

Johnson Associates
HALTON LTD., REALTOR

Elizabeth Doell
Sales Rep.



(905) **877-5165** Local/Toronto
E-mail: edoell@trebnet.com

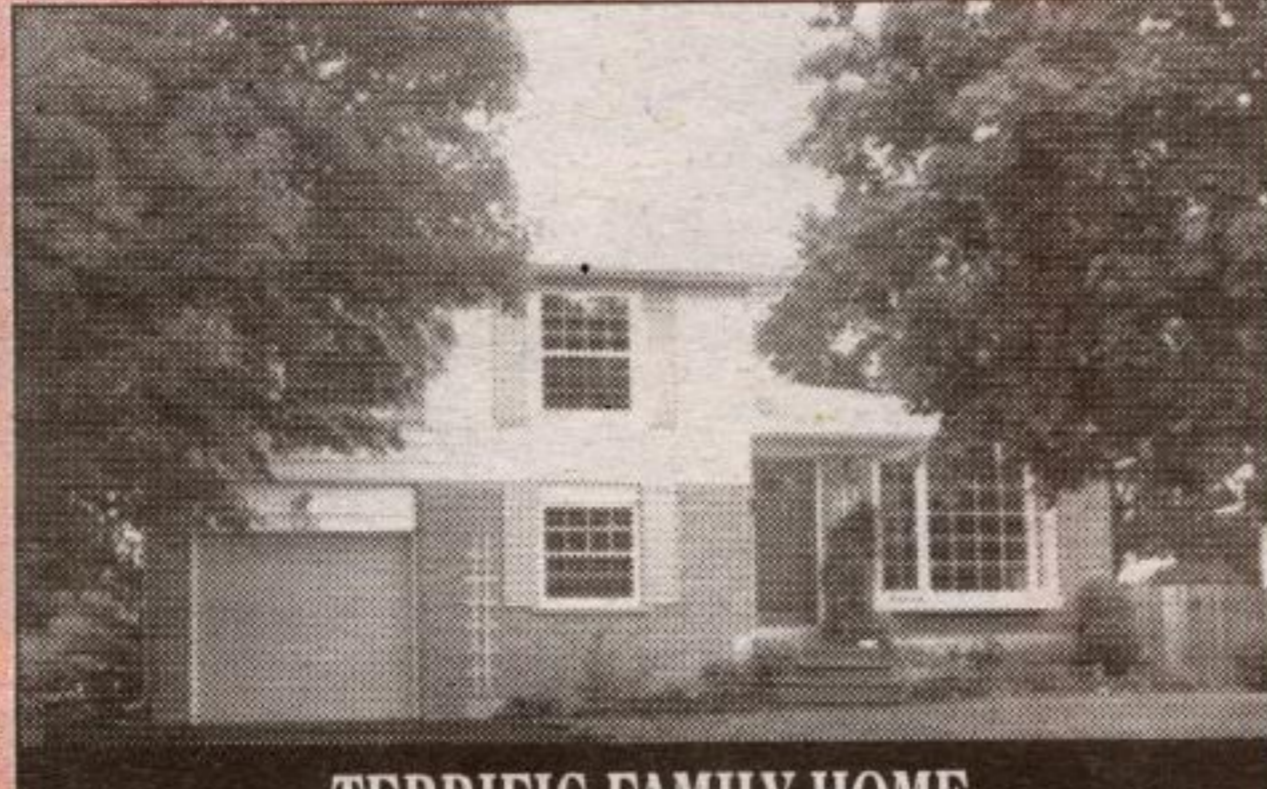


FABULOUS FREEHOLD!

Gorgeous updated and upgraded unit. Huge kitchen with hardwood floors. 3 bedrooms plus a finished basement, 2 gas fireplaces, 4 baths and more!!

05-477-30

Call *Elizabeth Doell** to view this home.



**TERRIFIC FAMILY HOME
DYNAMITE NEIGHBOURHOOD! \$319,900**

Updated and upgraded 3 bedroom home on a huge private lot. Hardwood floors, fireplace, main floor office, finished basement, master bedroom with ensuite bath! A great offering.

05-472-30

Call *Elizabeth Doell** to view this home.



QUALITY - CLASS - CURB APPEAL

Tremendous offering at \$459,900. 2800 sq. ft. finished top to bottom in and out. Huge kitchen and family room, 4 bedrooms, 4 baths, finished basement. Wow!

05-550-30

Call *Elizabeth Doell** to view this home.



**LAST LOT AVAILABLE IN EXCLUSIVE
ESTATE! 5.4 ACRES! \$349,900**

Fabulous lot located close to town, just north of the Glen. Pond, trees and rolling land surrounded by 40 acres private parkland exclusively owned by the property owners in this wonderful small development. Act today, this is an opportunity of a lifetime.

05-552-VL

Call *Elizabeth Doell** for more information.

RENTALS • 1 & 2 bdrm suites in Rockwood, starting at \$650/mth
• 2 bdrm suites in Acton. Private Yard. Available Sept. 1 • House for rent in Georgetown

Tips to finding a great real estate agent

Although many consider buying or selling a home to be an overwhelming process, with the help of a qualified real estate professional, it can actually be an enjoyable experience. A first-rate real estate agent will have an excellent working knowledge of the local real estate market, great customer relations skills and the support of a large real estate company and its services, a priceless resource when you're pondering everything from legal and financial options to curb side appeal. But the question remains, how do you find a good real estate agent?



Ilena Palmieri-Kosiak

Just like buying a car, when buying a home, the best way to begin is to know what you're looking for. It is important to work with an agent who is an experienced negotiator who will be able to manage offers and counter-offers. An agent who is familiar with the neighbourhood you are interested in is vital, as he/she can provide you with information about local real estate values, taxes and amenities. Equally important is an agent skilled in the legal and financial options of home purchasing, as well as home inspection and contracting services. This will not only save you in pesky legal fees, but also from the ensuing headaches. Of course, to speed up your home search process, you should work with an agent who understands your needs and wants - this way time will not be wasted viewing homes that do not match your specifications.

A knowledgeable real estate agent is just as important in the home selling process and can assist you in obtaining a competitive price by accounting for neighbourhood real estate values and by establishing a marketing strategy. You are best to work with an agent who is an expert in the home selling process and can advise you on your rights, options and obligations. Similar to buying a home, an agent who can negotiate with the best can assure you of the best possible price.

Once you know what you want from your agent, the next step is to know where to look for one. As always, a good route is to ask friends and

colleagues for their recommendations. The Yellow Pages and real estate websites are other ways to find an agent - www.royalpage.ca for instance is a site that features user-friendly agent searches in areas throughout Canada. Searching for names on advertising and marketing displays is another option, but don't rely solely on the glitz and glamour. Often, the busiest agent in town isn't necessarily the best choice.

Beyond all the skills a great agent possesses, the most important attribute is ethics. An agent with strong ethics will put your needs first, and do everything to make your home buying and selling experience a wonderful one. Who wouldn't want that?

Every effort has been made to ensure the accuracy of this article. However, the information provided is general in nature and those with specific questions should seek professional advice that meets their particular requirements.

Ilena Palmieri-Kosiak
is a Sales Representative with
Royal LePage Meadowtowne Realty
She can be reached at
324 Guelph Street, Georgetown
905-877-8262 or 1-866-865-8262 or by
e-mail at ilena@royalpage.ca



MARILYN WORRALL
Sales Representative

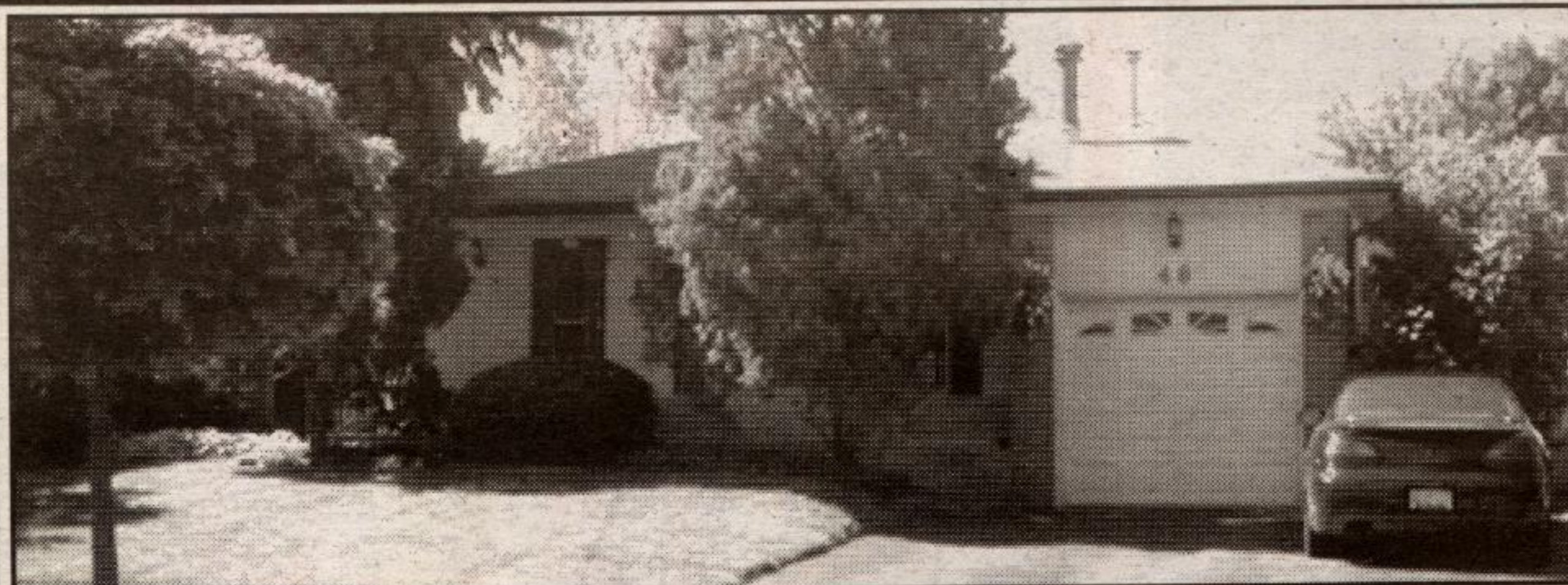
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NEW PRICE

LARGE FAMILY HOME

This "almost new" home in Rockwood Ridge has been designed to accommodate additional family. Separate entry, r/i wiring, completed 3 pc bath, high ceiling, extra windows, ready for your finishing ideas. Main portion of house is open concept living area, with fabulous cherry wood cabinetry, ceramics, w/i pantry & butler's cabinet. Long list of upgrades such as crown mouldings, Series 800 doors, 200 amp service, etc. Upper level has 4 BR, 2 more baths & laundry. Listed at \$343,900. Quick closing possible.



CLOSE TO GEORGE KENNEDY SCHOOL

Well maintained home in great neighbourhood. Close to shopping. Home has interlocking patios, inground pool, extra large lot with mature trees. 3 baths, 3-5 bedrooms, rec room with woodstove. New roof, ceramics, french doors, oak cabinetry in eat-in kitchen and includes most appliances. Call me for more details. Offered at \$314,900.



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