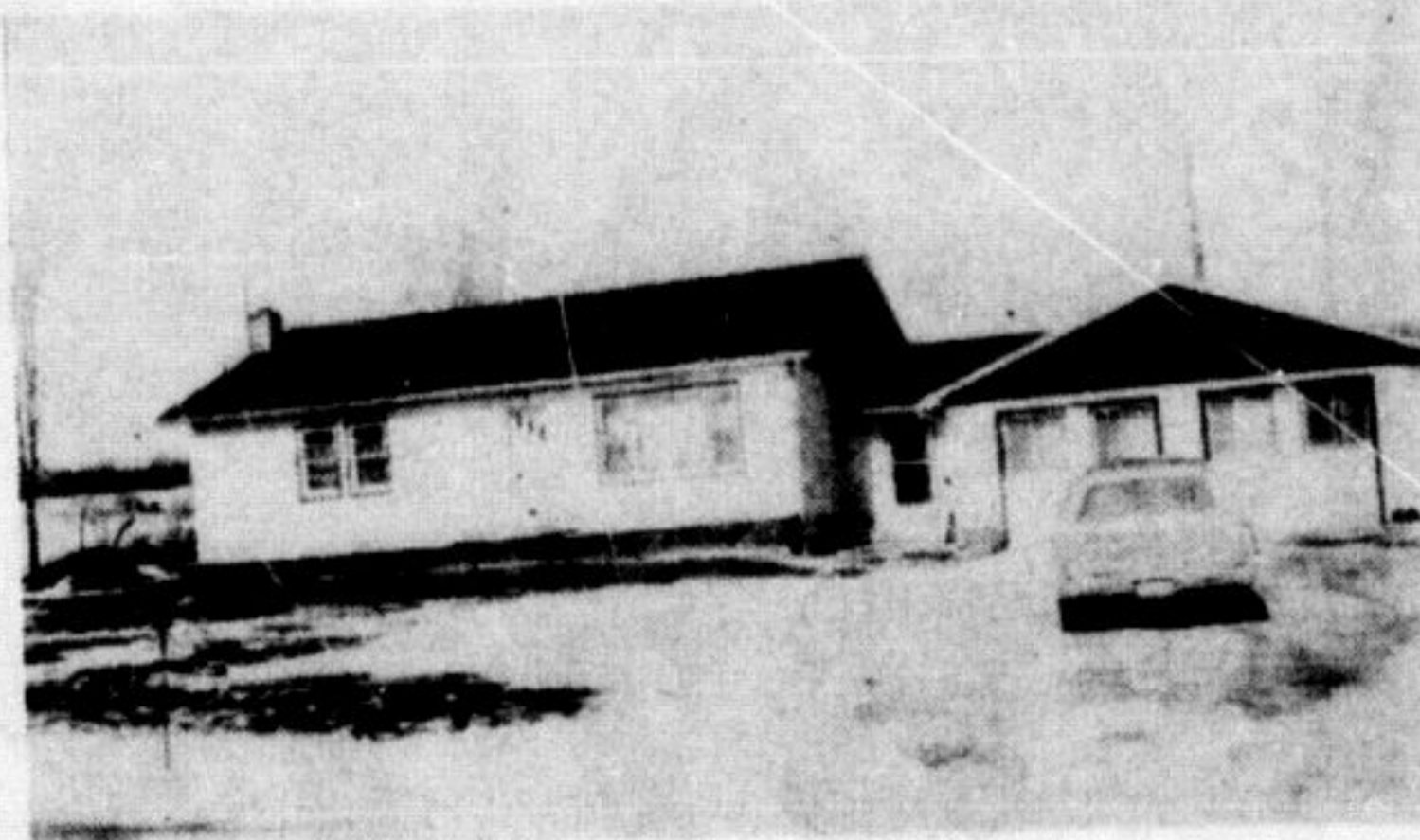


Robert Tripp

REAL ESTATE LTD.



74 MAIN ST. N.
GEORGETOWN



2 ACRE COUNTRY LOT
3 bedroom bungalow with panelled livingroom, family-sized kitchen, breezeway connects 2 bedroom Apt. Many extras. Call today



HOME WITH A VIEW
Not only a view but one of the largest ravine lots in Georgetown. Add to this a luxury four bedroom back split with family room and fireplace, you have the makings of a super home. Don't delay, call now and find out more about the many extras this home has to offer.

NEED A HOME WITH AN INCOME?
This 3 bedroom bungalow with a completely self-contained one bedroom apartment is sure to please. This home offers many advantages both inside and out—a double garage and completely new kitchen are just a few. Don't be disappointed call now for an appointment. Asking \$55,900.



EXCEPTIONAL VALUE
in this 4 bedroom 2 storey "Cambridge" Model. 4 King-size bedrooms, 3 bathrooms, rec room and central air conditioning are but a few of the features of this 2½ year old brick and aluminum home. Call today for an appointment.



DUPLEX + ONE
with 2 one bedroom units and one three bedroom unit. Excellent location, close to school and shopping. Super value. Call now for further details.



STARTER HOME
This is a lovely little place for a couple looking for a starter home. 3 bedroom aluminum bungalow just a few minutes walk from the GO Train. Price? Just right! \$32,900.

OFFICE
877-5159
TORONTO
457-1330

Sandra Domanski 877-8361
Tena Kroezen 877-2722
Barry Cock 877-4267
Sandra Nairn 877-1380
Norma Tripp 455-8365
Barbara Dunleavy 877-7731
W. Rex Cock 877-4267

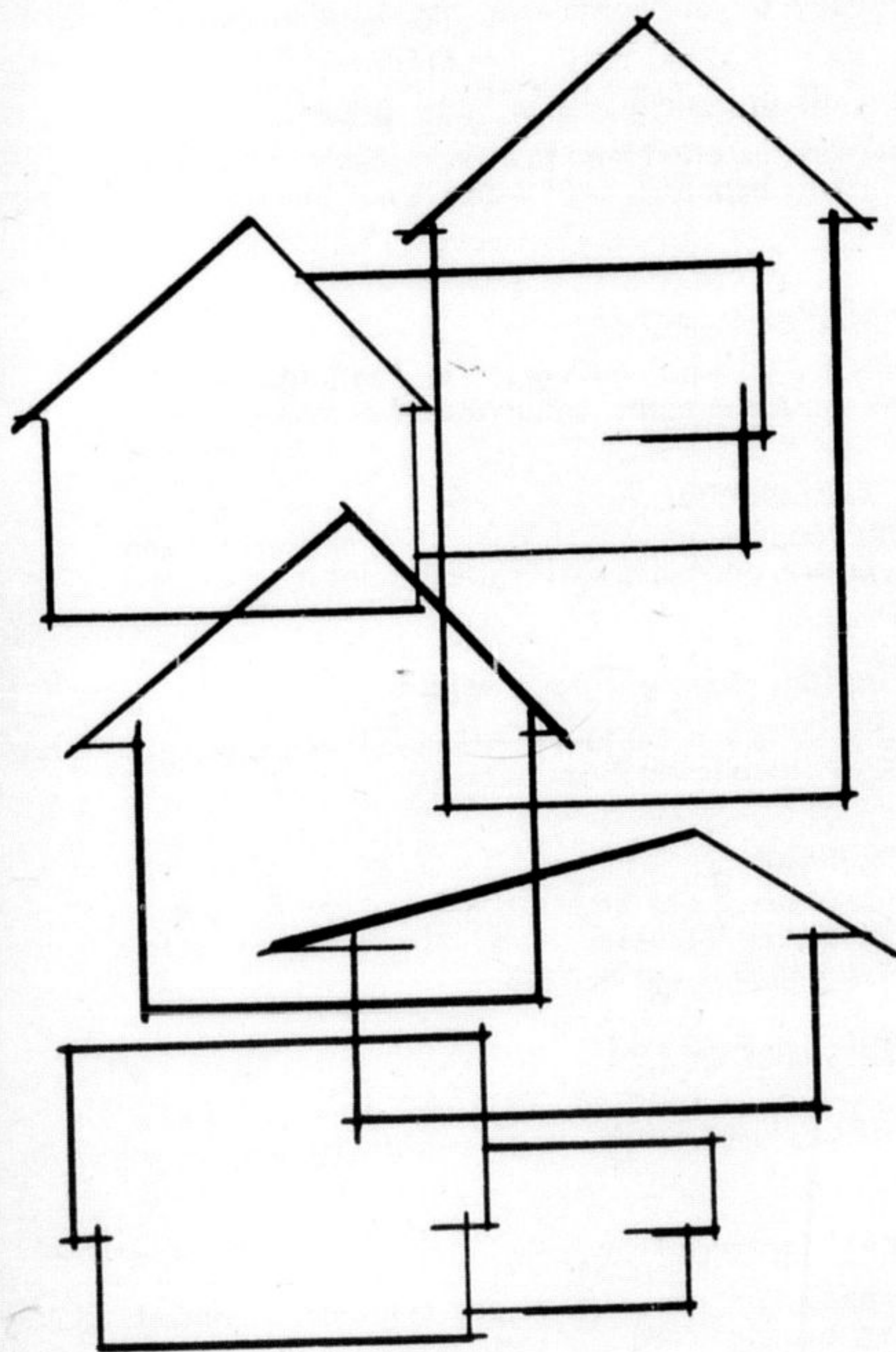


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HELPFUL HINTS FOR

HOME SELLERS

Follow these simple suggestions to help your
"Realtor" sell your home faster



Clean up - Fix up

FIRST IMPRESSIONS ARE LASTING—a bright and cheery home invites inspection. Keep your lawn trimmed and edged; the flower beds cultivated. Be sure that the windows are sparkling. Remove ice and snow from the walk and verandah in the wintertime.

WATCH THEIR STEP—REMOVE ANY OBJECTS—such as children's toys on the front steps which might cause accidents. Keep the front entrance and stairways clear. Try for an uncluttered appearance.

SPARKLING INTERIOR—clean the walls and floors. Have the counter tops clear and don't leave dishes in the sink. A thorough house cleaning will give your home that well-kept look.

STORAGE AND CLOSET SPACE—the basement is an important feature. Remove all the unnecessary articles that have accumulated. Display the full value of your storage and utility space.

FIX THEM NOW—repair defects that can annoy buyers, such as dripping taps, sticking doors, loose tiles, etc.

BEDROOMS AND BATHROOMS—neat orderly rooms look larger. Tidy up the bedroom for a spacious appearance. Check and double check your bathroom. Bright and clean bathrooms sell many houses.

Showing your home

"THREE'S A CROWD"—More will lose the sale. Avoid having too many people present during inspections. The prospect will feel like an intruder and will hurry through the house!

IN THE SHADOWS—Please do not accompany the prospect and the salesman. He knows the buyer's requirements and can better emphasize the features of your house when alone. You will be called if needed.

LOVE ME, LOVE MY DOG—does not apply in house selling. Keep pets out of the way—preferably out of the house.

SILENCE IS GOLDEN—Be courteous but do not force conversation with the prospect. He is there to inspect your house—not to pay a social call.

BE IT EVER SO HUMBLE—Never apologize for the appearance of your home. After all, it has been lived in. Let the trained real estate salesman answer any objections that are raised. This is his job.

MUSIC IS MELLOW—But not when showing a house. Shut off the TV and radio—they distract. Let the salesman and the buyer talk, free of such disturbances.

A WORD TO THE WISE—It is best not to discuss price, terms, possessions or other factors with the prospective purchasers. Refer them to your Broker. He is better equipped to bring the negotiation to a quick and favorable conclusion.