

Our Customers Have Saved Enough to Buy 100 of These Cars!

SAVE up to \$12,720 when you sell your home

1% TOTAL COMMISSION

• Full MLS Realty Services • Proven Results • NO Gimmicks •
Savings based on comparison to traditional 5% commission on a \$300,000 home, including GST

www.HomeAtEase.ca to see over one thousand of our recent sales.



Call Central
416-222-HOME[4663]
to get in touch with the local specialist.

\$326,500 Open House Mar 4, 2-4PM



63 Russell St

Lovely Detached, 3 Bdrm, 3 Baths, Walkout, 29 x 119 ft lot

\$519,900 Cash back \$10,398*



10 Midnightsun Tr

Det 5 Bdrm, 4 Baths, Hardwood, 9 ft ceilings, sep entrance to bsmt.

\$349,800 Cash back \$6,996*



61 Penbridge Circ

Det, Beautifully landscaped, hardwood, gas fireplace, Upgrd Kit.

\$474,900 Cash back \$9,498*



146 Bonistel Cres

Det 5 Bdrm, Upgrd Kit, W/O to Ravine, approx 3200 sq ft.

\$466,900 Cash back \$7,298*



50 Maddybeth Cres

Det 4 Bdrm, Hardwood, Crwn Mldg, Gas fireplace, Marble foyer.

\$425,000 Cash back \$8,500*



21 Redearth Gate

Det, 4 Bdrm, Sep entrance, Hardwood, Walk out, Fireplace.

\$411,000 Cash back \$8,220*



14 Raybeck Crt

Det, 4 Bdrm, Quiet Crt, Pie shaped Lot, walk out, 3 Baths

\$387,900



29 Braddock Dr

Det, 5 Bdrm, 4 Baths, Large Family room, Sep Entrance.

\$369,900



3 Four Seasons Circ

Det 4 Bdrm, 3 Baths, Gas Fireplace, Sep Ent, Main Fir Laundry.

Not intended to solicit properties currently listed for sale, or interfere with or induce a breach of any existing agency agreement. ©2007 Home@Ease Realty Inc., Broker
*Buy a Home@Ease Listed property directly from Home@Ease without going through another agent and get 2% of the final sale price back. Advertised cash back based on current listing price only.

Getting Ready to Buy a Home

The most important thing about buying a home is being properly informed and knowledgeable before you start. The reason for this is that once you start on this adventure many factors will come into play. The speed at which real estate moves in this market can be overwhelming because you have to make decisions quickly. If you are prepared, you are in a good position to make those decisions.

First, make sure you know how much you can spend. Visit your bank or mortgage broker to get competitive interest rates and the maximum you can spend. We advise that you never go close to that number, but stay within your comfort zone.

Second, pick your location and prioritize areas by A, B and C. Create a wish list of things you absolutely "must have" and another list of "things that would be nice to have". Although you will try to find the house that has everything, it is a process of elimination not selection. When you are ultimately ready to make that decision usually you will trade off a few things that are not as important, to get the most important like location, lot size and square footage.

Third, choose a real estate sales representative (agent) to work with. If you work with one person, this agent should be dedicated to listening and learning what you want and finding it for you. An experienced agent has extensive knowledge and success in listing and selling homes. If you are buying a home, it is likely that you are also selling your home. The Buyer Agency Contract ensures dedication and loyalty on both sides of the relationship. You, your family and your agent should have a close comfortable relationship.

Starting out with these three criteria will help you not only find that next home, but also create a pleasant experience. After all this should be a really exciting time for you and your family.

Remember if you are a couple view houses together, this makes it easier to discuss the pros and cons as you are going through the house and will make the decision to buy quicker and easier. Often the best homes sell quickly before the other has a chance to go back and have a look.

Open houses and looking through the real

REAL ESTATE CORNER

Lynn and John Drewry

estate ads are a good way to familiarize you with the market. However open houses and ads only represent the "tip of the iceberg" as far as homes on the market. You should always be viewing the great majority of other homes on the market with your agent. The great homes sell fast sometimes before the open house or the ad. Only a small number of agents have open houses or advertise their listings.

A good agent will get you out quickly to the types of homes you are looking for as soon as they are listed. You are relying on your agent to help you through this process using professional knowledge and experience to guide you to the best decision for you.

A great agent will be experienced and successful in negotiating and presenting your Offer. This is particularly important if you find yourself in competition (multiple offers) to buy a home. When competing, the most important issues are fewest conditions, highest price, deposit and closing. Good luck in your adventure!

We encourage you to send us your questions and ideas for future articles at john@lynnandjohn.ca or 905 873-0440.

Lynn and John are with Re/Max Realty Specialists Inc., Brokerage, one of the largest Re/Max franchises in Canada with 5 offices and over 480 sales representatives. Lynn and John work and live in Georgetown and have enjoyed a successful business in real estate during the last 12 years. John is a Broker and Chartered Accountant (FCA).

OPEN HOUSE - SUNDAY, MARCH 4, 1-4 P.M.
11833 SIXTH LINE



BEAUTIFUL COUNTRY SETTING MINUTES FROM TOWN & 401

- 4000+ Sq. Ft.
- Six Bedrooms
- 4 Washrooms
- 3 Fireplaces
- Gorgeous Kitchen
- Formal Living Room
- Family Room with Hardwood Floors
- Finished Lower Level
- Inground Pool
- Geothermal heating/AC
- Municipal water

Asking \$729,900



TRI-SPLIT!

- Great location
- 3-4 Bedrooms
- Broadloom over hardwood
- Ground Floor Family & Rec Room
- In-ground Pool 14' x 28'
- Double Paved Driveway
- Garage & Carport
- Immediate Possession

Asking \$339,900

JIM BROADLEY
Sales Representative

905
456-1000

RE/MAX
Realty Services Inc. Brokerage

OPEN HOUSE SUNDAY 1-4 P.M.
78 IRWIN CRES.

\$349,900

BUNGALOW WITH FAMILY ROOM
Fabulous renovated bungalow on a quiet crescent. Features include 2 gas fireplaces and a wood burning stove, cent air, main floor family room, huge living/dining room, heated inground pool, upgraded windows, built-in kitchen appliances, 5(total) bedrooms, 34 ft rec room and lots more. Irwin Cres is off Delrex immediately west of Mountainview. Check out www.jimbroadley.com/78_irwin.htm

\$369,900

SPACIOUS QUALITY HOME
15 CALVERT DRIVE
Beautiful, 4 bedroom, 3.5 bathroom, detached home with an awesome finished basement on a quiet street within walking distance of the Mall. Features include main floor family room, large eat-in kitchen, formal dining room, 2 car garage with inside door, full master ensuite bathroom, central air and 5 appliances. Check out www.jimbroadley.com/15_calvert.htm

Email: jbroadley@trebnet.com Web site: www.jimbroadley.com

OPEN HOUSE
34 BONNETTE STREET, ACTON
SAT. MARCH 3 & SUN. MARCH 4
2-4 P.M.

Hwy. #7 to Tanners, north to Bonnette

UPGRADES GALORE, 2 YEARS NEW
\$282,900

3 bed. detached beauty. Hardwood, ceramics, g as fire-place in fam. room with walkout to fully fenced yard. Master has walk in closet & 4 pc ensuite. You have to see it. Call Elaine Blair or Mike Cooke 905-877-5165.

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email. fharrison@sutton.com

Lindsay Veltman
sales representative
Youth and Enthusiasm
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