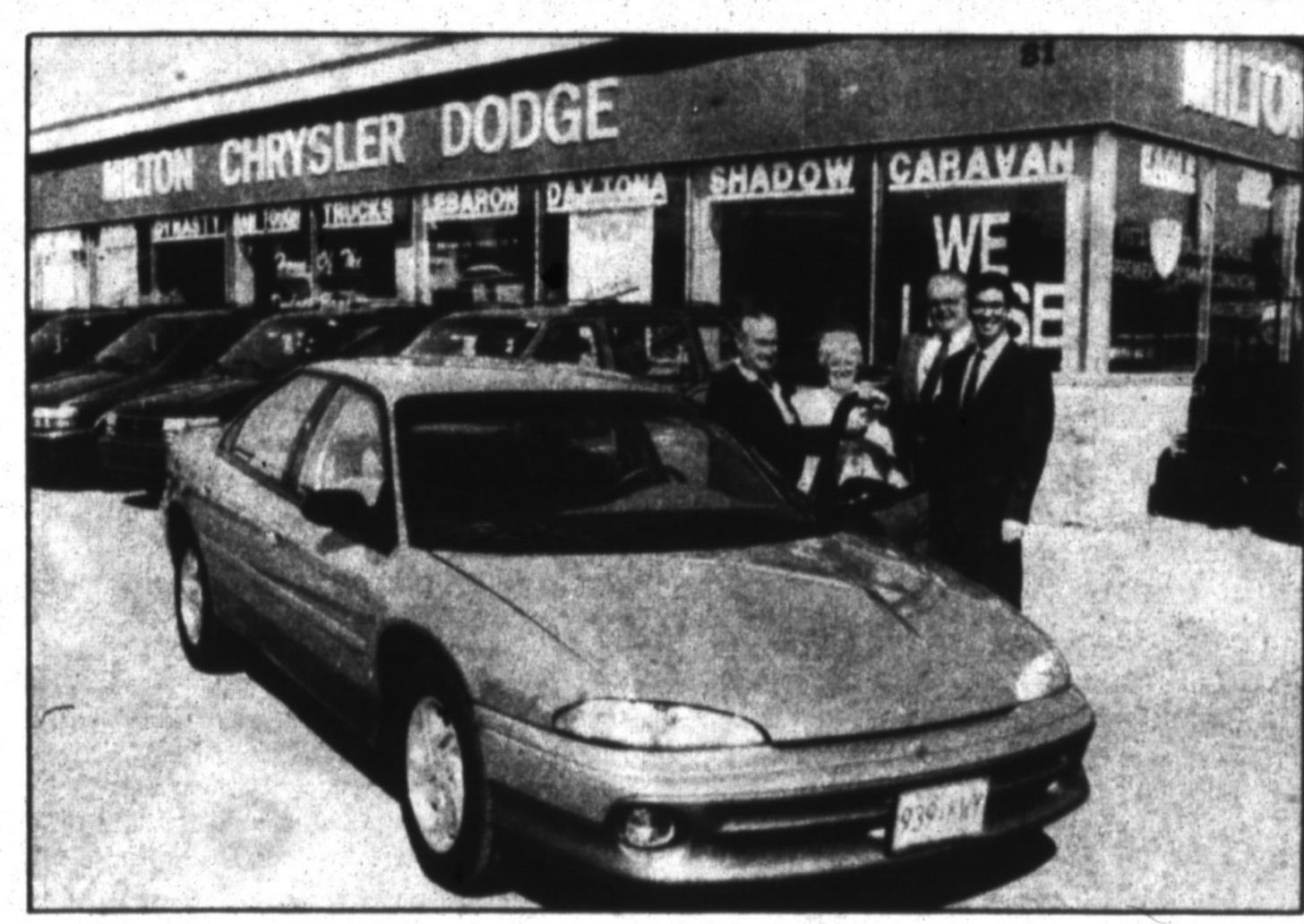
The Dawn of a New Era!



On Wed. Oct. 7, 1992, at 1 p.m., history was made at Milton Chrysler Dodge Jeep Eagle. Heinz Vogel (president) and Phil Ciantar (sales manager) presented Mr. & Mrs. Zoeller with the keys to their 1993 Chrysler Intrepid ES, the first to be delivered.

The Chrysler Intrepid, along with the Chrysler Concorde and Eagle Vision, are the much talked-about world-class cars now offered by Chrysler. The Zoellers have purchased 16 cars from us since 1965. Be like the Zoellers and come in for a test drive to see what 30 years of sales and service excellence can do for you!



Real estate sales up this fall

Steady real estate sales figure prominently in this month's news from the Oakville, Milton and District Real Estate Board, with statistics showing a September dollar volume of sales up 64 per cent to \$49 million from last September.

The Board's statistics also show a six per cent increase over totals recorded last month.

"The figures reinforce that fact that the real estate market is into a strong, steady cycle," notes Board president Mark Mallalieu. "The dollar volume of sales is considerably higher than last September's total of \$29.9 million but it's also up over September 1990 when it reached only \$28.7 million.

The September statistics also show this year's cumulative dollar volume is only nine per cent lower than last September's year-to-date total of \$483 million. Three months ago, the total for the year was down 18 per cent over 1991.

"We're closing the gap," Mr. Mallalieu says. "Sales for the first six months of this year were consistently lower than the corresponding months of 1991. The situation started turning around in July and the trend is continuing ... unless conditions change dramatically, we expect sales will match, if not surpass, last year's total by the end of December.

"A run of nice fall weather can influence buyers at this time of year and early indications for the October real estate market are that it's going to be another busy month," Mr. Mallalieu says.

While the upcoming Constitutional referendum may cause some people to defer their real estate plans, Mr. Mallalieu notes many others are still actively seeking a new place to live.

"Interest rates have gone up in recent weeks . . . but they're still lower than they were a year or two ago," he adds. "Although it's impossible to predict what will happen

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