



It's Your Business

with JANE MULLER

Kids flown so parents flying, too

When the kids move away the parents will play. For Kay and Ernie Wynne, playing means travel and most recently it's meant a new business venture.

A couple who enjoys cruising the Caribbean and other such vacation delights, the Wynnes thought they'd like to pass on their experience to others. They're now on board with their own travel agency.

Kelso Travel at 388 Main St. came on the market just at the right time. The manager of the established agency has been retained and the new owners plan to take on a peripheral role. Mr. Wynne, an accountant with experience on the numbers side of travel agencies, will assume his natural role.

Mrs. Wynne, a real estate sales representative, will look after sales and marketing at arm's length. She plans to initiate some added customer service she believes was missing at agencies she's dealt with.

"We went on a cruise for our 25th wedding anniversary and we were really disappointed we didn't get a card or a bottle of champagne from the agency we booked with," she recalls.

Those special touches she has missed as a travel customer and provided as a real estate agent will be an attempt to keep people coming back. She's also planning some cosmetic changes to the company logo.

The new owners want to cater to empty nesters like themselves as well as travellers who can spare only a few days for a "getaway".

She and her husband can relate to the more mature customer.

"In the past two years our pets died and our kids moved out. Last year we took two cruises," she says.

"Because we've travelled a lot, we know what we like... and we're hooked on it."

The Wynnes will be able to "pass on little tips" to customers and they also want to hear back from those they've sent on vacation. Mrs. Wynne envisions a "family of customers" and believes the "friendly, open" people in Milton will respond to this concept.

The couple don't intend to be absentee owners. Mrs. Wynne says she has some flexibility as a real estate agent and will be able to spend time on slower days at the agency. There's a lot of night and weekend work selling real estate.

"Today I popped in on my lunch hour," she said.

This trip into business ownership has curtailed any immediate plans for travel, however the couple plan to take advantage of their sideline. Mrs. Wynne has Greece on her list of destinations and says her husband sees his next plane ticket with Venezuela on it.

"Venezuela and Cancun are the places to go these days."

Back on Mill Street

Three cheers for Jackson's Barn and its new paved parking lot at the west side of the Mill Street grocery store! They certainly didn't pave paradise with this welcome addition. The pothole infested east lot is all but deserted these days.

Publicity Shy

The owner of Mill Street Coin Laundry doesn't want his name in print and it's not as if this, writer wants to air his dirty laundry. The laundromat grew by 560 square feet this summer to allow for more coin operated machines. Some businesses seem to be able to keep a head above water even in slow times.

Belt tightening coming for Halton ratepayers

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begins at the planning and public works committee meeting next Wednesday (Sept. 5) when regional treasurer Joe Rinaldo is expected to have ready a preliminary budget directions report.

Backing up his belt tightening rhetoric, Chairman Pomeroy outlined several steps he'll be asking regional council to adopt.

He wants Halton to get off the growth treadmill for a year while better planning and funding arrangements for the required infrastructure can be worked out with senior levels of government.

Such a moratorium, he said, could include postponing new subdivision approvals, and even aspects of the Halton Urban Structure Review. Among other things, the review is looking at providing Milton with long term water capacity through the so-called "big pipe" to Lake Ontario.

"I believe that in 1991 we have to seriously consider taking a respite from encouraging uncommitted growth, and focus on a program of consolidation and rationalization," he said in a press release.

"We should finish up some major projects, accelerate our longer term planning studies and curtail or postpone new programs wherever

we legally can do so."

He also advocated "severely constraining program growth for a one year hiatus (in areas such as) health programs, child care and policing... (and) slowing up promotional programs that lead to growth (such as) business development advertising, trade shows, etc."

Halton's budget for 1991, he said, should be "characterized by the theme of review, restrain, rationalize and reduce."

And the Region, he added, should

set the example. He promised it would begin right in his own office, where he vowed not to fill the vacant position of executive assistant until 1992.

Along those same lines, he is calling for a sub-committee of regional council to be struck to review any new hiring "with a view to reduction or deferral of hiring whenever possible."

He said he's hopeful that other agencies which also impact on the municipal tax bill, such as Halton

Regional Police, the school boards, the Children's Aid Society (CAS) and the conservation authorities will also implement similar measures.

Traditionally, he said the public has only become involved in the process when program decisions have been made and the budget nearly finalized.

This year, he's hoping that will change and the public will vent their concerns early on in the process regarding where they want their municipal tax dollars to be spent.

Deed produced for horsemen's claim

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weekend. A spokesman for the show, Fred Arnold, said work has been underway since last Friday in preparation and that the dispute hasn't affected it at all.

"They (the horsemen) came over and said we had a tractor or something on their property," said Mr. Arnold. "We said 'that's fine,' and moved it about three feet."

"I don't want to sound negative or positive. The dispute just isn't interfering with us."

Horsemen's association spokesperson Chris Caputo said far from disrupting the show, the association plans to make the land in dispute available for parking and donate the proceeds to the Canadian Cancer Society.

He said the organization plans a similar action for the Fall Fair, which runs Sept. 21-23.

Ironically, the horsemen's association said it doesn't

even want the land in question.

What it wants, stressed Mr. Caputo, is the same arrangement it's had in the past to house and train its horses. And if it gets that, he added, it will then give up the land.

The incident began when the Halton Agricultural Society evicted the horsemen. They were given until Aug. 1 to vacate.

Shortly thereafter the agricultural society cut off the hydro and water which service the barns and dumped dirt across the track.

In the past, Mr. Caputo said about 30 horses were kept at the barn, but as of Monday, he said all had been removed.

A spokesman for the agricultural society, Jim Livock, refused to comment, accusing *The Champion* of not presenting the agricultural society's side.



Lottery funds help people with disabilities.

Sharmila lost a leg to cancer when she was six years old. With the help of a prosthetic leg, Sharmila is able to skip and swim with her friends.

Helping people with disabilities is just one way lottery funds are used.

Lottery funds are also used to provide grants in other areas such



as sports and recreation, arts and culture, hospitals, and province-wide charities.

This is how Lottery funds are working for you in your area. Learning Disabilities Association of Ontario, South Niagara

Arthritis Society, St. Catharines

Canadian National Institute for the Blind, Hamilton

These organizations have received funding through the Trillium Foundation.

Ontario Lottery Corporation
Together we're making good things happen.

