



It's Your Business with JANE MULLER

### Sharing caring their business

Customers at The Health Care House aren't always the people who need various aids and equipment sold there.

Often it is the person caring for an elderly or convalescing relative who get the specialized items for the bathroom, the canes and walkers and equipment needed for patients.

Iris Grogan, president of The Health Care House, likes to co-ordinate home demonstrations with the therapist or other health care professional dealing with the patient. She also provides free delivery.

Since the business opened at the corner of Derry Road and Bronte Street it's been discovered through two successful community events. As an exhibitor at Showcase Milton and at Milton Mall during Seniors Awareness Week in June, The Health Care House gained valuable exposure, says store manager Elinor Mintz.

People were relieved to know there were aids available in town that could make life easier for the elderly and disabled. The products include eating utensils with large grip handles for those with arthritis and even a clip-on handle that can be used at restaurants.

There's also a wheelchair repair service and a selection of support hose in a variety of colors and compression levels.

There are special supports for those with injuries who wish to continue playing sports and an assortment of basic canes as well as ornate "dress" canes.

The canes are supplied by a Cambridge company, Cane and Able, owned by a woman whose adjustment to using a cane was aided when she discovered canes that were esthetically pleasing.

A personal service is provided to women who have had a mastectomy. Appointments for fittings are made, during which women are able to become accustomed to the prosthesis.

"It's a delicate situation. It's something women have to come to terms with," explained Ms Mintz.

The Health Care House organizes fashion shows for women who have lost a breast to cancer.

These feature the custom swimwear and bras that some women require and the models are able to convey a positive attitude to their fellow mastectomy patients.

Ms Grogan and Ms Mintz are looking forward to their business growing and the possibility of establishing a chain of personal care supply shops that offer individualized service.

#### Compatible one-write

The product line of AnCor didn't register until Doug Antoine mentioned the black bar at the top of the bills one receives at a dentist's office. That's what his business, a dealer-distributor for the Winnipeg based Brunswick Group, offers.

The black bar along the top of the dentist's bill is actually a carbon strip that allows information to be copied through to a ledger.

"Every time you transcribe something there's a possibility of error," he says.

Reducing those odds is the idea behind "one-write" billing and accounting systems.

Located at 264 Bronte St., Unit 4, the business is owned by Mr. Antoine and his wife Joyce. Her maiden name, Cormier, was combined with her husband's surname to create the business name AnCor.

Three sales representatives cover a territory from London to Kitchener and Guelph. Mr. Antoine says he carries a large inventory and it's all made in Canada.

## Teachers settle contracts with board

By PAUL MITCHISON  
Special to The Champion

An elementary school teacher in Halton can earn up to \$59,361 under the new contract approved last week. And starting in September, high school teachers can take home as much as \$59,663, although the average one will earn just over \$49,000. Elementary school teachers will average \$46,190.

The Halton Board of Education, the Halton Elementary Teacher's Association and the Ontario Secondary School Teachers Federation (district 9) have all agreed to a two-year deal.

Trustees ratified both agreements for 1990-92 at the July 4 board meeting. Teachers had already agreed overwhelmingly to accept the terms of the deal.

Both agreements allow for a six per cent hike in September, 1990 and a 5.5 per cent increase in September, 1991, unless the rate of inflation rises above six per cent. In that case, the agreements contain a special provision for a cost-of-living allowance in the second year geared to the Consumer Price Index, up to a maximum of eight per cent.

In addition to the increase, both contracts include minor upgrades to the benefit packages.

The board's 3,000 teachers also won extra money for maternity leaves, and a slight lowering of student-teacher ratios with the hiring of 18 new teachers in 1990 and 46 more in 1991.

John Conlin, president of the teachers association, said the contract put local salaries in the middle range among Ontario school boards. The cost-of-living provision was an important element in the deal, he noted, because of anticipated inflation with

the government's Goods and Services Tax next January.

While Mr. Conlin was pleased with progress in lowering class sizes, particularly in primary grades, he wants further changes in the high schools. "But the membership is satisfied."

Superintendent of employee services Susan Currie said people shouldn't "get caught up in maximum salaries", but instead consider the years and education required to earn them.

"It is critical that we pay our staff competitively in order to retain and attract the quality people to prepare our students for the challenge of the next century," she added.

The board has also reached a two-year agreement with its office employees, members of the Office Personnel Association.

Wages increased 6.5 per cent as of July 1, 1990, and rise 5.5 per cent after one year, or the same as the Consumer Price Index up to eight per cent.

### At house party

## Brown pleads guilty to assault

A Milton man who invited himself to a house party so he could beat up another man has pleaded guilty to two assault charges.

David Brown pleaded guilty in provincial court July 3 to a count of unlawful possession of a prohibited weapon (a switchblade knife) as well as the two assault charges.

Mr. Brown, 19, of Mary Street, has been remanded out of custody until Aug. 2, when he is scheduled to be sentenced by Judge John Robinson.

The charges arose out of incidents at a Steeles Avenue house party last July 16.

The uninvited Mr. Brown phoned the house during the evening and told the hostess he wanted to beat up a guest, court was told. Mr. Brown appeared later with six

other uninvited males. They had been drinking, court was told.

At least two people were assaulted by Mr. Brown, who according to the Crown also produced a switchblade knife and held its blade under the chin of a guest, saying, "you know I could kill you."

Mr. Brown also victimized a young man hiding in the trunk of a car, court was told, punching him several times in the face and about the body. He inflicted approximately \$200 damage to the vehicle, the Crown told court.

During the course of the evening liquor, food and plants were strewn about the house and food was taken from the freezer, court was told.

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