

## Shop dealers when shopping furnaces

When you buy a new heating and/or central air-conditioning system for your home, a large part of the total price you pay represents the cost of installation.

The satisfaction you get from the performance of the system will be due as much to the skill of the installers as to the hardware itself.

This is not to say you shouldn't take great care in choosing the make of the equipment. You should choose that which has a solid reputation for sound technology and reliability.

You should ask lots of questions, and read all the literature. And don't be misled by price.

Cheap equipment may look all right, but it's going to be part of your house. You're going to have to live with it a long time.

However, when you have narrowed your choice of makes, shop dealers with just as much care.

It's important that a dealer knows how to accurately assess the needs of your house. A good system of the wrong size will give you nothing but trouble. And it must be installed by well-trained mechanics.

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