



It's Your Business

with JANE MULLER

## Campbellville is an antiques mecca

There's a certain excitement in John Aitken's voice when he says "we're expanding." And why shouldn't there be when the word expansion as it relates to business is seldom heard these days?

John, his wife Rosemary and two other couples run a co-op antique shop in Campbellville. It opened last April with 700 square feet of show-room space beside the Bank of Nova Scotia. The lower level of the bank building became available recently and the co-op owners decided they could use the extra 1,500 square feet if they attracted more dealers.

Village Antiques will be a multi-dealer shop beginning March 1. Joining the "eclectic" collections of the original three will be offerings from a dealer who specializes in mirrored windows and lamps, as well as those of an avid antiques collector who has decided to become a dealer.

As a co-op participant, each dealer pays for his floor space and puts in his share of time at the shop. The shared staffing of the shop is one of the bonuses of co-operating, especially in a business that demands seven-day-a-week operation, he says.

The original three dealers offer a different style of antiques. John and Rosemary specialize in "more formal" furniture of cherry and mahogany, along with antique silver, glass and pottery. Rustic country pieces, quilts, linens and "farm" items are provided by another couple while "classic country" tables, chairs, cupboards and chests are the niche of the third co-operating couple.

Minor construction to create an emergency exit closed the shop for a few days, but it's open again and within the next two weeks the new dealers will be adding their wares.

"On weekends we have 350 people go through here," says John.

According to the dealer, Village Antiques is one of 23 such shops in the village of Campbellville. He believes that's more antique stores than any other small centre. And if Village Antiques is any indication, there's still room to grow.

### Legal protection plan

Small businesses can now retain a law firm — or at least have the benefits of such a luxury — for a flat fee of less than \$1,500 a year.

Green Shield/LawLine Business Legal Protection Plan, launched at the beginning of January, is new to the prepaid legal services already offered by the company. Plan participants have unlimited, 24-hour access to consultations with a lawyer, contract review and lawyers' letters.

The plan also provides personal legal services for up to 10 employees at companies that subscribe. There's also up to \$6,000 in legal fee assistance available on fees charged by outside lawyers. The amount of subsidy is based on the cost of the service provided.

Stephen Cudmore, director of group marketing, says the prepaid legal service is not meant to take business away from lawyers currently used by small businesses. He stressed the plan augments the legal supports that already exist.

Green Shield/LawLine is the only prepaid legal service plan in Canada approved by the Canadian Bar Association of Ontario and meeting the requirements of the Law Society of Upper Canada.

### Top tree service

Halton Tree Service on Highway 25, south of Derry Road, is tops as the winner of the Milton Advantage Business of the Week award (Feb. 3-7).

## Our Readers Write

### Labour law reform won't work

This letter was written to Bob Mackenzie, Ontario's Minister of Labour, and a copy was filed with *The Champion* for publication.

Dear Mr. Mackenzie:

On behalf of the Milton Chamber of Commerce and its member businesses, I am deeply concerned about the proposed reform of the Ontario Labour Relations Act.

Faced, as we are, with high taxation, high unemployment and a severe recession, we firmly believe that what the people of Ontario need is a broader base of large and small industries willing to invest in Ontario, its workers and its future.

Any legislation that provides disincentive to businesses choosing to expand or relocate in Ontario is wrong for the people of Ontario. We firmly believe that your proposed labour reforms will discourage investment and drive even more businesses from the province at a time when we need them the most!

Specifically, this legislation raises at least three basic fundamental concerns. Firstly, it gives union organizers complete access to personal employee records, which we see as a severe infringement of the rights of individuals to privacy and confidentiality and assumes that these people wish to be organized.

Second, it proposes to deny the very foundation of the democratic process by allowing unions to be formed when less than a 50 per cent majority of workers may be in favour. Thirdly, by giving unions the power to force companies out of business by strike action, this legislation cannot possibly be designed to "support fair and productive workplaces in Ontario".

Your discussion paper states that "Ontario's ability to create wealth and new jobs and to compete successfully in an international trading environment depends on improved labour-management relationships and on increased cooperation between labour, management and the government." We have yet to see evidence of that cooperation between business (management) and government, two-thirds of that partnership. And we believe that if you proceed with this legislation, there will be fewer and fewer labour-management relationships to deal with as businesses close up and move out of Ontario.

We can't afford to lose any more job opportunities in this province. Please reconsider.

Carol McDonald,

President, Milton Chamber of Commerce

### Child Find wins the game

Dear Editor:

Re: 1992 Milton O.P.P. Annual Charity Hockey Classic

The first annual Milton O.P.P. Charity Hockey Classic benefitting Child Find — Ontario, was held January 19 at Milton Memorial Arena. This year's event saw the Milton O.P.P. Fathers and Sons and the Milton Women All-Stars skate to a 5-5 tie generating more than \$1,000 for Child Find.

The success of this event, as well as those we have held in the past was directly related to the excellent support we received from the business community and individuals from within Milton and area. Without people and organizations such as yourselves, this effort could not have been possible.

On behalf of the organizers of this event and individually on behalf of each person participating in this event, I wish to thank you for your generous assistance and support. You have made this another "evening to remember" for all of us and we are indeed proud to serve such a community.

Dave Thomas

Provincial Constable

Director

Organizing and Social Planning Committee

### Bottle drive boosted

Dear Editor:

A sincere thank you to all the residents of Dorset Park and Timberlea areas for contributing to the success of the bottle drive fundraising event for Milton Children and Youth Centre on Saturday, Feb. 1.

Milton Children and Youth Centre  
Fundraising committee and staff

### PUBLIC INFORMATION CENTRE

STEELES AVENUE RECONSTRUCTION  
FROM FIFTH LINE SOUTH TO 660 METERS  
EAST OF HORNBY ROAD  
TOWN OF HALTON HILLS

A Public Information Centre will be held:

DATE: Thursday, February 20, 1992  
TIME: 6:00 p.m.-9:00 p.m.  
PLACE: Hornby Community Centre,  
Steeles Ave., West of Trafalgar Road  
Town of Halton Hills

This Information Centre is being held to advise the public about the schedule and details of the upcoming construction of the above project in the Spring of 1992. Detailed design drawings for the proposed reconstruction of Steeles Ave. will be also available for viewing.

Interested persons are invited to drop in any time during the above hours. Regional staff and the Consultant will be available to answer your questions.

For further information regarding this Information Centre, please contact Mrs. K. Blom, P. Eng., Public Works Department, Regional Municipality of Halton, 878-8113, Ext. 7612.

JOAN A. EAGLESHAM  
REGIONAL CLERK



SHOPPERS  
DRUG MART.

### CORRECTION NOTICE

Due to a print error in today's (this week's) Shoppers Drug Mart flyer on page 7, Gerber First Foods, Strained Foods or Juices (128 mL) are advertised for 4 for 99¢. This should have read

128 mL  
GERBER FIRST FOODS,  
STRAINED FOODS OR  
JUICES

2/99¢

and NOT 4 for 99¢ as indicated.

Shoppers Drug Mart apologizes for any inconvenience this may have caused our customers.

FROM SKI TO SEA  
WE'VE GOT IT  
FOR YOU!



COME SEE US!

Bruce Hood  
MILTON  
Travel



Business Travel 16 Martin St., Milton Vacation/Cruises  
875-1010 — Serving Travellers Since 1961 — 878-2886