

# Teen dance proceeds go to parade

By VICKI BURLOCK  
Champion Reporter

The few problems which plagued the November Teen Bash during the planning stages were not evident Saturday as more than 300 teens danced the night away.

The dance was held at the Lions Club Hall (atop Memorial Arena) and began at 7 p.m. although the doors were open shortly before that, and people started coming in. The crowd picked up around 8 p.m. and reached capacity by 9:30 p.m.

"I am really happy with the results, and people at the dance seemed to have a good time," said

organizer Troy Anders. "I was a bit nervous during the afternoon, wondering how many people would show up but it worked out well."

Initially, Mr. Anders paid for the hall rental, pop, chips and dry ice for the fog show. With the \$5 admission charge and sales of chips and pop, more than \$130 has been raised, and Mr. Anders expects at least \$185 more when he receives his deposit back from the hall and refunds on the chips not sold.

"I am going to donate the money to the Santa Claus parade fund," said Mr. Anders, "because since I was little, I have always been able to

watch the parade and I would hate to see that end."

Advertising the dance was one major problem for Mr. Anders as the local high schools could not allow him to hang up his posters because the dance was not a school function. Mr. Anders was worried that word of the dance would not spread enough to ensure a good turnout.

Police caught several teenagers outside the hall, drinking, and were taken from the dance. More got on the ice in the arena, and were asked to leave, but most teens just came to dance and jingle.

"Some teens broke some of the

toilets in the arena washrooms, but other than that, it wasn't too bad," said Mr. Anders.

He says he would like to hold another dance to help raise more money for another good cause, but plans to make some changes in the dance structure.

"If I hold another dance, I would make sure that when people entered the dance, they would have to stay, or pay another \$5, to ensure that no one would leave the dance to drink."

"I would do it again, and I think that the teens who came out, had a good time and would support me again."



Photo by JON BORGSTROM

## Dear Santa . . .

Curtis Ellen 2, doesn't appear to want anything from Santa for Christmas, being content with the sucker he got at the Hornby Co-operative Nursery's Christmas bazaar. The event was held Saturday at the school on Steeles Ave. It was called the biggest and best ever.

## Speaker compares . . .

# Employees need to know game plan

Scorekeeping wins football games but managers seldom take score of what's going on in their business, says Kevin Freier, the keynote speaker to the Milton Chamber of Commerce's annual general meeting.

Mr. Freier, who is president of the Growth and Achievement Group of Mississauga, told the Milton audience one way to increase productivity of the manager and the staff is to treat production as "The Game Of Work", which just happened to be the title of his address.

He said players on a football team each know what their assignment is and that is contained in the playbook.

"How important is a playbook? The Dallas Cowboys have one and it's worth \$50,000. If a player loses it, he has to pay \$50,000."

"So start a playbook at work," Mr. Freier urged, so each employee knows what he/she is supposed to do to fulfill his/her job function.

The next thing to do, he said, is keep a scorecard.

"Know who your top producer is. Do you here know who your top producer is?" He said a recent study showed that in a major insurance office the range of commissions ranged between a low for a new, flashy person to a high almost five times greater for "an unobtrusive champion."

Even though the long-time worker brought in five times as much for the company, the manager picked the lowest producer.

"Keep a scorecard . . . and know who your champion at work is."

"It will always be the unobtrusive worker who is your champion. Keep that long-time champion or you can never win the game."

Another analogy he drew between work and sports is feedback. He said in a game, a "player who is told he/she is doing a good job and is

rewarded for his/her effort is a better player. Applied to the workplace, positive feedback results in a player better committed to doing his/her job."

A manager, who does not regularly give positive feedback is doomed to lose the game of work and probably be replaced by a new coach who is ready to apply a winning philosophy.

"More businesses have folded because they found out too late they were losing," Mr. Freier said.

## . . . work with sports

# Outgoing Chamber president says '86 was a good year

Outgoing Milton Chamber of Commerce president Carole Budworth called 1986 one of the best in the

history of the chamber.

Mrs. Budworth was speaking to the annual general meeting of the chamber Thursday. Among the positive things for 1986 are:

She said Showcase '86 surpassed all expectations with more than 150 booths, rented and 16,000 visitors coming to the three-day event. She said the 1987 event, under chairmanship of Tom Richardson, will be "even bigger".

The chamber's Directory and Maps is up to 64 pages and was augmented by "increased use of colour".

The new Milton Chamber of Commerce brochure has just been released. The membership drive to push the number of members past the 300 mark is proceeding well.

Mrs. Budworth announced the election of the new president of the board will take place Thursday, Dec. 11.

In addition, six new directors were added for two-year terms. They are: Peter Duffus, Laura Hughes, Frank Wilson, Dorothy Spencer, Des Weatherhead, and Carole Budworth. The other directors are: Bob Lawrence, Bob Luk, Gary Martin, Tom Richardson, Carol McDonald, and Jim Strain.



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