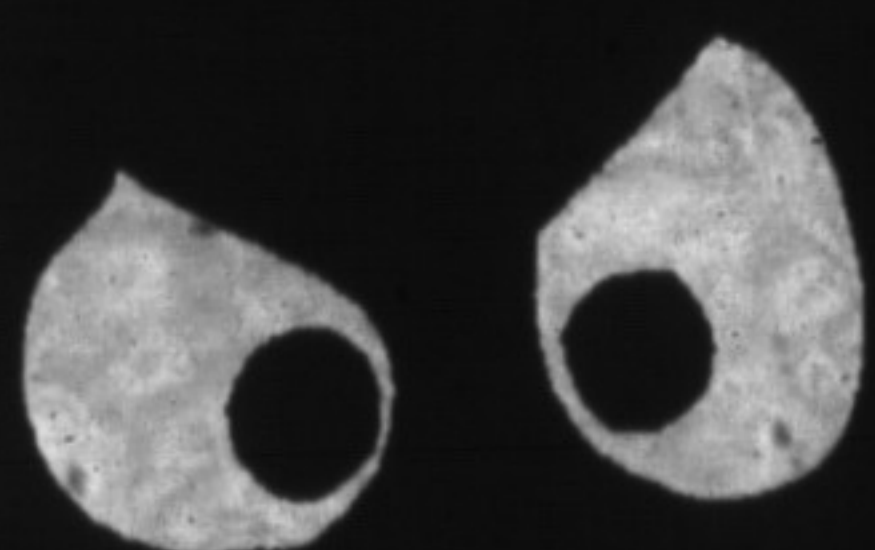
JANUARY 23, 1993

ROBERT BURN'S SUPPER

\$220.00 Table of Eight, \$60.00 Couple
Scotch Broth, Haggis, Roast Beef, Fresh Salmon, Mashed Potatoes and Bashed Neeps.
Scottish fare with a bit of Rock 'n Roll
Fun & Laughter

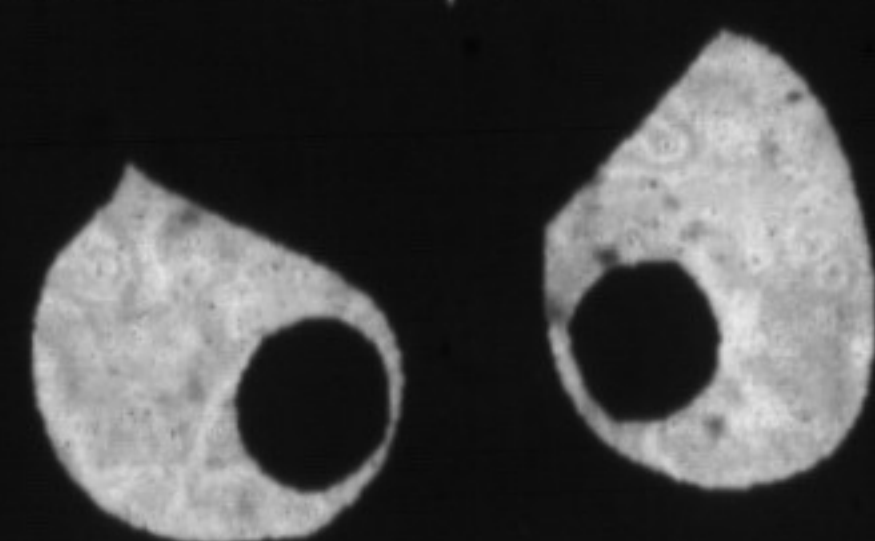
878-8411

BOYS & GHOULS



Look for the owl's eyes in participating windows and collect your treats!
Sat. Oct. 31, 4-6 p.m.

As part of our commitment to the safety of the children of our community we invite them to dress in their scariest costumes and trick or treat in a safe indoor atmosphere!



Home of Loblaws & Zellers