

# Pre-season air-conditioning shoppers get the goodies

The early bird definitely catches the worm when it comes to buying air-conditioning, and this year, the pickings should be the best they've been for several seasons.

Last year marked an end to a string of scorching summers, and, with it the end (at least temporarily) of some plum times for air-conditioning manufacturers.

In the previous two summers the challenge facing the air-conditioning business

was not to sell but simply to fill the demand. But, as they say, it's a long road that has no turning. Demand was low last fall and winter. Last summer was chilly and dank, and homeowners quickly forgot the scorches that had preceded it.

So this spring air-conditioning manufacturers will go all out to market their wares with hefty inventories in their warehouses.

It's always good to order air-conditioning

early in the season because you can't get prompt service once the heat arrives.

By ordering early you assure yourself of a full season of pleasure from your investment while the guy next door sweaters out a long wait for installation. Also, at this time manufacturers have worthwhile buying incentives available.

The details of these offers vary with your purchase, so you're best to ask your dealer to fill you in

on details. These incentives will save you real money, however, and if you're due to buy air-conditioning and/or a new heating system anyway, what have you got to lose?

**JOYCE SCOTT REAL ESTATE INC. JSR**

**"CHARMING OLDER HOME WITH CHARACTER"**



**MATURE MILTON**  
Must see inside for upgrades. Includes 5 appliances, main floor family room. For all the details on this lovely semi-detached home at only \$137,900. Call Joyce Scott.



**JOYCE SCOTT**  
BROKER-OWNER  
878-1526

Member of Multiple Listing & Selling Services  
14 years of integrity and satisfaction.

**REAL ESTATE REALTY**

**Why a Pre-Purchase Home Inspection?**

It ensures the potential home buyer peace of mind by investigating and discussing many features of the home from the roof right down to the footings.

**FOR FURTHER INFORMATION OR TO BOOK A COMPREHENSIVE TECHNICAL ANALYSIS OF YOUR FUTURE HOME CALL TODAY**


**REAL ESTATE REALTY**  
PRE-PURCHASE HOME INSPECTIONS  
GLENN A. ENGLISH PROFESSIONAL HOME INSPECTOR (416) 877-6675




**CHRISTIE & WOODS REAL ESTATE LTD.**  
189 Main Street, Milton 878-2095

**WANTED, WANTED, WANTED**  
4 Qualified Purchasers being Transferred  
4 townhouses in Milton area required  
4 families looking forward to move to Milton  
4 late spring possession  
Call Cameron 878-2095 or 876-4532


**VENDOR WANTS ACTION**




**TRY YOUR OFFER**  
\$274,900 - Negotiable on this 4-bedroom executive home in prestigious area of town. Too many extras to mention it is a must see so call Cameron Gail today at 878-2095.




18,500 sq. ft. freestanding industrial building on 1.3 ac. overhead crane, 4 drivethrough doors, can be divided, 1,500 sq. ft. office. \$589,000. Call Yvonne 878-2095.




**BIGGEST ON THE BLOCK**  
Inside you will find new ceramic tiles in front foyer, 3 bedrooms, 3 bathrooms, large back yard, 2 car garage. To view call CAMERON 876-4532. \$189,000.




**4 BEDROOM PLUS IN-LAW SUITE**  
CALL YVONNE OR CAMERON 878-2095



**IN-LAW SUITE INGROUND POOL AIR-CONDITIONED**  
CALL YVONNE 878-2095




**YOUR FAMILY WILL LOVE IT**  
4 bedroom sidesplit, finished room + bar, fireplace in family room with walkout. Call Cameron 878-2095.



**START BUILDING IN SPRING BUILDING LOTS**

1 acre	\$165,000	5 acres	\$259,000
5 acres	\$89,000	7 acres	\$189,000




Call Cameron 878-2095 or 876-4532



**INDUSTRIAL**  
**REDUCED \$389,000**  
7,000 sq. ft. industrial building on 1.9 acres, 550 sq. ft. office. Call Yvonne Christie 878-2095.

Yvonne Christie Broker-Owner 878-2095  
Cameron Gail \* 876-4532 Tim Nevins \* 875-1263 Allan Christie \* 878-2095 \* Sales Rep.

**FOR SALE** **Countrywide**



**SOLD** **Countrywide**

**SYLVIA BURSEY** Broker/Owner 854-2294  
**HEATHER ASHBEЕ** Sales Representative 854-0543  
**ISABELL HOSKINS** Sales Representative 854-2131  
**JOHN REEVE** Sales Representative 878-3790  
**NORALEE H. HYMUS** Sales Representative 875-0254  
**GRANT MITCHELL** Sales Representative 875-3618

**YOU CAN'T GO WRONG**  
25 ACRES \$49,900  
West Orangeville area developing with vacation and year-round residences. Good bush, river and some services. Low downpayment / VTB for qualified purchaser. Call Noralee.

**BUILDING LOTS**  
- Rolling 2.4 acres, well, 3 minutes to 401, \$179,000  
- Live on top of escarpment, wooded, reduced \$125,000  
- Best Buy, country 1/2 acre, Escarpment view, now \$88,000  
- Newly Listed - Campbellville 3.4 wooded acres, \$159,900.  
- Call Heather



**HOBBY FARM - REDUCED TO \$267,900**  
Super hobby farm over 4 rolling acres, 3-stall, 4 paddocks, storage barn, over-sized insulated garage provides workshop area. A comfortable, well-maintained & decorated 3-bedroom home completes perfect picture. Call Heather.



**LONG, LOW & LOVELY**  
And priced to sell. A sensational stone bungalow, with 4 bedrooms and over 5,000 sq. ft. of top-quality finished space. Beautifully situated on 29+ acres only minutes north of the 401. Call John Reeve for details.



**CHOICE LOCATION FOR HORSEMEN!**  
This 23 stall trad. barn challenges comparison in its construction & location. 36+ acres of fenced land, 2 mins to Mohawk Rwy & 25 mins to T.O. airport. Spacious 5 bed. home with mature trees & stream. To view call Isabell Hoskins 854-2131.



**FEELING CROWDED?**  
Why not move to the country and enjoy all the benefits of village living. Immaculate home with cathedral ceilings, impressive stone fireplace, sunken family room. Come, see for yourself! Asking \$279,000. Call Heather.



**THE CALL OF SPRING**  
Lovely wooded acre lot. Spacious family home. Super location close to Milton, Georgetown and Mississauga. Asking \$279,900. Call Heather.



**EXECUTIVE HOME**  
Fine quality finishing from top to bottom. Stunning foyer with ceramics thru into kitchen. Light oak accents. Totally finished lower level rec. room, fifth bdrm. & kitchen. A must to see. \$299,000. Call Heather now!



**CAMPBELLVILLE**  
Picturesque setting, generous wooded ravine lot in village offers privacy, all amenities, quiet cul-de-sac location. Home has great curb appeal. Four bdrms, 3 baths, new European kitchen. Family room has walkout to breathtaking lot. Asking \$339,900. Call Heather now.



**DO IT NOW!!! PRICE INCREASING!**  
1868 stone executive is a giveaway at this price. I can't believe such a deal hasn't been swept up! By mid-March the price is going up! Within good commuting distance, prime land, newer buildings, aesthetic setting, exc. water, pool, 72 acres, \$337,900. Call Noralee Hymus.



**ANOTHER WINNER**  
Large 4 bdrm. multi-level backspl. Main floor family room with F.P., prof. fin. rec. room with stone F.P. and oak wet bar. This home is immaculate & beautifully decorated throughout. Asking \$209,500. Call Sylvia.



**BUILDER'S MODEL HOME LOADED WITH UPGRADES**  
Pick your own kitchen, colours and floor coverings. Large country kitchen, fireplace in family room, formal dining room, crown land at rear, beautiful country estate lot, only 20 minutes to Mississauga. Call Grant.



**NOTHING TO COMPARE**  
With this immaculate 3-bedroom Colonial-style bungalow on 4 beautifully landscaped acres with pond. Comes with a professionally finished walkout level 2-bedroom in-law suite, 4 baths, 2 fireplaces, Florida room, satellite dish, 2-car garage ++++++. Call Sylvia for appt.



**A LIFESTYLE IN ITSELF**  
Located only minutes north of the 401, this home truly speaks country living. Situated on 5 acres with a stream and forest, immaculate 4-bedroom home is available for only \$299,000. Call John Reeve for your appt. to inspect.



**DON'T DELAY ON THIS ONE**  
Three-bedroom townhome overlooks area of detached homes. Updated broadroom & finished basement are just a few highlights. \$132,900. Call Heather now.



**GOOD VALUE!**  
Mature, quiet neighborhood lot is a generous 60' x 120'. Cozy backspl. offers a spacious country feel, cathedral ceilings, hardwood floors & more. Come see with Heather. Great for 1st time buyers at \$169,900.