

Gary Hunt

To our Valued Customers... A letter from the President

RE YOU SICK AND T

of

THE GAMES AND GIMMICKS THAT SOME DEALERS PLAY?

At Hunt Chrysler we pride ourselves on being your "STRAIGHT TALK" dealer. We advertise only Chrysler Sanctioned Enhancements.

Some dealers try to trick people into thinking they're getting something for much less. This almost always turns out not to be the case.

No bank is going to lend a consumer money to buy a car with "0%" interest. As we all know banks function with interest they make on loans and mortgages.

Most automotive manufacturers offer "0%" interest from time to time. In this scenario the manufacturer is foregoing the interest to move a product in a hurry.

When a dealer offers "0%" financing that is not financed by the manufacturer, it means the dealer is adding the finance charges to the selling price. So you are not only still paying the interest but you now are paying 15% GST and PST on the interest. This is certainly not to your advantage.

For straight up guidance on your next automotive purchase drop into Hunt Chrysler and get the facts.

If something looks too good to be true: It usually is!



