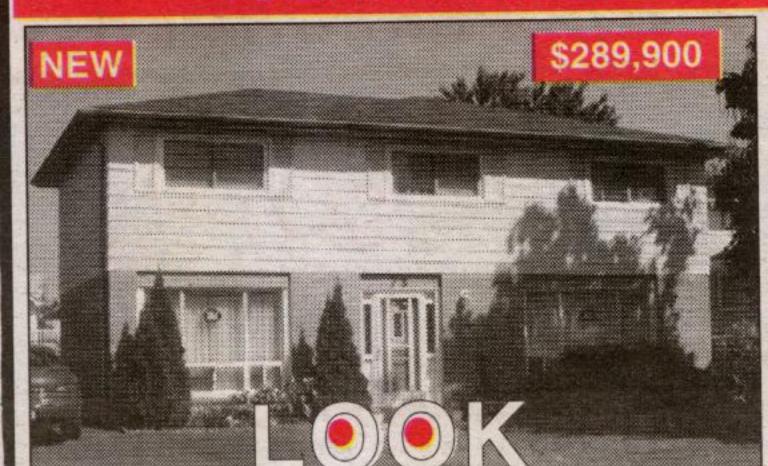
MIKE ADAMS* 905-877-5211 REALTY (HALTON) CORP.

OPEN HOUSE - SUNDAY, OCTOBER 26, 1-3 P.M. 73 DAWSON CRES., GEORGETOWN



ABSOLUTELY GORGEOUS

On quiet little street, very private, super location, mature huge pool size plus lot, mature trees, etc. This is a great location, very mature location. Check out the renovations: oak kitchen, updated windows, roof and furnace. Large bedrooms. Master ensuite. This is a must see!



JIM AKERS**Associate Broker A HouseSOLD name

Johnson Associates HALTON LTD., REALTOR

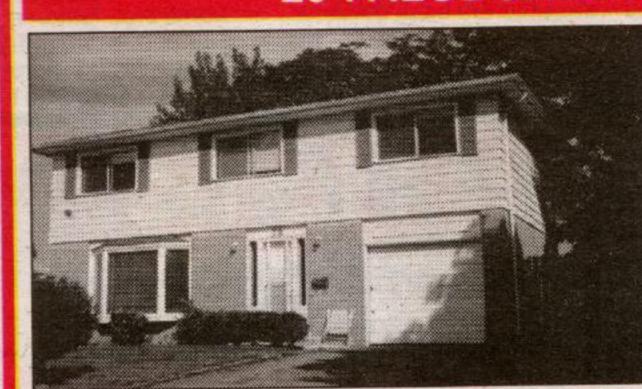
(JA)

Toronto Line: 905-874-3040

Web Site http://www.haltonhills.com/jimakers

in Real Estate with over 25 years of experience to work for you

OPEN HOUSE - SUNDAY, OCTOBER 26 ~ 2-4 P.M. 29 FALUDON DRIVE, GEORGETOWN



GREAT FAMILY HOME

This home boasts of w/o to patio & deck to above ground pool. Finished rec room. Four bedrooms & office upstairs plus extra bedroom in basement. Plenty of parking. For an exclusive appt. call Jim 03-492-30 Akers* 905-877-5165.

Real estate career is highly specialized and demanding

career in real estate may seem like a dream job given today's hot real Lestate market. But if you're thinking becoming a Realtor is an easy ride, think again.

Like other professions, a career in real estate is highly specialized and demanding. Before you set out on your career path, it's important to ask yourself if you have what it takes to succeed.

Realtors in Ontario must complete a rigorous learning program required for registration under the Real Estate and Business Brokers Act. These licensing education courses are offered by the Ontario Real Estate Association (OREA) on behalf of the Real Estate Council of Ontario (RECO) which administers the Act.

Once you have successfully completed the required courses, you must embark on a two-year, hands-on training period under the supervision of a registered broker. This part of the process is called "articling."

But that's not all. Even after you've obtained your registration, you will need to continually upgrade your skills through continuing education and professional development.

So do you have what it takes? The following are the basic attributes a Realtor should possess.

Good communication skills: Especially good listening skills. This is most important in order to understand the needs of consumers and provide the best possible service. Other personal traits of a good Realtor are confidence, objectivity and a positive, service-oriented attitude.

Strong negotiation skills: A Realtor must be able to negotiate well and in a manner that is mutually acceptable to all parties involved. In order to be a good negotiator, a Realtor must possess strong "people skills" and genuinely enjoy working and dealing with various types of people.

Self-motivation: Listings don't just appear. A Realtor needs to be prepared to work hard on obtaining lots of referrals in order to build a strong client base.

Flexibility: Real estate is not a 9 to 5 job. Often Realtors are required to work evenings and weekends and long hours.

Patience: Selling a house can be an emotional experience and buying can be very stressful. One of the attributes highly prized in a Realtor is thoroughness and attention to detail.

Knowledge: A basic grounding in the fundamentals of math is necessary for measuring and appraising property and arranging mortgage financing. Basic computer skills and research skills are also required for access to the Multiple Listing Service and searching for legal documents.

Ability to handle pressure: A Realtor needs to be able to keep many balls in the air at once such as showing properties, taking listings and handling offers.

Trustworthiness, diligence and helpfulness: Buyers and sellers must be able to trust a Realtor, know that he or she has a passion for the business and that they are helpful and not intrusive.

For more information about a career in real estate visit www.orea.com.

-Ontario Real Estate Association

Heather Scotland** & Leigh Whiting** Acton Office

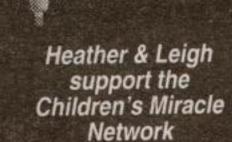
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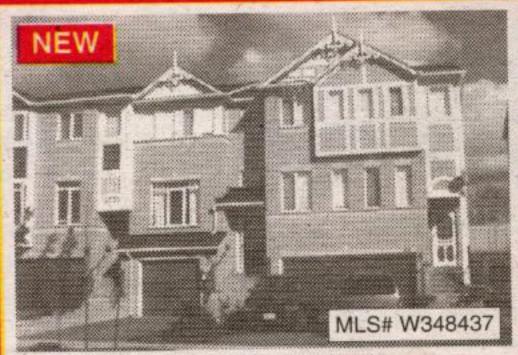
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BLUE SPRINGS REALTY (HALTON) CORP.



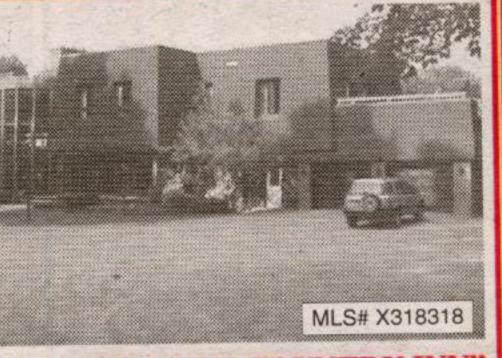


Visit us at www.HeatherAndLeigh.com for full feature sheets & colour pictures



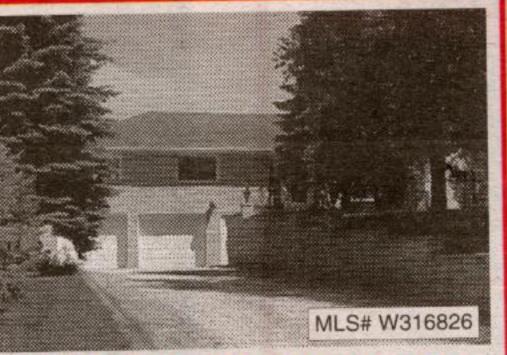
"GORGEOUS FREEHOLD" \$244,900

This 1600 Sq. Ft. townhome has 3 large bedrooms, 2 1/2 baths, master with ensuite, 2 other bedrooms with window seats, main floor has laminate flooring, slider walk-out from breakfast room to large deck, main floor family room, finished basement with walk-out to yard and access to the double garage thru the house.



\$899,900

This impressive landmark 9 bedroom, 15 bath Mansion is magnificently set amongst the rolling hills of Erin with gorgeous long views. Extensive decking, finished w/o lower level + 1 bedroom inlaw suite & detached 36' x 50' workshop/barn Commercial zoning permits bed & breakfast and conference centre. Business and chattels included for \$995,000.



COUNTRY - IN-LAW & SHOP \$479,900

Gorgeous well maintained stone & brick raised bungalow with 3 large bedrooms, master with ensuite & walk-out to balcony, separate dining room & living room with brick fireplace & updated kitchen. Finished walk-out lower level with 4th bedroom & 4 pc bath. Bonus detached workshop with its own screen & paved parking area. Ideal for the serihydro & septic.



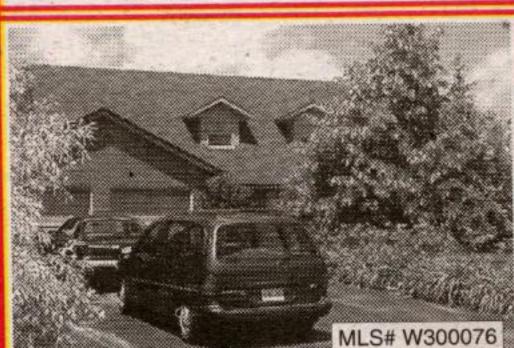
GARDENER'S DELIGHT \$184,900

Gorgeous stone terraced perennial gardens surround this spotless open concept home which overlooks a small ravine with creek. Upgrades include roofing, insulation & vinyl siding, most windows, gas fireplace, stained glass door with ous gardener.



GRANDMA'S HOUSE \$224,900

Has been maintained with loving care. Original woodwork, French & pocket doors and gleaming hardwood floors with brick fireplace & 3 season sun porch add charm to this 3 bedroom 1-1/2 bath, 2 storey brick home set on a large fenced yard with detached garage/workshop. Quiet Street just steps to downtown.

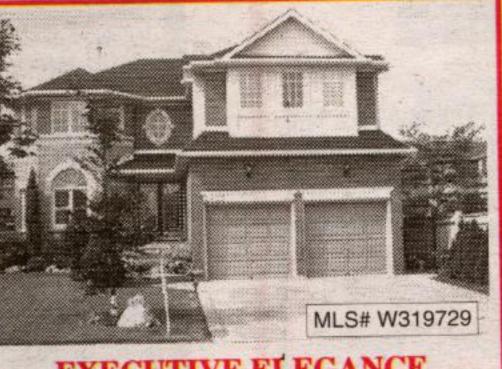


COUNTRY CAPE COD \$359,900

Surrounded by colourful perennial gardens and private patios, this charming 4 bedroom home features a wonderful oak "Farmhouse" Kitchen with brick fireplace and double door walkout, sunken family room, home office, finished rec room and new master ensuite. Convenient country estate location, just minutes to "GO train".

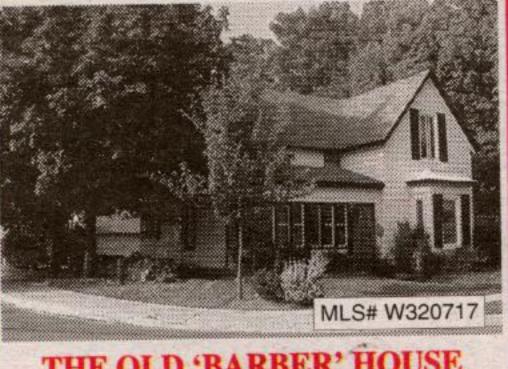


TRIPLEX & WORKSHOP \$269,900



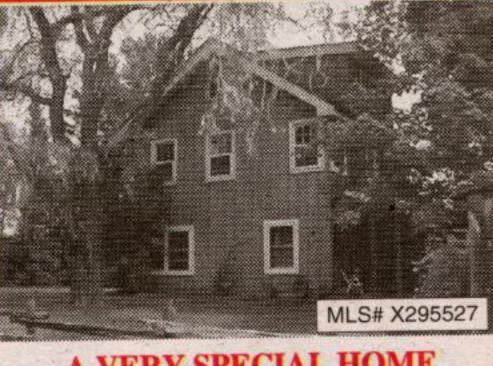
EXECUTIVE ELEGANCE \$459,900

Legal triplex with high profile location and excellent | Custom built for gracious living with ideal floor plan income, includes 2-2 bedroom apartments, 1-1 for entertaining, this spacious 5 bedroom brick today's amenities while preserving the past. This 4 bedroom apartment and shared laundry room. Low and stone home features oak flooring, French maintenance building has been refurbished over the doors, crown mouldings and California shutters, last 5 years and all units have been upgraded. The curved oak staircase, gas fireplace in the family detached shop is wired and ideal for a small room, home office and pretty landscaped grounds bar; sunporch; rec room and det double garage on a



THE OLD 'BARBER' HOUSE \$349,900

BR 2 bath century home features a formal parlour w/gas FP & bay window; sep dining rm w/beamed cathedral ceiling; open concept oak kitchen w/bkfst large mature in town lot.



A VERY SPECIAL HOME \$299,900

Has been lovingly renovated and restored with This unique 2 1/2 storey board and batten 3 BR home is nestled in a quaint hamlet overlooking a small lake. Features include: cork and cherry floors, skylights, pocket French doors, brick f/p, sunken Great Room, several walk-outs and decks, 3rd floor loft/office, pine woodwork and charming shingled barn/shop on private lot with perennial gardens.

with pebbled aggregate driveway and patio. business/custom workshop. RE/MAX
RE/MAX RE/MAX • RE/MAX RE/MAX • RE/MAX