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Royal LePage Meadowtowne Celebrates 95th Anniversary



This year Royal LePage is celebrating its 95th Anniversary since founder Albert LePage started a business on the guiding principles of customer service and innovation. Albert E ("Eddie") LePage became the first full-time Canadian real estate sales representative in 1913, launching what is now a network of more than 13,000 sales representatives in 600 locations across Canada. During the past 10 years, Royal LePage has doubled in size and tripled its share of the Canadian residential real estate market to 20 percent.

In the early years, from 1913 to 1953, A.E. LePage revolutionized the Canadian real estate industry by being the first to have outbound property showings by automobile, detailed description listings in newspapers, and by using film to showcase fine homes. He helped establish the Toronto Real Estate Board and helped found the Ontario Real Estate Association to organize real estate activities, promote higher industry standards, protect the public and preserve property rights.

Over the next 2 decades, A.E. LePage expanded strongly into commercial real estate, operating today as Cushman & Wakefield LePage and began offering a new service to help companies across Canada with employee relocations, which operates under Royal LePage Relocation services today.

In the 1970's, A.E. LePage became a national real estate company, acquiring smaller companies across Canada and adding new services. It launched the Carriage Trade luxury properties program, the Town and Country Catalogue and the quarterly Survey of Canadian House Prices. In 1984 the company merged with the real estate arm of Royal Trust to form Royal

LePage, making it the largest real estate brokerage company in the country. Royal LePage offered a franchise system in 1994, which attracted Johnston & Daniel and Royal LePage acquired Realty World Services in 1997.

As the internet began to impact organized real estate in the 1990's, Royal LePage launched www.royallepage.ca, which received more than a million hits per month in 1995, introduced "virtual realty" tours on its website and launched the Royal LePage Intranet featuring a referral directory, art gallery, chat rooms and more. In 1998 Royal LePage also launched the Shelter Foundation, providing financial support to over 150 local women's shelters and offering education on violence prevention.

In the new Millennium, Royal LePage Franchise Services Fund was listed on the TSX, Royal LePage acquired Groupe Trans-Action and Brookfield Real Estate Services, new owner of the Royal LePage Real Estate network, acquired the Quebec-based La Capitale Real Estate Network. Today Royal LePage is Canada's oldest and largest real estate company!

We at the Georgetown and "Apple" (Brampton) Branches of Royal LePage Meadowtowne Realty, Brokerage, are proud to be associated with Royal LePage, and we have 39 dedicated Realtors who subscribe to the original guiding principals of customer service and innovation. Our Company's purpose is to lead the industry as the recognized premier provider of the "Full Service" real estate experience to our clients and our community. We invite you to call on us for all of your real estate needs.

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