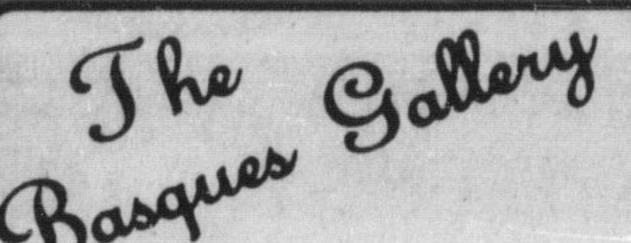
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These hand-made figurines from Spain are individually created from original pieces of sculpture by famous Sculptor, Vincente Domingo Timoner. Their simplistic lines will enhance any decor . . . A lovely Easter

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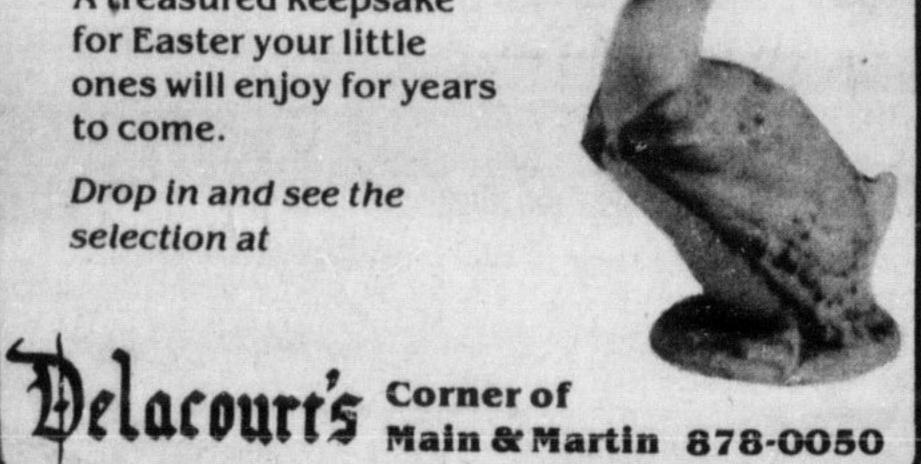
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THE CHANGING FACE DOWNTOWN MILTON

The face of downtown Milton is changing—for the better. Recent improvements to the streetscape have made it a more attractive place to shop, and several new retail shops are coming to complement the good mix of existing stores. Milton's charming town core boasts a variety of goods and services, friendly clerks and comparative prices. Each week on this page, we invite you to meet and learn a little more about the background and philosophy of the individual stores, their services and their people.

BORLAND'S PHOTO CENTRE

Photo finishing, cameras, tripods, color prints and slides, it's all at Borland's Photo Centre.

Perhaps Milton's best known camera and photo finishing outlet, Borland's didn't get that way by chance. Owner Paul Borland has followed a many faceted career that

began in the world of high finance and resulted in what has now become a true love. Twelve and 16-hour days, seven-day weeks and trying to produce

the best possible product for the most competitive price still is the cornerstone of the Borland's story. Even though he can talk with the professional photographers about "f" stops and using the right type of color filters, Paul

Borland actually began as an accountant. He joined, after graduation, a major accounting firm in Toronto. In the 1960s Paul had a chance to take over an insurance agency. Clientelle grew and so did the business.

But he was travelling from his home every day in Scarborough to the core of Toronto. Seeing less and less of his wife Mary and family, Paul eventually decided he had to sell the business because "it was just too big for one person."

So he went into the accounting trade and specialization started again. This time it developed into taking a position with a major color film processing operation in Mississauga. Fiercely Canadian, Mr. Borland came to a major point of dif-

ference with the United States owners and, in 1974, he decided to pack in a nice job and go back to being an accountant. By this time Paul and his growing family had decided to move to Milton. When he worked in Mississauga, a friend mentioned the

nice home they had purchased in Milton. "We heard so much about the place we decided to take a look.

"I was tired of driving in from Scarborough. . .so it happened we found a home we liked here and bought it," he said. Something else besides a change of address was also in the wind.

"I found out I really liked the color business," he said. And that developed (no pun intended) to the May 1, 1975 opening of the Halton Photo Service, Paul Borland Proprietor, in a small corner of the building owned by Ben Crisci on Main St.

Working night and day, literally, Paul brought Mary into the business. Paul would do the selling and Mary would do the developing of film and the printing of pictures, a role she still does personally to this day. When the present home of Borland's Photo Centre came open in June 1976, Paul went into hock and bought the building, moved the

lab, asked his wife to continue the support she was giving, and went

While some people may think Paul Borland and family have "lucked" into a successful enterprise, don't kid yourself. It is still working two-thirds of the day, still doing the prints and developing by hand, and still scrambling—and that may be part of the reason for his success.

Paul Borland of Borland's Photo Centre.

When the store was gutted by fire on Nov. 15, 1977, anyone else would have collected the insurance money and given up, but not the Borland family.

The store on Main St. was rebuilt and since that time he has been able to start a completely equipped laboratory on Wilson Dr. and

has added an outlet in Dorset Park. Borland's still, and always will, do all photo finishing in-house. Mary prides herself on doing everything possible to make sure the print or slide is as good as physically and chemically possible. It means throwing away a lot of photographic paper, but it results in a

product they can proudly say is a Borland job. Another plus is 24-hour service. If a customer has film in one day, it will be back at the same time the next. Again, it means the personal touch will also have been added to make sure the prints and/or slides are the best possible finished product.

Although photofinishing is the bread and butter of Borland's, Paul stocks and can finish anything for the amateur photographer. From 110 film and cameras, through 35 millemeters, and up to and including four-inch by five inch cameras, Borland's can do it all.

"I take real pleasure. What I get from it is not just being my own man, but competing against the drug stores and the food stores that do photo finishing. "I'll tell you, when prints come back and they are lousy, the per-

son behind a drug store counter can't say what's wrong. "But we will tell you what is wrong and you know we have done everything to make that print as good as possible," he said.

Hey . . . Summer's Coming -

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ICE BLOCKX

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strawberry, grasshopper fillings --

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Two patterns that will brighten up your table this Spring. See them soon!

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