



MADAM,

there's something we would like to talk over with you

IT'S about financial matters, of course, because that's our business. May we propose a plan which has to do with your financial situation, and the income you may have to live on?

Your husband has a substantial amount of property to leave. The settlement of his estate will not be easy. Appraisals, debts to collect and to pay, taxes to figure, trips to court, property to sell, investments to make—how the work of an estate executor piles up!

Many women would rather not have such work to do. If you, too, feel this way about it, then by all means, Madam, urge your husband to name us as executor and trustee under his will. Let him take this action now—and many worries over the future will become a thing of the past.

We would like to talk this over with you and your husband. Come in at your convenience.

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