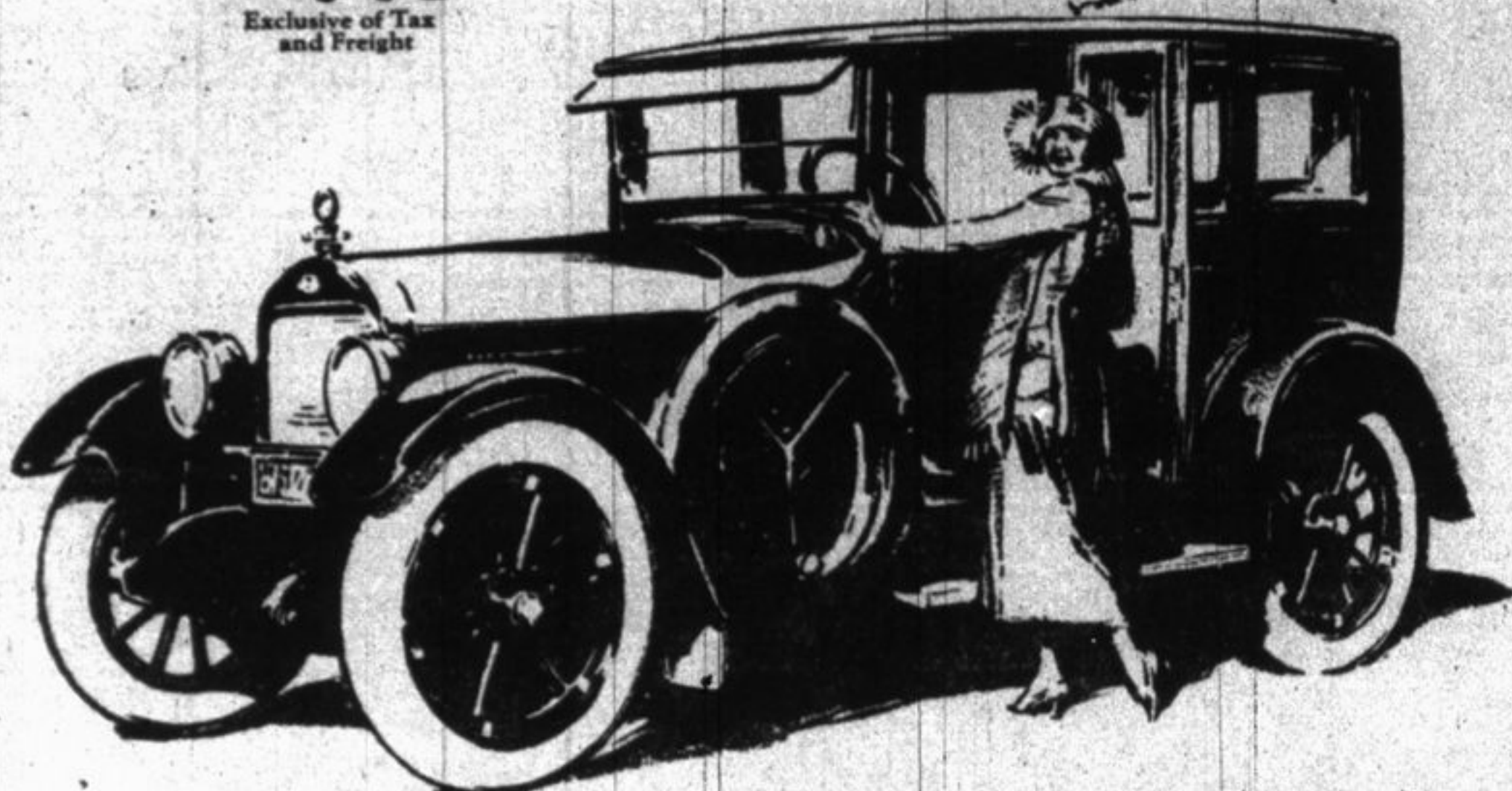




The Sign of the Genuine
5-Pass. Sedan
\$2550
Touring Car
\$1995
Exclusive of Tax and Freight



STUTZ SIX

It's a Great Car

Owners Say It's Underpriced

Attracted to it originally because it has the appearance of a car that might be expected to sell for fully \$1000 more, owners of the Stutz Six Sedan find further proof of its exceeding value with every added day of ownership and use.

No greater value is offered among fine enclosed equipages. Certainly no recognized class car is more prudently priced.

STUTZ MOTOR CAR COMPANY OF AMERICA, Inc., Indianapolis, Ind.
Builders of the Original and Genuine Stutz Motor Cars

Its low, rakish lines give it a distinctive dash and charm that are delightfully different, while within it has every luxury and comfort sought by those who can afford the best.

And withal, there is that fascinating proficiency that gives conscious mastery always and vests this superbly beautiful enclosed car with as complete capability for the tour as it has for travel in and about town.

BASTING & FROST

32 South First Street

Highland Park, Illinois

Telephone Highland Park 1234

BRIEF NEWS ITEMS FROM LAKE COUNTY

NEIGHBORHOOD JOTTINGS

Happenings of Interest in This Section and Elsewhere in County; News of the County Seat

Peter Charles Stahl, 62 years old, prominent citizen and Waukegan's best known real estate broker, died suddenly last week at his home, 523 North Sheridan road.

Edw. A. Kingsley, 68, 421 West Washington street, Waukegan, was ground to death under the wheels of an E. J. & E. switch engine last week a short distance from the Sheridan road crossing in North Chicago.

Samuel Insull, president of the Chicago Civic Opera association and owner of several public utilities, has bought the John R. Thompson farm at Libertyville, Ill.

Probate Judge Martin C. Decker on Monday ordered the sale of the real estate belonging to the Grainger Smith estate including a large amount of both Waukegan and Cook county property, in order to satisfy the claims of a minor heir.

Absolute sobriety is to be the policy of the Waukegan police department in future and woe to the officer who is found guilty of drinking, according to Asst. Chief of Police Ike Lyons.

Hundreds of Waukegan housewives have joined women in cities all over the country in declaring a ban on sugar, according to one of Waukegan's leading grocers.

Damage estimated at \$10,000 was caused when fire of unknown origin swept the garage and store house of Townsend Smith, Hawley avenue, Area, and destroyed thirteen automobiles.

W. F. Kirkham of Waukegan has been appointed District Deputy Grand Master of the 21st district of the Masonic order. This is one of the highest honors that can be conferred upon a man and is a signal recognition of the Masonic service rendered by the Waukegan lodge. Sixteen Masonic lodges are included in the 21st district and all of these will be under Mr. Kirkham's charge. He fills the vacancy caused by the death of Roy Hill of Waukegan, a member of the Anchor and Ark Masons lodge, Waukegan.

CAREERS CHECKED BY OWN MISTAKES

CAUSES MANY FAILURES

Those Who Find They Might Have Made Greater Success Learn Themselves to Blame

There are those who, when they take stock of themselves and their position in life, feel that they ought to have done better and climbed higher on the ladder of success.

They are quite right, too. But when they try to lay their finger on the cause of their non-progress they are at a loss. They know they have been checked; but who did it, and they cannot point out.

The truth is that they checked themselves! They barred their own progress! They blamed themselves to blame! Not, let it be said, that the barrier was erected deliberately. The self-imposed check on their career came about because of a failure to check themselves in other ways.

One Type
There is one young man, a type of many more, whose career has halted. He is bitter about it. He knows he has ability, and cannot realize why he is standing still.

The fact is that the manager of the firm for whom he works, and in whose hands lies promotion, does not like him. He—the manager—is "old-fashioned"—courteous and chivalrous to all women. It jars on him to hear women talked of cynically. And that's what the young man does!

"There's not much good about a man who has nothing good to say about a woman," says the manager. And the young man is not promoted. He is checked, because he couldn't check his cynicism.

Another young man has checked himself, because he has adjusted, and too correctly, his "duties" and his "rights." It is his duty to be at his desk at 9 a. m., and he is there. It is his "right" to leave his desk at 5:30—and he leaves it to the minute.

The Clock Watcher
Five minutes longer, and his work would have been done. But he goes! That's why he is still at the same desk, and not a better one.

Another type of self-checker is he who cannot wait. He wants to get on so quickly, and thereby annoys those above him so much that human nature being what it is, they keep him back. It must be remembered that in this competitive world, the old are fearful of the too-fast advance of the young.

Finally, there is the self-checker who has halted himself because he lacks tact. He may have ability, but what a man is carries almost as much weight as what a man does. Tact commands a man personally. He makes no enemies. Lack of tact creates them and they get in his way. So do not check yourself! It is hard to get on if you yourself stand in the way!

AIRPLANES USED TO SPOT FISH AT SEA

French Fisher Fleets Adopting Modern Methods of Locating Their Prey

Radio and "spotting" from aircraft promise to revolutionize the age-old business of French fisher fleets in the North Sea. Wireless as an adjunct to both fishing craft operations and marketing is already an established practice. Spotting of shoaling schools by naval airmen and instant radio reports to the fishing fleets is in the experimental stage off the French coast near Rochefort.

France is fostering the old, old industry jealously. The current French budget provides the equivalent in francs of \$5,000,000 to go into the fishing fleets and special port works like refrigeration. Young men with progressive ideas are being encouraged by the government to turn to the sea and its creatures for a livelihood. Fishing has been modernized under such stimulation until the slow-moving folks of English fishing communities have felt the pinch of cross-channel competition and are urging the study of radio application to their fishing craft.

Through wireless touch with market condition, French trawlers in-bound with heavy cargo are steered clear of ports where markets have been glutted by earlier arrivals. Skippers are able to determine at sea where their particular catch will bring the best prices.

More than that: Trawlers hundreds of miles away on the Iceland and Newfoundland banks are marketing by radio almost as the fish come in over-side. Messages exchanged with brokers in the fishing ports are followed by broker sales to dealers, and fish taken thousands of miles away are consigned to particular tables of Paris or elsewhere as they leave the water.

One of the problems of the coming age is to persuade the people that the hoe is as interesting as the golf club.

Chicago and North Western System C. & N. W. Ry. C. St. P. M. & O. Ry. Freight Rates and Valuation

Wide publicity has been given to the statement that the value of all the railroads of the United States does not exceed \$12,000,000,000, and that if such valuation had been used during the past three years in making rates all freight rates, including those on farm products, would have been materially reduced.

That statement disregards the railroads' right under the Federal and State Constitutions to earn a fair return on the value of their property, and denies the validity of the valuation made by the Interstate Commerce Commission.

It also disregards the fact that the railroads during the 34 months prior to January 1, 1923, did not earn 4 per cent on \$12,000,000,000, although authorized to earn 6 per cent on \$18,000,000,000.

If however, a valuation of \$12,000,000,000 had been made the basis for rates instead of the valuation found by the Commerce Commission and the reduction had only applied to freight rates, that reduction could not have exceeded 2.1 per cent of the rates collected in 1922. This conclusion is emphasized by the following facts:

GROSS FREIGHT REVENUES OF ALL CARRIERS FOR YEAR 1922	\$4,007,014,655
NET INCOME OF ALL CARRIERS FOR YEAR 1922	776,665,960
5 1/2% RETURN ON ASSUMED VALUATION OF \$12,000,000,000	690,000,000
EXCESS OF NET INCOME OVER THE RETURN ON THE ASSUMED VALUATION	86,665,960

A deduction of this excess of \$86,665,960 from the total gross freight revenues of \$4,007,014,655 would have reduced the gross freight revenues only 2.1 per cent. If this reduction of 2.1 per cent had been applied to freight rates, with no reduction in passenger fares or other charges, it would not, in fact, have increased the amount received by the farmer for his products.

GRAIN

A reduction of 2.1 per cent in freight rates means nothing to the individual shipper unless expressed in units with which he is familiar and be large enough to be recognized in commercial dealings. During the year 1922 the Chicago & North Western Ry. Co.'s average haul and rates on grain were as follows:

	Average Haul	Average Rates per Bushel	Reduction per Bushel
Wheat	197 miles	7.14 cents	1.5 mills
Corn	256 miles	7.25 cents	1.5 mills
Oats	210 miles	3.29 cents	0.7 mills

A reduction of 2.1 per cent in this company's freight rates would, therefore, have reduced its wheat rates 1 1/2 mills, its corn rates 1 1/2 mills, and its oats 7-10 of one mill per bushel.

Experience shows that grain does not vary in price at country stations by less than one-half cent per bushel and ordinarily by not less than one cent per bushel. As a result, the assumed reduction in rates on corn and wheat of less than one-sixth of a cent per bushel would not have resulted in the increase of a single cent to the producer of grain.

LIVE STOCK

	Average Haul	Rates per Cwt.	Reduction of 2.1%	Reduction per Animal, Cents
Cattle	240 miles	23 cents	4.9 mills	4.9
Hogs	210 miles	24 cents	5.0 mills	1.0
Sheep	352 miles	26 cents	5.4 mills	0.5

A reduction of 2.1 per cent would have reduced the rates on cattle less than five cents, on hogs one cent, and on sheep one-half cent per animal, assuming cattle weigh 1,000, hogs 200 and sheep 90 pounds.

Such reductions mean little or nothing to the average producer of farm products, but a loss to the railroads of over \$86,000,000.

M. N. Aubrey
President

Strictly Fresh Country EGGS per doz. 29c

The Basket Store

Formerly North Shore Coffee Co.
7 So. St. Johns Avenue PHONE 1723 Highland Park, Illinois

Fancy White Potatoes per 15-lb. peck 29c

Rhubarb FANCY HOME GROWN 3 lbs. 25c

A TRUCK LOAD OF Strawberries

TO ARRIVE EARLY SATURDAY MORNING and be sold at WHOLESALE PRICES. Buy Berries here that are fresh and notice the difference.

Butter 45c

ROSE BRAND BEST BRICK CREAMERY The finest obtainable. Per lb.

Bargains in Fresh Southern Vegetables			
Fancy Home-grown ASPARAGUS per large bunch	19c	Fresh Ripe Tomatoes per pound	25c
Iceberg LETTUCE Solid heads	20c	New Green or Wax Beans per quart	18c
		Fancy Leaf Lettuce per large bunch	8c
		Fancy New Carrots per bunch	7c
		New Green Onions per bunch	5c
		Sweet Green Peppers Three for	10c
		New Beets per bunch	10c
		New Cabbage, solid heads per lb.	8c
		New Southern Radishes per bunch	10c
		Water Cress per large bunch	5c
		Fancy Cauliflower large heads	35c * 45c
		Fancy New Spinach Two lbs. for	25c
		New Peas per pound	20c
		Fancy Sweet Potatoes Four lbs. for	25c
		Washed Carrots Three pounds for	10c
		Washed Parsnips per pound	7c
		Large Green CUCUMBERS each	10c
		Fancy crisp CELERY large stalk	15c

New Potatoes 25c

BUY THEM HERE SATURDAY AT 8 Pounds for					
Sweet Calif. ORANGES per doz.	25c	Ex. Large sweet navel ORANGES per doz.	59c	Ex. Large Sweet Florida ORANGES per doz.	69c
Fancy Winesap APPLES 3 lbs. for	29c	Fancy Ripe BANANAS per lb.	10c	Sweet Calif. CHERRIES per lb.	45c

Apples 4 lbs. for 25c

Grapefruit 4 for 25c

Pineapples 20c