

# Choosing broker

To the public, real estate marketing usually involves finding buyers for properties. But for the real estate broker, an equally important consideration is: who selects the broker to list with? While one person in the family may make the actual decision to sell — another may be entrusted with selecting the broker. Surprisingly, little research has been done in this area. But some sketchy trends are becoming evident.

First, wives tend to make the broker selection slightly more frequently than the husband. This confirms the findings of moving van companies.

But the selection process, involving only a single person, still makes up only 40 to 45 per cent of responses. The most common response, over 55 per cent is that broker selection is a family decision

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RE/MAX Above the Crowd! miltowne realty corporation



**STEWART HADDON**  
878-2365 OR 878-3333

**SOLD**



**LOOK ME OVER**

Listed only \$173,900. Please ask for Stewart Haddon.



**TWO STORES  
TWO APARTMENTS**

Vendor will guarantee \$2,500 per month for 12 months on this investment. Please ask for Stewart Haddon.



**VARIETY GENERAL**

Close to Kelso. Think of the potential. 3-bedroom apartment. For more details please ask for Stewart Haddon.



**NOW TRY ME \$89,500**

Retired or starter home. Please ask for Stewart Haddon.

RE/MAX miltowne realty corporation

**CLAYTON HACKENBROOK**  
878-2365 or 878-0771



**THIS MOTIVATED VENDOR** has a spacious side-split for sale on a large, fenced lot. This neat home features a large bright kitchen overlooking a family room with fireplace and a walk-out to a 16x37 ft. lazy-L pool, main floor laundry rm. and a finished bsmt. All the things you would expect including 2 1/2 baths, walk-in closet and a double garage. For more details call CLAYTON HACKENBROOK \$178,900

**QUALITY PLUS** is what you get with this 4-bdrm. all brick executive home. This home is in showroom condition with all broadloom and flooring only 1 yr. old, central vac., 2 1/2 baths, main floor family and laundry room. Located on a large, fenced lot in a desirable area close to schools and shopping. If you are looking for that special home, this might be it. For viewing call CLAYTON HACKENBROOK \$189,900

**YOUR SEARCH MAY BE OVER** when you see this spacious townhouse. You'll love the pine wainscoting in the kit. or the upgraded broadloom with matching vertical blinds in living room. This home is an end unit and features 3 bdrms., full basement and tastefully decorated throughout. For a chance to see this call CLAYTON HACKENBROOK \$86,000

**WANTED! I STILL NEED**

- Old home in mature area around \$200,000
- Lge. bungalow
- Lge. bungalow in country on 1-2 acres.

**CHRISTIE & WOODS**  
REAL ESTATE LTD.  
189 Main Street Milton  
878-2095

**ARE YOU A RENT-A-HOLIC**

The doctor prescribes a step up to owning your own home and there is no better way to start than with this newly listed townhome. Take 3 bedrooms, a combination eat-in kitchen & dining room, large living room, a 4 pc. & 2 pc. bathroom followed by a finished rec. room and see me as soon as possible! Steve Porter 878-8554. Asking \$87,900.

**GET READY FOR WINTER**

This cozy 4-bedroom backsplit will keep your family warm all winter long with features like 2 4-pc. bathrooms, hardwood floors, finished basement with new carpet plus two extra rooms for the large family can be used as office or extra bedrooms. plenty of parking with a large double garage plus 5 appliances should seal this deal. Call Tim Nevins 878-2095, 878-2614.

**FOR LEASE**

1,200 sq. ft. of office space, in the heart of downtown Milton. Call Steve Porter 878-8554.

7,000 sq. ft. of commercial space, located in town, good potential for bowling alley or night club. Contact Steve Porter for details, 878-8554.


**THINKING OF SELLING**  
Call 878-2095

Steve Porter	878-8554	Ron West	826-0732
Tim Nevins	878-2614	Allan Christie	878-2095
Shirley Zanatta	878-7081	Yvonne Christie	878-2095

# REAL ESTATE

Thinking of a career in REAL ESTATE

Find out if it's for you



**Jack McCrudden**  
President


By calling Realty World  
**T.R. Colbeck Real Estate Inc.**  
at 876-1133 or 845-8888



**T.R. Colbeck**  
Real Estate Inc.  
485 Main St. East  
Milton  
L9T 1R1

RE/MAX Above the Crowd! miltowne realty corporation

**GENE McLEOD**  
BUS. 878-2365  
RES. 878-4304



**KEEP YOUR BUDGET IN CHECK** with this starter home. Early possession, completely renovated two or three bedroom bungalow. Beautiful mature lot in older Milton. You'll be impressed. For viewing call Gene McLeod \$106,900

**LOTS OF EXTRAS.** This four-bedroom two-storey is located in a quiet mature area. Extra large lot with large double tier deck snugly next to above ground pool. Inside includes large family room with airtight stove. Plus finished rec. room, Chubb security system and central air. Open and bright. Call Gene McLeod \$182,900

**HAVE A LOOK AT THIS ONE.** All brick living room with fireplace, 27x28 rec. room with tile, tight stove, three 3-lge bedrooms, lots of cupboards in large kitchen, low heating costs, maintenance free, extend large beautiful landscaped lot, large master for soft water, double car garage and large covered patio at rear. For viewing call Gene McLeod \$169,900

**COME ON YOU BARGAIN HUNTERS.** Brick side-split. Cathedral ceilings with lots of wood finishing. New bathroom and newly decorated bedrooms. Walk-out from dining room to large back yard. Extras included family room and air conditioning. For viewing Call Gene McLeod \$107,400

**ROOM FOR EVERYONE** in this four-bedroom side-split. This home boasts one and a half baths, eat-in kitchen, family room plus rec. room. Well treed lot and private patio. Close to schools and parks. Let's go see this one \$145,900

**BUILDING LOT**  
\$74,900  
1.79 acres — spring fed pond and creek

**PRIME FARMLAND**  
100 acres of good farm land on Bell School Line just south of Britannia Rd. All acreage workable. For more information call Gene McLeod \$330,000