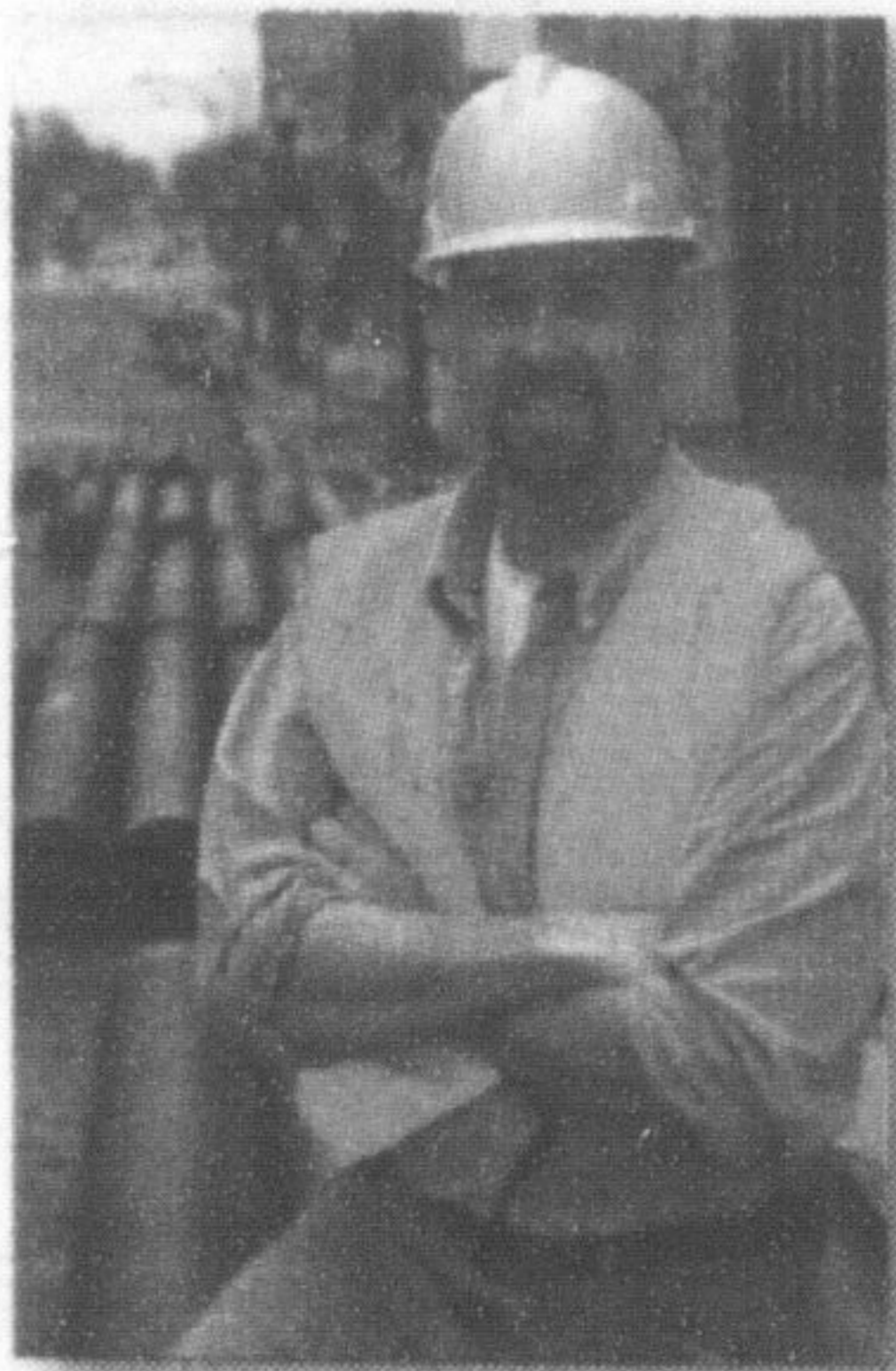


JOB & CAREER SEARCH



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Account Executive (Outside Sales)

Responsibilities Include: Offering communication solutions B2B; Prospecting, qualifying, managing and closing sales of Bell World products and services to corporate clients and senior management

Qualifications: Post secondary education is preferred; Strong cold calling, prospecting and closing skills; Reliable vehicle to use for work purposes; Willing to travel in and around the Milton area; Interest in GPS tracking systems, cellular and data devices is a must

Inside Sales Associates (32-40 Hours per week)

Responsibilities Include: Acquire and maintain knowledge of products and services and present customized solutions to customers. Contribute to the store's potential revenues. Participate in on-going training and coaching initiatives

Qualifications: Exceptional oral communication skills coupled with professional etiquette; Proven ability to work independently and achieve targets with a passion for sales; Excel at listening, building relationships and overcoming obstacles; Enthusiastic, with a strong aptitude and very positive; Flexible with hours

Please apply in confidence with resume & cover letter - ATTN: Human Resources cwallace@wpci.com

The Milton Bell World is owned and operated by: Wireless Personal Communications Inc.

Milton based Madison Chemical Industries Inc. is seeking an energetic person to assist in the shipping, receiving and warehouse management functions. Emphasis will be on improving systems and ensuring high levels of safety. The successful candidate will have; excellent communication and organizational skills.

Key Roles and Responsibilities:

- Assist in the carrier selection process, freight negotiation, claim, customs compliance as required.
- Responsible for all receiving functions included some quality control tasks.
- Assist in all shipping functions including but not limited to staging, labeling and wrapping freight, in an organized and safe manner.
- Assist in the tracking and tracing of individual exports to ensure on time delivery as required.

Requirements:

- High School Diploma or GED
- 1-3 years shipping and receiving experience
- Attention to detail and problem solving skills
- Ability to work in a fast paced constantly changing environment
- Experience with U.S. and international compliance requirements related to transportation of dangerous goods would be an asset

Compensation:

The successful candidate will enjoy a broad benefit package, retirement savings program, bonus program, profit sharing and an hourly between \$12-\$14.00 per hour (40 hours per week) commensurate with experience. Please note this is a full time day shift position.

Madison Chemical would like to thank all applicants for their interest however only those selected for an interview will be contacted. No phone calls please.



Interested applicants should forward their resumes to:
Madison Chemical Industries Inc.
 Attn: Manager, Human Resources
 490 McGeachie Drive
 Milton, ON L9T 3E8
debbie@madisonchemical.com
 Fax: (905) 878-1449

Career change can be risky

Making a career change is seldom easy. Typically, when most men decide it's time for a change, middle age has already set in or is right around the corner. This makes a career change even more difficult, as typically men are already firmly established in their careers by middle age, and they'll be sacrificing more and taking a far bigger risk should they decide to change things.

As much as a career change can be risky, they can be equally, and in many cases, exceedingly, rewarding. If you're considering a career change, it's good to consider or expect the following before or when making your move.

- **Decide what it is you want.** Graduating college students say it all the time: "I don't really know what I want to do." Unlike college students looking for their first job, however, you likely have the time and resources to give this more thought without having to worry about paying your bills. Still, it's important to know exactly what you want out of a career. If you're seriously considering a career change, you probably know what it is you don't want, but might be unsure as to what you do want.

- **Take time to evaluate your skills and experience and try to discover a career where you can put those to use in a way that will make you happy.** College students frequently are advised to find something they love to do and make a living doing it. The same goes for 30somethings, Baby Boomers and even seniors. Utilizing your strengths to pursue a career you'll enjoy should be your goal in a career change.

- **Be patient.** If your current job has afforded you some financial security, be patient when pursuing another career. Even if your finances aren't wonderful, rushing into a new career could land you in a similarly unhappy place professionally. After you've decided on the career path you'd like to pursue, you might also want to consider taking things slowly. Perhaps take some freelance work, for instance, to see if the job is what you think it is. Either way, with a hurried decision you're increasing the chances of being unhappy in the long run.

- **Expect to earn less.** If you're already established in your current field, then making a career change means you may not earn as much as you are now. If you're changing careers to gain greater personal satisfaction from your work, the pay cut shouldn't matter all that much.

- **Use your contacts.** One of the benefits to having a successful career, even one you're not particularly fond of, is the chance to network with other successful people. Considering career changes are not all that uncommon; you probably know other successful people who have made a strong transition from one successful career to another. Don't be afraid to contact them for advice or help. Also, try and speak to people in the field you're considering entering. Professional organizations can be a great way of meeting such people, who should be able to shed light on any questions you have.

- **Know what you're getting yourself into.** Many people, after spending a few months at a new job, say the job is not what they thought it would be. Though this is relatively common, for people making a career change such ignorance can be very costly. Doing your research with respect to your prospective new profession is essential, as you don't want to leave behind a good salary and strong track record for a career that could be unfulfilling. Networking will help you in researching, but you can also get a better idea from examining companies and what their ideals and goals are. If you're considering starting your own business, beware of all potential pitfalls and think about talking to other small business owners for advice.

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ROL-LAND FARMS LIMITED is the largest producer of fresh mushrooms in Canada. At our Campbellville facility, we currently employ close to 500. Due to increasing production we have the following employment opportunities:

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- Forklift and other Machine Operators
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- General Labour (Opportunities for cross-training available)
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