The Highland Park Press

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THURSDAY, OCTOBER 27, 1927

CLUB PROGRAMS

Clubs of both men and women are now planning their programs for the winter, booking speakers, and arranging entertainments. The American people are going to listen to many wise words, and they will also consume an awful lot of good food. The amount of applause given the wise words is apt to be dependent on the goodness of the food.

However, these clubs are one of the principal means by which people can be interested in modern progressive movements. There are many people whose heads will ache if they are asked to read an article on these subjects. But a fluent speaker who tells a few good stories, can get some very good thoughts over to them in this sugar coated way. Thus our various clubs and organizations are one of the chief educational forces of Illinois, and the community that expects to grow in intelligence and advantages needs to give good support to these activities. -

THE CHEERING CROWDS

If you attend a good school or college football game, you discover that the cheering section is a very important section of the sport. The cheering is not left to spontaneous feeling and enthusiasm, but it has to be carefully organized. Certain students with a faculty for stirring up the crowd are appointed as cheer

They have a regular technique for carrying on this activity. in a hospital in Kansas. They go through with certain motions and the cheers are carefully drilled into the rooters so they will know how to make a George Pritchard died very suddenly maximum of sound. All this enthusiasm is supposed to encour- following an acute heart attack at age the players on to do their utmost.

Which goes to show that it takes a lot of enthusiasm to win Although Mr. Pritchard's home is in success for any kind of movement, whether it be an athletic team, or for the development of one's home town. The people who just stand on the side and criticise, are highly unpopular at a student game, and they are equally harmful to civic progress in any city.

ELIMINATE DULL SEASON

Once an ingenious merchant discovered that the logical time to advertise was when business was slow and in the periodic dull seasons of the year. Ridiculous as it may seem, before that discovery the average businessman slowed down in his advertising when business slowed down. He generally ended up the dull seasons with a quarterly sale, but as far as his newspaper advertising was concerned there was no advertising when there was no business.

The modern businessman holds a different conception of the purposes and uses of newspaper advertising. When business is bought the Deer Lick farm, the home not up to his satisfaction he brings it up through increased advertising so that now the merchant, schooled in productive advertising, knows no dull seasons nor diminished business.

There are a few phases of business which have always been known to all businessmen. Among these are the alternating busy and dull periods of the year, month, week and day. 'A systematic, effective and economic plan of advertising had to be constructed upon a full knowledge of this business cycle. Business has ever come without coaxing before Christmas, at Easter time, and in verted into a fine dwelling. the fall. Extensive advertising has been found to be the only remedy for the business depression epidemic between these three rush periods. People have a habit of confining their shopping to the last of the month, the last three days of the week and the later shopping hours of the day.

From experience merchants have learned that newspaper advertising has successfully eliminated the rush periods and spread the volume of business more evenly over the day, week, month and year. It has prevented congestion, simplified salesmanship and Pfister Sunday.

merchandising and increased business.

Deerfield News

Mr. Ray Clavey underwent an operation last Tuesday for appendicitis at the Highland Park hospital.

The Progressive club of the Wilmot school, which was a very active organization for many years, has been disbanded.

Mr. C. W. Getty has purchased a lot on Eugene avenue where he will build a home.

Samuel T. Hunter, a brother of Paul Hunter of Deerfield, died very suddenly at his home in Evanston on Thursday. Funeral services were held Sunday afternoon in Evanston and burial was at Wooster, O.

On Wednesday afternoon, Mrs. Fred Clavey entertained eight ladies at five hundred at the home of her daughter, Mrs. Clarence Varney. Prizes were awarded to Mrs. B. H. Kress, Mrs. Mary Pfister and Mrs. George Wil-

liams of Highland Park. Mr. Richard Kress, who is attending the University of Illinois at Champaign, spent the week end with his parents, Mr. and Mrs. B. H. Kress.

Mrs. E. H. Willman had as her guests on Friday, Mrs. L. Hoffman of Lake Bluff, Mrs. C. Gartley and Mrs.

A. Lange of North Chicago. Guests at the Ender hon- this week are Dr. and Mrs. L. A. Dondanville of

Moline, Ill. anniversary, Betty Clavey entertained a group of children including Dolores Kock, Adelaide McGuire, Kress Willman, Mary Jane Greenslade, Shirley George Dasch, Friday afternoon. Wing and Gladys Sheskie at her home

on Saturday afternoon. Robert Ptaterson is ill with tonsili-

Promotion day was observed Sun-Promoted to third year primary from rounding towns. Dolores Frost, John Stryker, Anna Grange were week end guests of Mrs. Marie Herrmann, Paul Johnson, John J. Rommel.

Richard Merner, Kenneth Giss, Eu-Those entering primary department for funds for the Deerfield Boy Scouts en diplomas for completing beginners | Clarence and John Huhn, John Strymas for having completed the primary October 25, but in as much as the course. Rev. Johnson gave an inter- committee were unable to cover all esting talk to the children after the their territory, they have decided to Arthur Merner.

Deerfield members of the O. E. S. who attended "Friends Night" at Campbell chapter, O. E. S., in High- Richter of Highland Park at a lunchland Park, Wednesday evening in- eon and bridge on Thursday. cluded Mmes. Ruth Frase, B. Derby, Clara Vetter, Julia Gastfield, Annie Willman and Christine Knaak; Ruth Frase acting as chaplain, B. Derby, Ada, and Annie Willman, warder. Mrs. Raymond Clavey, Mrs. Alex and Mrs. J. Barrett on Sunday.

Willmar, Mrs. Elmer Clavey and Mrs. R. D. Reeds were among the James Steenbergen of Dayton, Ohio, guests who attended the bridge are guests of Mr. and Mrs. S. P. Hutluncheon at the home of Mrs. E. J. chison. Bingham in Irving Park. Tuesday.

In the tiny store in the Zeiss block Start Evening Classes on Waukegan road a delicatessen and lunch room has been opened.

A group of women including Mmes. Ginter, Vineyard, Carter, Hastings ed at Elm Place school last Tuesday and Clavey and one of the teachers, evening at eight o'clock. Classes in Miss Annie Keough, took nearly thirty reading, conversation, spelling, writchildren from the Wilmot school to ing and citizenship, lasted one and To celebrate her eighth birthday the delightful orchestra concert giv- a half hours. en by the Little Symphony in the auditorium of the Deerfield-Shields high school under the direction of

> Mrs. Hugh Patterson and Mrs. W. Geary were among the women who took some of the children from the Dyke is in charge of the intermedi-Deerfield school.

The football game between the West day, Oct. 16, in the Bethlehem Evan- Town Clippers and the Deerfield Athgelical church. The following were letics in the Jewett grove on Sundaygraduated from the beginners to first afternoon resulted in a tie, 7 to 7. year primary: Betty Muhlke, Elaine There was an unusually large attend- in each of the classes. Plagge, John Boone, Venetta Frost, ance and many were from the sur-

second year primary: George Stanger, Mr. and Mrs. Carl Rommel and two Mary Cashmore, Robert Foxworthy, daughters, Ruth and Janet, of La

Phillips, Charles Fehr. Promoted to Mmes. E. Long, Leslie Whitcomb unior from primary: Dorothy Wess- Virginia Hicks and Mrs. Harry Whit-Margaret Foxworthy, Freda Boone, Moraine hotel last Wednesday after- American Magazine,

noon given by the Highland Park American Legion auxiliary.

Mrs. A. Farner underwent an operation at St. Joseph's hospital, Chicago, Saturday.

The Ladies' Aid society of St. Paul's Evangelical church will meet at the home of Mrs. Louis Soefker on Thursday afternoon, Nov. 3, at 2 o'clock. Mrs. Fred Labahn spent Monday

with her sister, Mrs. James Dougherty of Chicago, who has been ill for the past month.

Mr. and Mrs. W. J. Hamilton departed for Long Beach, Cal., where they will spend the winter.

On Friday Mrs. F. Labahn was a guest of Mrs. John Krumm in Chi-Guests at the Christ Willman home

on Sunday included Mr. and Mrs. Irving Bowman and three children, Mrs. Esther Bowman Brown and son of Maywood.

Miss Luella Willman of Chicago spent Sunday with her sister, Mrs. Louis Soefker.

Miss Irene Rockenbach has just returned from the southern part of the state where she conducted three county conferences on religious education in Cumberland, Coles and Lawrence Two of the centers were

Mattoon and Toledo, Ill. Mr. and Mrs. Jack Holt of Beelmanor have a daughter, born in the Highland Park hospital, Saturday af-

Mr. and Mrs. William Stryker of Chicago were the guests of Mr. Stryker's brother, Fred Stryker, on Sun-

Mrs. Sorg (Mamie Vetter) is ill

On Sunday evening, Oct. 23, Mr. the home of his sister in Des Plaines. Oconomowoc, Wis., he has been in the plumbing business in Highland Park for the past fifteen years and for the past three years from time to time had been employed by Mr. William Barrett of Deerfield. He had reached the age of 45 and was seemingly enjoying good health up until the time he was stricken. Funeral services were held Wednesday afternoon in Oconomowoc. A widow, one boy and one girl and his father, who resides in California, survive him,

Edward Bleimehl was operated upon for appendicitis in the Highland Park hospital Tuesday morning.

Mr. Gauntlet of Chicago has of the late James Howard Kehler. Ward J. Gauntlet and his bride are living in the west cottage which has been remodeled and re-decorated. His father has enlarged and remodeled the center house for his own use. The east cottage was torn down. The large stucco house in the rear and to the east of the central house will be con-

Mrs. Bruce Blaine and daughter, Shirley, and Mrs. Henry Siljestrom and son, Jimmie, visited Mrs. Sall in St. Louis, last week. They made the trip by motor.

Mr. and Mrs. William P. Sullivan and daughter, Mary Elizabeth, Misses Florence and Beatrice Carolan were the guests of their sister, Mrs. Mollie

Mr. and Mrs. J. A. Lloyd of the Old Rectory, Thorpe, Newark, Nottingshire, England (near Sherwood) Forest) are the guests of Mr. and Mrs. C. E. Timson. The young daughter of Mr. and Mrs. Lloyd is attending Queenswood school in Hertfordshire.

Included in a group of men who gene Fehr and Russell Cashmore, are making a house to house canvass from beginners department were giv- are, Rev. Piepenbrok, Clyde Bailey, course of study. Those entering the ker, Jesse Strong and Harry Olendorf. junior department were given diplo- The drive was scheduled to close presentation of diplomas by Supt. | continue for another week. So far it has been fairly successful.

Mrs. James Barrett and Mrs. Raymond Clavey were the guests of Mrs.

Mrs. E. P. Osterman was quite ill

at her home last week. Mr. and Mrs. P. Pastoret of Duluth, Minn., who are staying at the LaSalle, Chicago, were guests of Mr.

Mrs. Steenbergen and son, Rev.

At Elm Place School

Evening school for foreigners start-

Miss Kirkland is back again this year and is in charge of the advanced class in reading and citizenship. Miss Tschirgi is conducting the elementary class and the writing class. Mr. Van ate class in reading, conversation, and spelling. Thirty men and women

attended the school Tuesday evening. There will be room for a few more

WE'RE ALL EGOTISTS

Most of us like to palm off our egotism as self confidence. Purposeful action, however, must be founded on a belief in "I," for, without that belief, there would be inaction,-

Lincoln Market 519 Central Avenue

Phone Highland Park 3140 Phone in your order and call for it later. OUR BEST BACON, sliced, 1b SHORT LEG OF FINEST SPRING LAMB, 16 OUR BEST SMOKED HAMS, half or whole, to FRESH DRESSED SPRING CHICKENS, 16 LEAN BOILING BEEF, 16 LEAN BOILING BEEF, 16 DELICIOUS BREAKFAST PORK SAUSAGE GROGAN'S FAMOUS BONELESS BRISKET CORNED BEEF, tb DELICIOUS FRESH HAMS FOR ROASTING. BEST SELECT OYSTERS, quart75c

Sanitary refrigeration is important at all times. Our refrigerating equipment is the last word in modern health insurance. When you purchase meats from us, you know that your family will receive only the best.

-If Quality Counts, We Will Merit Your Patronage-

REMOVAL ANNOUNCEMENT

This is to notify our patrons that we are moving from 11 S. Second Street

TO 515 LAUREL AVENUE

This will give us increased space and facilities for serving you. We will be located there October 31. Hours 8 a. m. to 7 p. m. week days; 9 a. m. to 12 m. Sundays.

MOTOR CAR ELECTRIC SERVICE

C. R. McCLURE - L. A. WAHL

11 South Second Street

13 South St. Johns Avenue

Pohne Highland Park 266

\$5-Saved for You-\$5

Bring this ad with you to our store on Saturday, October 29th, and we will give you a reduction of

\$5.00

on any overcoat or suit in the place - the famous Hart Schaffner & Marx and Michael Sterns makes

S. FELL

Your Clothier

Highland Park, Illinois

Something to sell? Try our classified section