

'I WILL MISS MY PATIENTS WHO WERE TRUSTING, LOYAL AND UNDERSTANDING'

DR. PEERS HANGS UP HIS STETHOSCOPE AFTER 44 YEARS OF PRACTICE IN MILTON

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Having just graduated from the University of Toronto and eager to start his medical career, Dr. Glenn Peers had a slew of new experiences ahead of him.

But being accused of fraud ... well, that's one he hadn't counted on.

"I applied for various gas credit cards and was declined by Shell, as they did not accept that a doctor could graduate at 23," recalled the recently retired family physician, who hung up his stethoscope earlier this summer after 44 years of practice in Milton.

Having skipped a grade in both elementary and junior high school, Peers definitely had a boyish look about him upon moving to the then tiny community of Milton (population 13,000)

and first setting up shop in 1974.

And the Shell card denial served only to make that more evident.

"My parents laughed about it, but my dad grew a moustache after that to look older and has had it since then," quipped son, Matt.

Added dad, "This has been an ongoing source of kidding on the part of my family, and to maintain the

The nearby constant activity and ambulances piqued my interest and desire to be a doctor.

— Glenn Peters, retiring doctor

façade of indignation I have boycotted Shell ever since."

Peers certainly didn't

have to look far for career inspiration — growing up a stone's throw away from Toronto East General Hospital (now called Michael Garron Hospital).

"The nearby constant activity and ambulances piqued my interest and desire to be a doctor," he said. "I completed my internship there and it was the source of a great hands-on experience."

Since Milton's Dorset Park subdivision had just been completed when Dr. Peers arrived on the scene, his services were definitely in demand.

And with the family doctors running the hospital, serving as heads of departments and sitting on committees back then, the chance to make an overall impact on the town's health care was just too appealing to pass up.

"I saw this as a golden opportunity to put my skills to good usage. I have not regretted a day since," said Peers, who went on to serve as chief of emergency services, chief of obstetrics and president of the physi-

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Selling My Home...

The advantage of selling your home yourself is that you save the cost of commission. However, there are a number of drawbacks, for example less exposure to buyers. An agent also helps you in setting an appropriate list price, staging and decorating your home for showings and open houses. They negotiate with potential buyers and their agents. There is also somewhat of a stigma. There are buyers and agents who avoid homes for sale by owner, wary of the owners' inexperience in the market resulting in FSBO homes generally selling for a lower price than their agency-listed counterparts. There are important factors that a real estate agent has more knowledge of, and experience with, such as:

Listing Agreement: This is a legal document setting out an agreement between yourself, as the seller, and your real estate agent containing the terms of compensation, which is generally a commission on the selling price of 3-5%. The commission is usually split between the seller's and buyer's agent, as well as their respective agencies. Be aware of any "holdover" clauses where even if you sell your home after the Listing Agreement expires, you may still have to pay commission. Make sure you carefully read the Agreement to avoid unpleasant surprises.

Agreement of Purchase and Sale: This Agreement is commonly known as the "Offer". It sets out the buyer's offer terms, and allows negotiations or a counter-offer. The most common conditions are arranging for financing, a home inspection and the buyer selling their current home. A deposit is usually paid to show the buyer's commitment to the purchase. This agreement will also detail what chattels and fixtures are included or excluded in the sale. Items such as appliances affixed to the property, light fixtures, window coverings, and mirrors.

If you are thinking about selling your home, call us we can help.

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