

Who Does It

Get-rich.....

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practice Mr. Coleclough calls "highly risky at best."

"In most cases you can't buy a house without a cash downpayment," he says. "The other advice these promoters give is just as impractical. Houses aren't often sold cheaply in Ontario. Sure, maybe there are one or two great legitimate deals out there, but now there are hundreds of seminar graduates after those few rare deals."

According to Mr. Coleclough, the schemes don't appear to be illegal, they may simply be a "waste of money" and they teach largely "immoral" practices.

"Some of these people are saying, 'Go out and find the little old widower who doesn't know the value of his property, then take advantage of him.' They're teaching hundreds of people to be immoral, if not downright dishonest. But even if you're willing to take advantage of desperate people, there still aren't many opportunities for making a fast buck in real estate."

Although the promoters are experts at rousing greed in a crowd and are smooth talking sellers for their courses and books, there is one glaring flaw in the sales pitch, Mr. Coleclough says.

"If it's so easy to get rich in real estate with no money to invest and no risk involved, ask yourself why these people are standing on soap boxes throughout the province instead of relaxing on their yachts," he says. "Then put your money back in your pocket and walk away."

Trendsetters are featured

Canadian fashion designers and a collection of international designer garments will be featured at the "Fashion Trendsetters of the Century" seminar to be held at Sheridan College's Oakville Campus Thursday, January 16, 1986.

Presented by Sheridan's School of Fashion Arts and Conference Centre, the event will include two day-time seminars for high school and college fashion students and a gala evening affair open to the public and the fashion industry.

Participants will have the opportunity to see the wide world of fashion and rub shoulders with the Canadian designers.

Among the designers who will display their garments are Leo Chevalier, Wayne Clark, Alfred Sung, Michel Robichaud, Richard Robinson, Debra Kuchme, Bernard McGee and Shelley Wickabroad, and Gundi Viviani.

A collection of 12 original international designer garments which are housed in the Fashion Institute of Technology's design lab in New York City will be on display.

The collection includes designs by Coco Chanel, Bill Blass, Adrian, Dior, Rabamme and Balenciaga. Rose Simon, a curator at FIT, will discuss the collection at the evening seminar.

Seminar organizer Patricia Gwyer, co-ordinator of the Fashion Technique and Design Program at Sheridan (School of Fashion Arts, Oakville Campus), said the event will be an eye-opener for students and fashion enthusiasts.

Rebecca Armstrong, co-ordinator of Sheridan's Visual Merchandising Arts Program, will set up the display of Canadian designer clothing.

The seminars and display will also serve as a launch for Sheridan's new costume museum. Among the garments in the collection are designs by Ruth Dukas and Emilio Pucci.

Ms. Gwyer said the museum will become invaluable to future students.

"Many high school students who come to Sheridan have never seen designer clothing up close.

"This will allow them to view the work of designers and map fashion trends."

Tickets for the 10:30 a.m. and 2 p.m. student seminars are \$6. Tickets for the 7:30 p.m. gala evening are \$20, which includes a wine and cheese reception. For tickets or more information, call Chris Johnson, Conference Centre at 845-9403, extension 336.

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