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The Canadian Champion - Wednesday, September 20, 1989 - RE11



REAL ESTATE

by

J. Mark Mallalieu

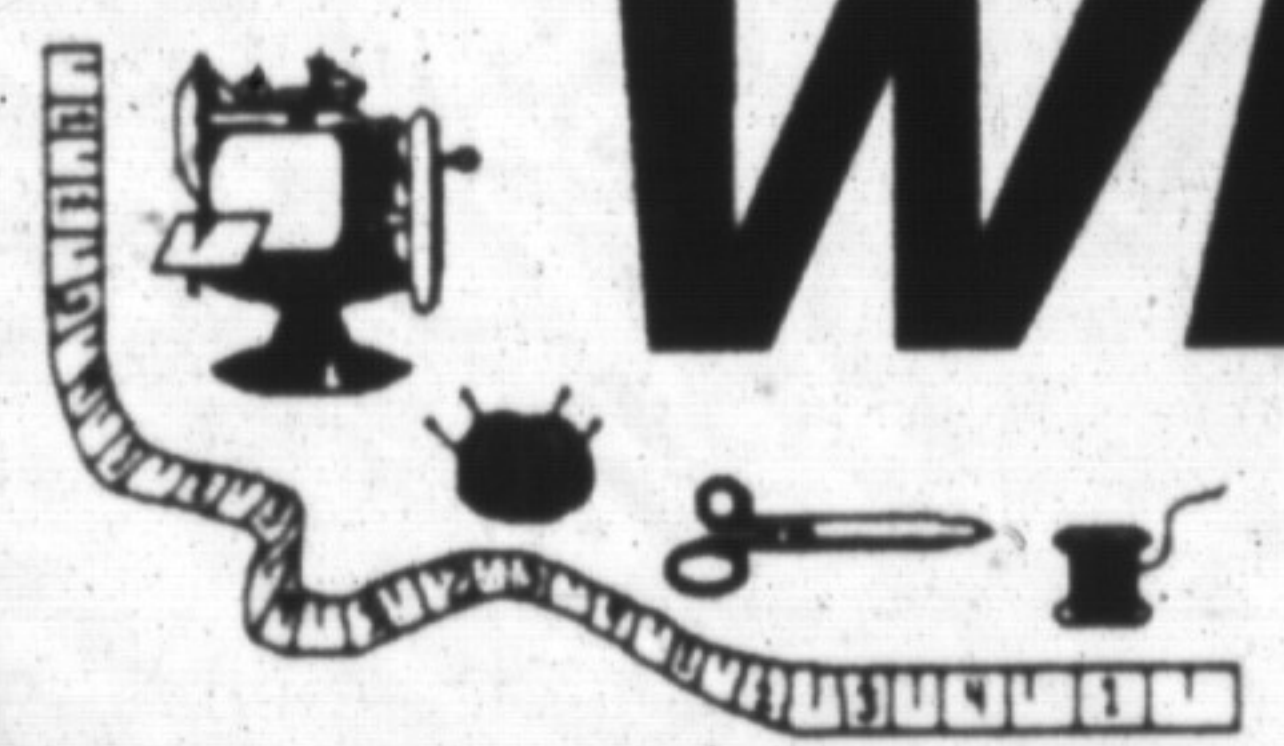
LANDSCAPING CAN RAISE VALUE

If you want to get maximum value out of the home you buy, whether it's brand new or used, make sure it's properly landscaped. Good landscaping can enhance the appearance of a new house and make it look "established." It can compliment the architecture and provide a pleasant environment for outdoor living. Landscaping can also help create privacy and reduce noise. As farmers have long known, landscaping can act as a windbreak and can also keep the home cooler in hot weather.

Put all of these things together and they mean that good landscaping can often increase by 10 or 15% the price you can get when you sell the property.

But do remember that a good landscaping job can cost a lot of money. If you want a lot more than the minimum that builders usually provide, think about having the builder coordinate with a landscape architect to install it when you buy the house, add it to the cost of the home and then you can pay it off over the length of the mortgage rather than parting with a lot of cash at the outset.

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