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FRIDAY, FEBRUARY 8, 1901.

**Elements of Success.**

The following quotation is from a letter of Mr. Marshall Field to Rev. Newell Dwight Hillis, D. D. "In answer to your question, 'What do you consider the essential elements of success for young men standing upon the threshold of a business career?' I would say first, a young man should carefully consider his natural bent or inclination in his business or profession; in other words, take stock of himself and ascertain, if possible, what he is best adapted for and endeavor to get into that vocation with as few changes as possible. Having entered upon it, then let him pursue the work in hand with diligence and determination to know it thoroughly, which can only be done by close and enthusiastic application of the power at his command; strive to master the details and put into it an energy directed by strong common sense so as to make his services of value wherever he is; be alert and ready to seize opportunities when they present themselves. The trouble with most young men is that they do not learn anything thoroughly and are apt to do the work committed to them in a careless manner; forgetting that what is worth doing at all is worth doing well; they become mere drones and rely upon chance to bring them success. The business world is full of just such young men, content in simply putting in their time somehow and drawing their salaries; making no effort to increase their efficiency and thereby enhance their own as well as their employer's interest. There are others who want to do what they are not fitted for and waste their lives in what may be called misfit occupations; far better be a good carpenter or mechanic of any kind than a poor business or professional man."

**Annual Meeting of the I. P. A.**

The Illinois Press Association held its annual three days' session at the Lexington Hotel in Chicago last week. Some very interesting and instructive papers were read, notably by the president, A. C. Bentley, of the Pittsfield Times; Hon. Lafe Young, Des Moines, Iowa, and C. W. Bliss, of the Hillsboro News. There were others perhaps as interesting, but the writer was not able to attend all of the sessions.

On Thursday the members were the guests of Swift & Co., of Chicago. About noon five four-horse sleighs, drawn by magnificent steeds, reined up in front of the Lexington and about one hundred members of the association packed in and enjoyed a delightful ride to the stock yards. Here, as the guests of Swift & Co., we were treated to a magnificent dinner, after which, led by guides detailed for the purpose, we were taken all through the various departments of that mammoth packing house plant.

To give anything like a just description would take a whole issue of the NEWS-LETTER, and so we must forego that pleasure. The trip through the plant took between two and three hours, and proved of absorbing interest to the guests, many of whom, including the writer, had never before been through a large packing plant. A few of the many facts learned by us may give to the public some little idea of the enormous extent of this one company.

Their total distributive sales for 1900 exceeded \$170,000,000. The

needs of each pupil. It probably does not occur to the great mass of parents and school patrons, and seems not to occur to a large percentage of the pedagogical profession, that an educator may be of more value to his pupils in guiding them into right lines of life work, lines for which they are "fitted," and in which they will not "waste their lives in what may be called misfit occupations," than in the work of class-room instruction.

For a young man to find the right occupation means to possess two very important items of wisdom. First, to know the requirements necessary to succeed in the different vocations, and secondly, to know himself thoroughly, whether he has the qualifications suitable to this or that line of work.

"Gnothi Seanton" was a Greek aphorism credited to Thilo nearly six centuries before Christ, but it is as eminently wise advice now as then, and probably quite as difficult an accomplishment for young people to acquire. Every educator should as thoroughly study the needed qualifications in each and all the varied professions and employments of life as he studies the text books and subjects which he is supposed to teach. He should also be an admirable reader of human nature, and a master hand at developing character. Knowledge, like wealth, may be very convenient to have, but is not necessarily a source of happiness to one's self, nor does it always fit him to be valuable to the world around him. Character is the true objective point of all education, and the power to perform what one undertakes is a necessary qualification of success.

Two facts in connection with this letter stand forth for the painful reflection of the average citizen that does not desire to see his country ruled by absolutism in the form of corporations, nor by greed in the form of hardened and insatiable legislators.

1. The man who read this letter had no compunctions about making it public. He did not think it was disgraceful for a member of the Legislature to be a mendicant and proffered slave before a corporation.

2. None of the legislators that heard it thought it was remarkable or important that a railroad company should so brazenly avow its bribery of legislators.

Incidentally a bill to stop the whole pass infamy was defeated by 115 to 22.

This might be added to the brief catalogue of facts as the most suggestive fact of all.

Lay aside for a moment your partisan prejudice and your resolute and inveterate optimism, good citizen and cast your eye over these facts.  
 How do you really like them?  
 How do you interpret them?  
 Chicago American.

total shipments for the same year, 115,849 carloads. Of the manufactured product, lard, 245,773, 627 pounds; butterine, 12,149,348 pounds; oil, 64,465,671 pounds, and other items which we will not stop to mention. Taking all their packing plants together the largest number of cattle slaughtered in one day was 10,990; the largest number of sheep in one day, 19,195; the largest number of hogs, 27,386, making a total in one day's work of 58,294, to which may be added 34,222 in one day of poultry.

After our visit through the plant we were again very comfortably stowed away in the sleighs, and taken back to the Lexington Hotel. The following day the association elected officers for the coming year and adjourned.

Altogether the session was a very interesting, earnest, instructive and profitable one, and I doubt not that every member returned to his educational work with a more earnest purpose than ever before to make the world within his own radius the better for his particular journal.

**What Passes are For. Do You Ever Think About This?**

A member of the Illinois legislature read on the floor of the House yesterday the following letter from the general attorney of a railroad: "Your letter of the twenty-second to President Riply requesting annual over the railroad of this company has been referred to me. A couple of years ago, after you had been furnished with an annual over this line, you voted against a bill which you knew this company was directly interested in. Do you know any particular reason, therefore, why we should favor you with an annual this year?"

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 Chicago American.

"Gossip has made many a home a hell on earth; gossip has parted many husbands and wives; gossip has blackened and sullied the character of many poor girls; gossip has parted lovers who would have been very happy if it had not been for gossip. One little misstep, or one little indiscretion causes gossip to arise with a new strength and start on its mission. A gossip is about the lowest and meanest thing on earth."  
 —Ex.

**THE NEW LEAF.**

JAMES CAIRNS.

Divine assistance I implore,  
 Commencing this new year;  
 My steps to guide as heretofore,  
 My conscience to keep clear.

Be mine the straight and narrow way,  
 My aim be Truth and Right,  
 So shall sweet sunshine crown my day,  
 And soft repose my night.

Let patience, justice, faith be mine  
 Till life's vain pageants fade;  
 And still at Virtue's sacred shrine,  
 My ardent vows be paid.

Let peace serene around me bloom,  
 And gild Time's fading ray;  
 Then undismay'd I'll view the tomb,  
 And smile at life's decay.

The slave to vice may quake with fear,  
 Though siren charms invite;  
 No joy his dreary day shall cheer,  
 No sweet repose his night.

In vain shall spring revive the plain,  
 And glad the vocal grove;  
 The breast where baser passions reign,  
 No vernal raptures move.

He shudders at the whispering breeze,  
 Appall'd by guilt and fear;  
 In vain the dream of life shall cease,  
 Nor end his torments here.

Oh! then let Truth and Right be mine!  
 Till life's vain prospects close;  
 And still at Virtue's sacred shrine,  
 Be breath'd my ardent vows.

Some memories then I'll try to quell,  
 Some impulse to restrain;  
 Nor on the past shall further dwell,  
 Nor cause a needless pain.

So shall the friends I love below  
 Bedew with tears my tomb;  
 Round which the freshest sod shall grow  
 And choicest flowers shall bloom.

**Boy in Detective's Role.**

A 14-year-old boy played the role of a detective yesterday and secured the conviction of M. Duffy of Halsted and Fifty-Seventh streets on a charge of selling liquor to minors. Capt. Palmer, agent for the Lake Citizens' league, made the prosecution. Frank Ward was the name of the boy who furnished the information. The boy, who is an active worker in Garfield boulevard temperance circles, met a playmate named Pappé going to the saloon for beer. Pappé said he was going for milk and endeavored to elude young Ward by leaving the saloon through a rear door. He was seen by Ward, however, and a warrant was sworn out for the saloon-keeper's arrest. —Inter-Ocean.

And yet the Inter-Ocean believes in licensing an institution which is continually moulding boys into drunkards.

The Local News, of Winnetka, has this to say: "We regret to have to repeatedly remind delinquent subscribers that accounts due and past due should be paid at once. But the truth is that more than sixty per cent of the subscriptions upon our list are now delinquent and we simply must insist upon a clearing of the docket. Do not ask for bills. It's old. Each delinquent has had from one to six bills and it has only been a waste of time and money to send them. We must now do something to bring results. You will only need to refer to the date under your name to find the time to which you have paid. That was prepared at considerable expense and trouble for your convenience and to avoid the necessity of sending bills for such a small amount as a newspaper subscription. Refer to the date and if you are in arrears do us and yourself the justice of having that date changed." The editor of the NEWS-LETTER knows how to sympathize with the Local News in the matter of delinquents; if you call three and four years delinquent, and then talk about 60 per cent. Why, 90 per cent is easy with us. So you see, brother, we have been down there.

Out in Oregon the man who drinks liquor has to be licensed the same as the man who sells. The drinker's license is \$5 per year and every six months the names of licensed drinkers are published in the local papers.  
 —Ex.