

political and fraternal circles and is an active and earnest supporter of every movement which has for its purpose the advancement of the first interests of this his home town.

MISS E. L. ERSKINE,

DRY GOODS AND LADIES' FURNISHINGS.

Five years ago Miss E. L. Erskine established herself in business here and those who best know this lady's knowledge and especial fitness for the trade in which she is engaged are not at all surprised at the success which she has achieved. Starting in a modest way, bringing to bear excellent judgment in her purchases, studying the desires of her lady patrons holding her old customers and adding new ones, she has developed her business until to-day her store is the leading one of its kind along the North Shore. That Miss Erskine's success continues from day to day and her prosperity keeps pace with her exertions is sufficient evidence of this lady's mercantile ability.

The line of goods handled by Miss Erskine comprises millinery, dry goods, notions and ladies fancy goods and furnishings. Her stock is large, well arranged and attractively displayed and sold at prices that defy competition. The success that has been meted out to Miss Erskine is but the just reward of years of honorable dealings, living prices and real merit and THE NEWS is pleased to call attention to one who is so deserving of praise.

H. MILLS,

FRESH AND SALT MEATS.

The chief requirement of a first-class meal is a nice, fresh, juicy meat such as can always be found at the neat and tastily arranged meat market of H. Mills. He is acknowledged to be one of the best judges of stock hereabouts. He buys none but the choicest and keeps a neat, well-stocked market that it is a pleasure to visit. He has had an extended experience in his trade, and for the past nine years of his business career in our city has built up and retained the patronage of our most critical

people. At this market can be found the very best of everything known to the up-to-date meat and provision trade. Poultry, eggs, fish, game and butter can best be purchased here. Our readers will find Mr. Mills and his three clerks prompt, courteous and accommodating. The proprietor enjoys an enviable trade, and his reputation in our business world is of a high order, gained through years of square and intelligent dealings.

SCHNEIDER & COOKE,

JEWELERS AND OPTICIANS.

Everybody knows the value of a yard of calico or a bar of soap, though but few people can judge intelligently of the value of a watch, a gem or articles of jewelry, hence they are obliged to rely upon the statements and representations of the merchant from whom they purchase articles of this character and woe be to him if he misleads the customer. Messrs. C. M. Schneider and E. M. Cooke have recently come from Chicago and opened for the inspection and patronage of the people a magnificent line of jewelry and optical goods. These gentlemen have come to Highland Park bearing the highest recommendations, and have by their timely location and liberal investment shown themselves worthy the consideration of our people. They are men of long experience in the jewelry and optical goods trade and are prepared to supply the wants of our most critical people. Their beautiful stock of bright new goods will repay examination. They make a specialty of society emblems and charms, carrying a fine stock. A full line of musical instruments and musical merchandise is also carried. Their adjusting and repair department will be in competent hands, and a trained ophthalmologist will correct errors of vision and supply and fit glasses and spectacles. Their store, is centrally located in the Basye Block, to which our readers are cordially invited. THE NEWS without hesitancy predicts for our new neighbors a prosperous and agreeable business career.

HARTROUFT & SOLLENBERGER,

CONFECTIONERY AND CIGARS.
OIL AND GASOLINE.

This attractive and well-stocked confectionery and cigar store is one of the best patronized and most popular business places in this city. The proprietors thoroughly understand the particular trade of this community and every effort seems to be made to meet all requirements. In addition to a fine and fresh line of pure confectionery, this store contains an assortment of the most popular brands of cigars, tobaccos and smokers' articles. Great attention is paid to the selection and display of fancy candies, etc. A well-kept soda fountain dispenses cooling beverages and ice cream is served and sold in any quantity. This business was established by the present proprietors in '97 and they deserve great credit for the manner in which the business is conducted. A few months ago this firm purchased the local business of the Sovereign Oil Co., of Waukegan and now handles the anti-trust Pennsylvania Oil Co.'s "Aolin" oil and "Champion" 74° gasoline. Their wagons run to all parts of Highland Park and vicinity and they are receiving a splendid and well merited trade in this important line.

C. P. SULLIVAN,

PLUMBING, GAS FITTING AND SEWERAGE, HIGHLAND PARK.

This business was established here three years ago in response to the urgent demands for a first-class plumbing concern in Highland Park and the large, lucrative trade already built up by Mr. Sullivan shows that he chose the right time and the right place to embark in business. He is in all respects

