

EDITION CIVIC

The Special Edition Civic includes

air conditioning with micron air

and Special Edition Badge, plus

115 hp, 1.7 litre engine, driver and

airbags, 5-speed manual and more.

PD.E. I\$1,095/\$1,240/\$1,240/\$1,240/\$1,010]. *3.8%/4.8% conventional financing is available on all new, in-stock 2004 Civic Sedans, Coupes(Offer excludes 2004 Civic Hybrid and SiR) and Odyssey/Accord Sedans and Coupes for 24, 36, 48, and 60 month terms. Financing example: \$20,000 at 3.8%/4.8% per annum equals \$366.53/\$375.59 per month for 60 months. C.O.B. is \$1,991.80/\$2,535.40 for a total obligation of \$21,991.80/\$22,535.40. Down payment may be required. #Calculation for \$2,246 in no charge features is \$2,246. #Calculation for \$1,700 in no charge features. is: Civic DX Coupe/Sedan with manual transmission is \$16,100. Value of additional SE features is \$2,403 - based on dealer installed accessory pricing. Additional charge to consumer is \$1,703. */**/*Taxes, ficence, insurance, registration and maintenance fees are additional. Dealer may self/lease for less. †See

Car and Driver magazine January 2004. 11See Car and Driver magazine March 2004. 111Source: Association of International Automobile Manufacturers of Canada. *Visit www.nhtsa.gov for details. See your neighbourhood Ontario Honda dealer for details.

front passenger dual-stage front

filter, CD player, power locks

\$16,800 MSRP

Expect the absolute worst and you'll usually be happy

The other day I stepped on my glasses case.

That wouldn't have been so bad had the glasses not been inside. "This is not good," I thought to myself, while uttering something considerably nastier.

I feared the worst as I gingerly pried open the crushed case and peered inside. The glasses were

So, I was happy. Happy because expected the glasses to be broken and they weren't.

You see how that works? If you keep your optimism at a minimum, you will rarely be disappointed. Anything you get is a bonus.

Let's say you were expecting a \$1 million inheritance, and you only got \$100,000, You'd be awfully disappointed, but if you were expecting \$10,000 and got the \$100,000, you'd be ecstatic. The bottom financial line is the same, but one person is happy and the other isn't.

It's all about expectations versus result.

That's not true for everything of course. Expectations for your own accomplishments should be high. Few people seem to be satisfied with themselves anyway, so having higher goals can help us attain them.

With your kids or employees, you tell them your expectations are high, but keep them low. People

Per month for 48 months

Freight and PDE includes

\$0 security deposit,

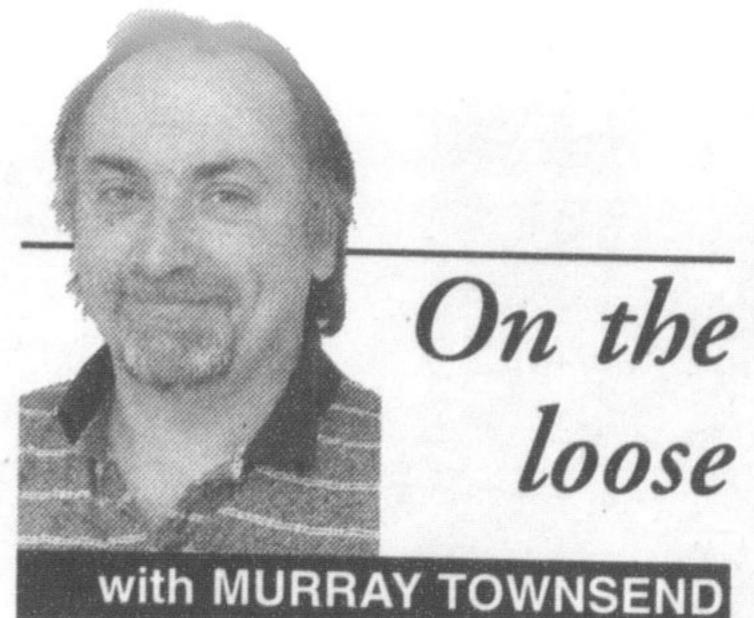
with \$2,351 down.

Lease and purchase

financing available

on the 2004 Claric

FEATURES



fail a high percentage of the time before attaining success, so you should concentrate on building them back up and keeping them on

Something you always hear people complain about is how they buy something new and it doesn't work properly. Guess what? That's the norm rather than the exception. If it wasn't, you wouldn't hear those complaints all the time.

You buy something, you expect it to work because you paid good money for it, and that's where our problems come in. You should expect it not to work and prepare in advance what you need to do to have it fixed.

If it does happen to work it's a big bonus, and if it doesn't you're not too disappointed because you expected it.

It's the same when you call somebody or a company to request or complain about something. If you're expecting them to get back to you quickly, or even at all,

you're setting yourself up for disappointment. Figure on them not returning your call if you've left a number, and figure on three or four phone calls to get satisfaction, and then figure you're never going to get satisfaction, anyway. If you do, it's bonus time, once again.

This can apply to everything. Perhaps you read this column thinking it was going to be funnier than it is. From now on, don't expect anything to be funny in it. Then if something does strike you as humorous, you'll enjoy it that much more.

That's right, just figure on me being stupid (if you don't already), so then if you happen to like something I write, you'll like me more. You can even say, hey, that guy's pretty smart for an idiot.

You know all this is true. How many times do you go somewhere expecting to have a great time, and you don't? And how many times do you go somewhere expecting to have a bad time, and you have a good time?

Just set your mind to it. Things never work out as well as you expect or think they should. Never. Until now.

With your new attitude adjustment, you don't expect anything good to happen so things will always be better than you thought they'd be, and you can live a much happier life.





This message brought to you by: The Canadian Champion

the process?

So, if you're tempted

to start, ask yourself,

"What's the point?"