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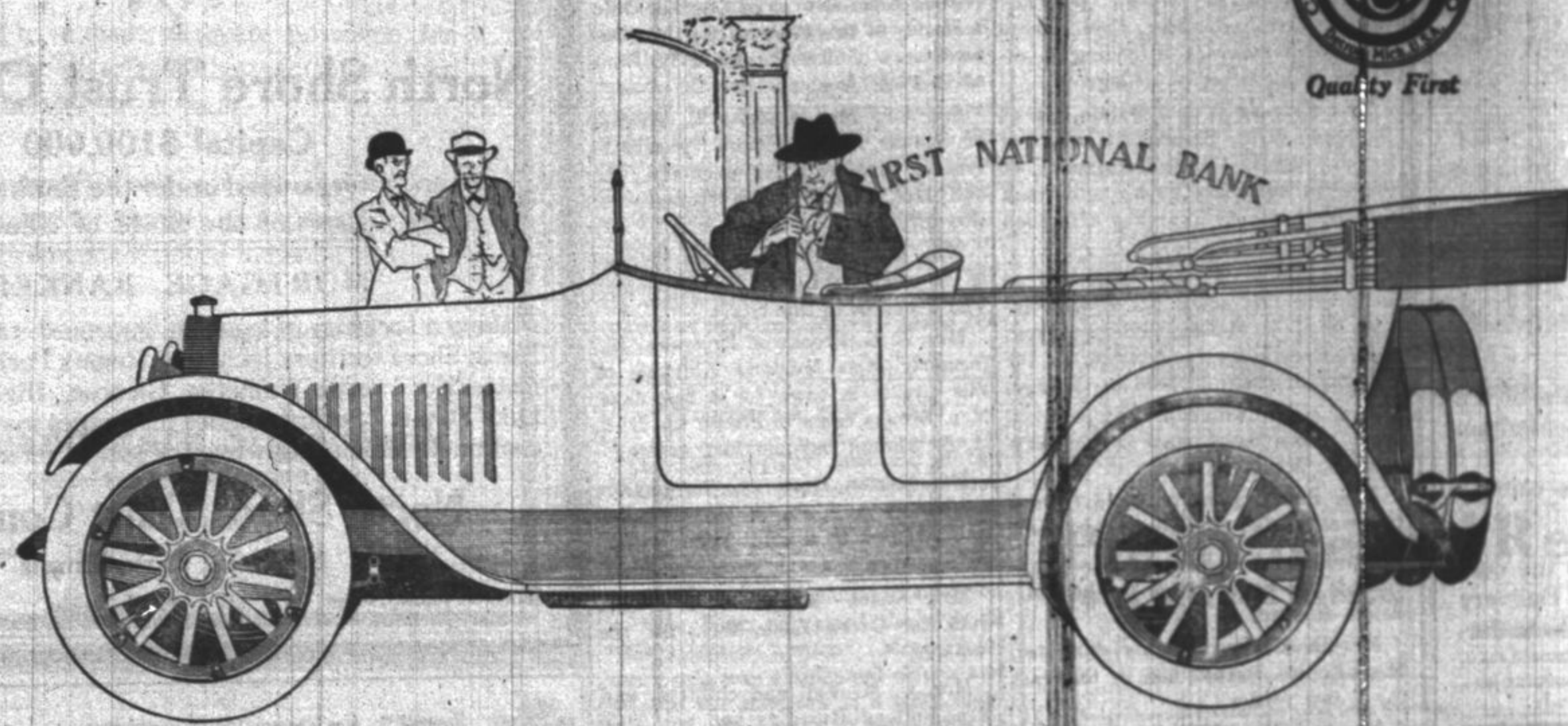
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ABILITY

That's the one word that fully describes the 3400 r. p. m. Chalmers

A man came in to my place the other day and said:

"What! a 3400 r.p.m. Chalmers at \$1090. I never knew Chalmers built a car under \$2,000."

So many ask the same question. We never feature price in big type. We don't sell price. We sell a car first; then tell how much it costs afterwards.

I suppose we lose some sales that way. But, of course, we have a car of such decided quality, of such extraordinary ability, of such terrific power from an engine that you wonder where it all comes from—well, we just don't know how to talk price when so many other things bob up in our minds.

Now take power. Here it is rated at 25.3 H.P. when you buy your license. You get her out in mud, or sand, or on a hill—and bang, you can just double that figure.

You have got just about 100 per cent more power than we give her credit for.

Of course, lots of cars have great big power. But with most of them you've got to pay the piper every time you use it. Those big power cars have great big engines mostly, and great big engines have a terrific appetite for gas. You know, I don't need to tell you.

This 3400 r.p.m. Chalmers has an engine in her that's got the kick.

You step on the accelerator button, and zip! You never saw such spunk.

And not only power, but she gets away like a scared horse. I have to watch my foot when it is on the little button. First thing I know I am going too fast.

That's what the boys back at the Chalmers plant call "acceleration." I call it "pep." That's my language.

I used to sell a lot of cars in days gone by in simply stating the price.

Now it is all different.

People are buying cars more intelligently. They want what they call ability. There are too many cars that look alike and have the same price tag on them. The only thing that separates them is ability. There's all the difference in the wide world between cars when you look at them this way.

One car is sluggish like a ploughing horse. Another has got a light foot and gets under way without taking a quarter mile to get into high.

Why, with this 3400 r. p. m. Chalmers I forget once in a while and actually start her on high.

There aren't many cars that ever do that.

Then she runs so everlastingly quiet I am always a little bit suspicious of her—like a fellow who doesn't talk much, but usually delivers.

She's got anything in this town beat. So far I have yet to meet her equal in "pep." She's got everything from get-away to a twister on a hill.

Then when you come right down to look at her, you will have to admit she's got blue eyes. She's beautiful.

The big-town people have all fallen for her this year. I got a letter from the factory the other day telling me they had shipped 18,000 since December 1.

And there are thousand of orders unfilled.

Take a friendly tip and get your order on file now. I don't want to see you disappointed by delayed delivery right in the best part of the driving season.

You folks who have driven a lot will see the difference in a jiffy. Come on down and try her out. She's there.

A. G. McPherson

A. G. McPHERSON
Highland Park Garage

Marie, Loretta and Ruth Kress, Eida Horenberger, Mildred Whiting, Lela Glynn, Ileana Kent and Edith Anderson.

Mrs. J. C. Wolff entertained a number of her Chicago friends at her home on N. Lincoln Ave. Thursday afternoon.

The Annual Union Commencement Exercises of the Deerfield, Everett and Wilmot Schools was held in the Deerfield Grammar School Assembly Hall Thursday evening. The program consisted of invocation by Rev. C. Orsborn, piano solo by Mr. C. Thomas of Chicago, Virginia Easton gave the class welcome, which was followed by songs by the grades, "The Brook," "Pippa's Song." A very interesting address was given by Mr. F. Townley, Willard Sokup gave the valedictory and the presentations of the diplomas by Mr. J. A. Reichelt, Jr., president of the Board of Education, concluded the program. Among the graduates were Raymond Meyer, Oscar Edstrand, Willard Sokup, Diana and Petronella Franklin, Mildred Biederstadt, Agnes Carolan, John Beckley, Louis Adams, Virginia Easton, Mary Bonson, Gertrude Beckley and Ella Hagi of Deerfield, Estelle Meyer, Whitney Rockenbach and Mildred Beckman of the Wilmot School, Raymond Yore and Joseph Seyl of Everett School. Diana Franklin received the only 100 in arithmetic given to pupils in country schools in the county.

The Mu Sigma Chi was entertained by Miss Arline Bleimehl Friday evening. Mrs. R. E. Pettis was awarded the first prize at cards and Miss Hermina Haunschild the consolation prize.

Mrs. Robert Scott of Libertyville entertained the Five Hundred Club at her home Tuesday afternoon.

Misses Ruth and Lulu Meyer of Chicago were the week-end guests of the Misses Edith and Sigrid Anderson.

Next Friday evening, June 16th, a farewell lawn social will be held at the residence of Mr. and Mrs. Jack Antes, who intend to move to Seattle, Wash., in the near future. The members of the St. Paul's League will serve ice cream and cake. Everybody is cordially invited. Those who find it too cool outside will be welcome in the Antes residence.

Next Sunday will be Children's Day at the St. Paul's Church.

Mr. William M. Sellar and Miss Leona Gertrude Gastfield were married at the home of the bride's parents Saturday evening. Rev. Lueder performed the ceremony. The young couple will make their home in Highland Park.

Deerfield P. T. A.

On account of the protracted rain of last week the Farmer's Institute which was to have been held on the Grove Farm, convened in the Assembly Hall of the Grammar School Saturday afternoon. An excellent demonstration of canning interesting to both sexes was given by Mrs. Hatch, who canned rhubarb, strawberries, beans, beets, chard, carrots, asparagus and chicken for the delectation of her audience. Pertinent to the season the remainder of the time was given to the discussion of good roads. Mr. Hall of the Associated Roads Organizations of Chicago, instead of "Good Roads Edens," who had been expected, gave some interesting statistics. He said that Cook County paid 45 per cent. of the auto license money and that 75 per cent. of the money that Cook County pays is distributed in other counties, 45 per cent. of which comes to Lake County and that this county is the stumbling block between Cook County and Wisconsin, which have good roads. The operation of the Tire Law, the Bond Issue proposition and State Aid Roads with Perpetual Care were discussed at length by Mr. Hall, also by Mr. Louis Swift and Mr. Russell, members of the Good Roads Association of Lake County. Mr. Barnes of Forest Glen, President of the Cook County Farmers' Institute, gave a humorous account of his boyhood in this village. A program was given by the Grammar School pupils consisting of Folk Dances and a duet, "The Raggedy Man," by Willard Goldring and Pearl Peterson, and the reading of another of Riley's poems by Willard Goldring.

Ravinia School Notes

The eighth grade pupils gave "An You Like It" on Friday evening at the Village House. The scenery used for the occasion was painted by Miss Louise Darby, Mr. Lawrence Buck and Mr. Ralph Fletcher Seymour. The production was a very pretty one and attracted a good crowd of people. This week ends the school term.

Deerfield News Items

Presbyterian Church

"The Secrecy of God" was the subject of Rev. Orsborn's Sunday morning sermon. "Heroes" was the topic of discourse to the children. Miss Chrysler of Chicago sang an anthem. The evening service was of a special musical character. Mrs. Frank Peterson sang a soprano solo, "How Sweet is the Love of Jesus." Mrs. Orsborn and Miss Helen Shinleber sang a duet, "Blessed Saviour, Thee

I Love." Ralph Peterson played a violin solo, "Longing for Home," and Miss Chrysler sang "The Lord is My Shepherd," with excellent interpretation. The program was interspersed with some of the old hymns of the church familiar to the past generation. The K. K. class conducted the service.

A talk on the harmful effect of cigarettes was given by Mr. John A. Reichelt to the Bible School Sunday morning. Children's Day exercises have been postponed until Sunday, June 25th.

Misses Irene Rockenbach and Emilie Knaak attended the State Sunday School Convention at Springfield last week.

The Woman's Missionary Society will be entertained by Mrs. George Pettis Thursday afternoon.

Mr. Eli Ott of Geneseo is visiting Mr. Geo. Rockenbach.

Mr. Clarence Huhn gave a party for Mr. John A. Reichelt, who with his family will spend the summer in Boulder, Colo.

Mrs. Lois Croft of Chicago is the guest of Mrs. Elizabeth Hole.

Miss Lillian Schlie spent last week with her sister in DeKalb.

Mr. S. D. Nelson will attend the State Normal School at De Kalb this summer.

Miss Glynn will visit her father's home in Minneapolis.

Miss Kent returns to her home in Watounda.

Miss Eida Horenberger was the guest of Miss Gladys Fletcher of Golf Thursday and Friday.

Leonard Sorg of Newton, Kansas, is visiting at the home of his grandfather, Mr. J. L. Vetter.

Mrs. Floyd Gunckel and family, who have been visiting at the home of Mr. and Mrs. A. M. Gunckel of Galesburg for the past month returned to her home last week.

One of the pretty affairs of last week was the twelve o'clock luncheon followed by five hundred at which Mrs. R. E. Pettis was hostess at her home on S. Lincoln Ave. Wednesday afternoon. There were eight guests. The guest list included the Misses