

TELL IT OUT.

Don't sit down and wait for trade,
 'Taint the way,
 Get a hustle, make a show,
 Push your business—make her go,
 Don't sit down and wait for trade,
 'Taint the way,
 'Taint the way,
 'Taint the way.

If you've got something to sell,
 Tell it about.
 Let your neighbors see you're "fly,"
 Get up "bargains," don't say die.
 If you've anything to sell,
 Tell it out,
 Tell it out.

Folks won't know you if you don't
 Advertise.
 Keep things movin' every day,
 Talk about it; that's the way.
 Folks won't know you if you don't
 Advertise.
 Advertise.

—Our Colored Muse.

LOAN ASSOCIATION MEETING.

On Monday, February 1st, the stockholders of the Highland Park Building, Loan and Homestead Association held their Ninth annual meeting for the election of three directors to serve for the three ensuing years, and John C. Coe, Wm. Grant, and Kenneth R. Smoot were unanimously re-elected.

The annual report of the Association was presented and considered. The showing was a particularly flattering one, especially when considered in the light of so many unfortunate associations which have gone to the wall during the past few years. This association has done business in our midst for nine years and has not yet acquired title to a single piece of real estate by reason of injudicious loans. This speaks volumes for the conservatism and good business judgment of its directors.

On Friday evening, February 5th the Board of Directors met and elected officers for the ensuing year. Mr. John C. Coe was tendered the re-nomination for president, but declined, he having already served the association in that capacity since its organization, and now felt that some younger member of the board was entitled to the honors (and burdens) of the office. Mr. Coe will remain upon the board of directors and thus the association will not be deprived of his valuable services as adviser.

The make-up of the board of directors for the ensuing year is as follows: C. G. Phillips, president; H. G. Dickinson, vice president; William Grant, treasurer; K. R. Smoot, attorney; John C. Coe, E. Lindstrom, H. C. Basye, Charles H. Baker and Fred Greenslade. D. A. Holmes continues as secretary.

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...THE....

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