

\$100,000.00

Ready to Loan on Improved Real Estate in Lake County

Our announcement of two weeks ago to the effect that we had ready \$100,000.00 to loan on Real Estate brought many inquiries.

We repeat the announcement because our deposits represent the accumulation of funds deposited by the people of Highland Park and Lake County and we therefore are desirous of loaning these funds on safe security and in the same territory.

If you are interested, we suggest that you favor us with your application at the earliest possible date.

The Highland Park State Bank

Resources over \$800,000.00

Frank J. Baker,
President

J. M. Appel,
Vice President

C. F. Grant,
Cashier

FORD

THE UNIVERSAL CAR

320,817

Have been built and actually delivered to retail buyers since August 1st, 1916. These figures--320,817--represent the actual number of cars manufactured by us since August 1st, 1916, and delivered by our agents to retail buyers.

This unusual fall and winter demand for Ford cars makes it necessary for us to confine the distribution of cars to those agents only who have orders for immediate delivery to retail customers, rather than to permit any agent to stock cars in anticipation of later spring sales

We are issuing this notice to intending buyers that they may protect themselves against delay or disappointment in securing Ford cars. If, therefore, you are planning to purchase a Ford car, we advise you to place your order and take delivery now. Immediate orders will have prompt attention.

Delay in buying at this time may cause you to wait several months.

Enter your order to-day for immediate delivery with the authorized Ford agent listed below and don't be disappointed later on.

Prices: Runabout \$345, Touring Car \$360, Coupelet \$505, Town Car \$595, Sedan \$645, f. o. b. Detroit

Ford Motor Company

A. L. McPHERSON

Corner Park and St. Johns Avenues,

Telephone 140